

ROLL CALL

PURCHASES

The "Purchases Recommended" are presented by campus and a Summary of Purchases from "Appropriated Funds" (i.e., from State appropriations to the University) and purchases from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary of Purchases also indicates a total amount by campus.

The board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois *Statutes, The General Rules Concerning University Organization and Procedure*, and Board of Trustees policies and directives.

The Directors of Purchases have proposed and the Vice President for Administration recommends the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

PURCHASES RECOMMENDED

Chicago Campus	
1	Unit College of Medicine/ Department of Pediatrics
	Item Onsite clinical management and staffing of the Neonatal Intensive Care Unit for a forty-one month period beginning February 1, 2006 and ending June 30, 2009 with the option to renew for one additional twenty-four month period at the same terms and conditions based on satisfactory performance, continuing need and availability of funds.
	Cost \$9,033,817 (estimated)

FY06 \$1,101,685 (5 months)
 FY07 \$2,644,044 (12 months)
 FY08 \$2,644,044 (12 months)
 FY09 \$2,644,044 (12 months)

Vendor Sheridan Children’s Healthcare Services of Illinois, S.C. , Sunrise, FL

Other bid proposal received:
 Midwest NeoPed Associates, Ltd. Oak Brook, IL - \$9,679,263.60

Although this purchase is exempt from competitive bidding requirements because it is a purchase of care, a competitive bid was issued in accordance with the Illinois Procurement Code.

Three proposals were received in response to a Request for Proposal (RFP). The three responses were reviewed and evaluated by a committee that included physicians, Hospital Administration, Medical Service Plan, Legal Counsel and the Purchasing Division. The recommended firm, Sheridan Children’s Healthcare Services of Illinois, submitted the best overall proposal, including meeting all technical specifications and critical time deadlines.

One lower-priced proposal was also received that failed to meet several critical criteria, including the requirement for experience in conducting a teaching program for residents and physicians, and engaging in research projects into neonatal illnesses.

Sheridan will furnish six licensed neonatal physicians and two certified neonatal nurse practitioners to provide services for the Department of Pediatrics, Neonatal Intensive Care Unit (NICU) at UIMCC. In addition, Sheridan will provide administrative services in conjunction with the UIC College of Medicine to provide management and oversight for NICU operations, as well as teaching medical students and residents and conducting research into a wide variety of illnesses in newborn infants.

Costs will be firm for the first seventeen months and subject to change based upon the number of neonatologists and nurse practitioners required, plus annual cost-of-living-adjustments for neonatologists and nurse practitioners. The cost-of-living increases will not exceed 5% per year.

Urbana-Champaign Campus

2 Unit Housing Division

Item Student Room Furniture consisting of approximately 2,476 sets of metal beds, chests, pedestals, desks, bookcases, and shelves.

Cost \$1,723,703 – f.o.b. delivered and installed (Phases I and II)
\$1,643,465 – (estimated) – f.o.b. delivered and installed (Phases III and IV)

Vendor KLN Steel Products Company, San Antonio, Texas

33 other vendors downloaded the bid; 27 did not respond, 5 submitted “no bids”, and 1 other vendor bid, but failed to meet the structural design and construction specifications and was considered “non-responsive”.

The new student room furniture replaces existing student room furniture installed in 1965 at Florida Avenue Residence Hall (FAR) and Illinois Street Residence Hall (ISR). The existing furniture can no longer be economically maintained.

The new student room furniture will be installed in four initial phases:
Phase I May 2006, FAR-Oglesby Hall
Phase II July 2006, FAR-Trelease Hall
Phase III August 2007, ISR-Wardall Hall
Phase IV August 2008, ISR-Townsend Hall

Pricing for Phases I and II is firm. Phases III and IV will use the itemized pricing of Phases I and II and may only change based on changes in the Producer Price Index.

3 Unit Carver Biotechnology Center, Department of Chemistry

Item 12 Tesla Shielded Superconducting Magnet System

Cost \$472,875 – f.o.b. delivered and installed

Vendor Oxford Instruments America, Inc., Concord, MA

Five other firms were invited to bid but did not respond.

The award evaluation was based on a total points assessment that considered prior experience in producing horizontal bore superconducting magnets at a high field of over 11 Tesla, magnetic field homogeneity/uniformity, delivery schedule, warranty, and price.

Results of the evaluation are summarized below.

<u>Proposals Received</u>	<u>Point Evaluation of Proposals</u> (Maximum Score of 1390)
Oxford Instruments America, Inc., Concord, MA	1326
Bruker Daltonics, Inc., Billerica, MA Option 1	1256
Bruker Daltonics, Inc., Billerica, MA Option 2	1185

This magnet system will be the main component in an ultra-high performance mass spectrometer that will serve an interdisciplinary research facility located at the Roger Adams Laboratory. This new instrument will be available to all UIUC faculty and departments for conducting a variety of mass spectrometry experiments.

This investment in University infrastructure will permit laboratories across the campus to be more competitive in conducting leading edge biotechnology research and enhance the potential for obtaining fiscal support through sponsored research projects.

4 Unit Facilities and Services, Campus Stores, Mail & Receiving (UIUC)
Various Departments (UIC and UIS)

Item Microsoft Campus Agreement and Select Personal Computer and Server Software Licenses and Media, Maintenance, and Manuals by Microsoft Corporation to be procured as required through a certified reseller for the period January 23 through June 30, 2006 with options to renew for nine additional twelve month periods at the same terms and conditions, discounts will remain firm for all option periods with price increases limited to changes in Microsoft's educational reseller price list. Renewals are subject to the availability of funds, continuing need and satisfactory performance.

Cost \$ 660,000 – January 23, 2006 through June 30, 2006 (estimate)
\$3,000,000 – July 1, 2006 through June 30, 2008 (estimate)

Vendor Software House International, Inc., Somerset, NJ

An increase to the annual FY2006 award to EnPointe Technologies was submitted and approved as a change order in the Purchases Report at

the November 10, 2005 Board of Trustees meeting in order to provide funding while we were engaged in an RFP process and vendor evaluation. Based on this recommendation resulting from a new competitive process, expenditures against the EnPointe Technologies approval will not exceed \$840,000 (approved estimate was \$1,500,000).

A new RFP was initiated to solicit an expanded base of certified Microsoft resellers to insure that the University receives the most advantageous pricing and services for Campus Agreement, Select and Student Select products.

Microsoft provides educational volume discount licensing and services through their "Campus Agreement Program" and their "Select Programs". Microsoft's marketing approach to educational institutions is not to sell direct but to offer their products through certified Educational Large Account Resellers as designated by Microsoft.

Of the designated Microsoft resellers, Software House International, Inc. (SHI) offered the greatest discounts above Microsoft's Educational Retail Prices (ERP), which already reflect reduced educational pricing, for Campus and Select products.

The cost shown in this request is an estimate based on projected sales figures for each year of the program. The actual expenditures will vary based on demand for Microsoft products from individual departments, faculty, staff, and students of the University.

A critical University objective of vendor selection in this process is to partner with a certified Microsoft Reseller that provides dependable and timely shipments, licensing support, and tracking and reporting tools. These functions are imperative for the University to remain legal in their licensing rights and product usage.

5	Unit	Vice Chancellor for Research	
	Item	Assistance in developing funding strategies	
	Cost	\$130,300 (estimate)	
	Vendor	The Washington Advisory Group, an LECG Company, Washington, DC	
		<u>Proposals Received</u>	<u>Point Evaluation of Proposals</u> (Maximum Score of 490)
		The Washington Advisory Group, Washington, DC	475
		Bearing Point, Chicago, IL	315

14 other vendors downloaded the RFP but did not respond.

Vendor is to advise the Office of the Vice Chancellor on how to best to implement a federal relations strategy for the campus. Advice will address organizational approaches and personnel resources within UIUC that would provide a basis for developing strategies to secure increased research funding from federal and non-governmental organizations. The vendor will facilitate faculty understanding of and participation in a new and re-invigorated federal representational strategy for UIUC that focuses primarily on federal research and development agencies and officials. The vendor will also advise and assist UIUC to implement a federal representational strategy that will maximize the campus use of its resources and the University's impact on problems of national significance.

In accordance with the Illinois Procurement Code, a Request for Proposal (RFP) process was used to select the Washington Advisory Group. The final amount may be more or less depending on the number of trips to campus required of the vendor.

6 Unit Campus Information Technologies and Educational Services (CITES)

Item	Wireless Network Equipment for Urbana campus multi-building deployment including three years of full maintenance and support on hardware and software
Cost	\$920,739 – f.o.b. delivered
Vendor	Meru Networks, Sunnyvale, CA

The award evaluation was based on a total point assessment that considered technical merit, price, customer support, delivery, returns process, vendor viability, and quality of response. Results of the evaluation are summarized below.

<u>Bids Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 10,000)
Meru Networks, Sunnyvale, CA	8882
SBC Global, Springfield, IL	8070
Alcatel Company, Plano, TX	7937
Accuvant, Oak Brook, IL	7709
JDM Infrastructure, Rosemont, IL	7502
NuVision, Amityville, NY	6377

28 other firms were invited to bid; 23 did not respond and 5 did not meet

the minimum requirements for access point and/or controller configurability and/or other technical capabilities specifically indicated as required in the RFP.

The competitive RFP process for this centrally controlled campus wireless solution for the Urbana campus was completed in compliance with the Illinois Procurement Code. A total of eleven responses were received. Five responses failed to meet essential required specifications and were eliminated from consideration. An evaluation committee used a point system that was predetermined prior to the RFP opening to evaluate the six viable responses received.

The wireless equipment will be installed throughout the Urbana campus by CITES Network Design Office (NDO) over the next three years. The goal of the NDO is to use these access points, antennas, and central controllers to expand wireless network connectivity to 150 campus buildings through a series of 800 access points.

7 Unit Electrical and Computer Engineering, Department of

Item Large Area Lithography System
 Cost \$1,030,000 – f.o.b. delivered and installed
 Vendor Anvik Corporation, Hawthorne, NY

The award evaluation was based on a total point assessment that considered the optical system performance, laser light source mask and substrate handling, the ability to upgrade, delivery schedule, warranty, and price. Results of the evaluation are summarized below.

<u>Proposals Received</u>	<u>Point Evaluation of Proposals</u> (Maximum Score of 2200)
Anvik Corporation, Hawthorne, NY	1263
Heidelberg Instruments, Inc., Torrance, CA	375

A competitive RFP process for this large area lithography production system was completed in compliance with the Illinois Procurement Code. Four other firms were invited to bid but did not respond.

This large area lithography system will provide a unique capability at the Urbana-Champaign campus for research and will serve an interdisciplinary research facility located at the Micro and

Nanotechnology Lab. This new instrument will be available to all Urbana-Champaign faculty and departments and this investment in University infrastructure will permit laboratories across the campus to undertake leading edge semiconductor research and enhance the potential for obtaining fiscal support through sponsored research projects.

University Administration

8	Unit	Business and Financial Services, Purchasing Division
	Item	Services for interstate relocation of new employees and their laboratory and office equipment for the period of February 1, 2006 through December 31, 2008 for all three University campuses
	Cost	\$877,808 (estimate)
	Vendor	Federal Companies, Peoria, IL

The award evaluation was based on a total points assessment that considered technical merits (including service coverage area, quote generation and reporting capabilities, and financial stability) as well as price.

<u>Bids Received</u>	<u>Final Point Evaluation of Proposals</u>
Federal Companies, Peoria, IL (Allied Van Lines)	1910
Hollander Moving and Storage, Elk Grove Village (United Van Lines)	1772
Beltmann Group, Inc., Carol Stream, IL (North American Van Lines)	1702

41 other firms were invited to bid; 29 did not respond, 11 responses were received from firms that did not qualify for Best and Final Offer requests, and 1 submitted a “no bid”.

This award is to contract for interstate relocation services for new faculty and administrative staff and their laboratory and office equipment as required.

Every year, due to attrition and/or programmatic changes, the three

campuses need to replace or add faculty or administrative staff. While these faculty and staff are recruited internationally, the majority of such new hires come from within the continental United States. Many employment offers for newly hired faculty and administrative staff make provision for the University to cover the cost of relocation for these employees. By contracting for relocation services through an agent for a national provider, the University is able to provide cost efficient and effective relocation services that can be delivered consistently regardless of the point of departure. Since these relocation services represent a significant first contact event for the newly hired staff, it is critical that these relocation services be provided in a professional and courteous manner and at a competitive price.

A competitive RFP process for the required relocation services was issued in compliance with the Illinois Procurement Code. Fourteen responses were received. An evaluation committee comprised of representatives of all three campuses used a point system that was pre-determined prior to the RFP opening for the initial evaluation on technical features. The initial evaluation identified three respondents that represented those national relocation van lines which could provide the best relocation service capabilities at the most advantageous price. Invitations to participate in a “Best and Final Offer” (BAFO) process were extended to three proposers based on technical and pricing points scored by each van line agency in the initial evaluation. Based on the additional information and resulting point scores from the BAFO process, the evaluation committee recommends award to Federal Companies.

9 Unit Business and Financial Services, Purchasing Division

Item Web-based catalog and e-Procurement system for a five year period with options to renew for two additional 2-year periods with cost increases not to exceed 5% for each 2-year option period. Renewals are subject to a continuing need, and the availability of funds.

Cost \$ 606,220 – First year cost including implementation
 1,172,880 – Estimated four-year cost (\$293,220/year)

Vendor SciQuest, Research Triangle Park, NC

The proposed e-procurement system will be a University-wide system deployed at all three campuses as well as all regional sites. The system will supplement existing Banner functionality.

Key functionalities of the system will permit authorized users to find sources of supply for needed goods and services, obtain product and price information, order goods and services, inquire about delivery, acknowledge receipt, and reconcile invoice charges from University negotiated contracts. Extensive reporting capabilities will allow the University to monitor spend to identify targets of opportunity for bidding or negotiating to obtain more favorable prices and value-added services.

The proposed solution is a web-based system that utilizes a “shopping cart” approach to procurement of goods. The system has the ability to direct spend to University negotiated contracted suppliers’ catalogs by listing only those catalogs on the University’s procurement website. It will provide a user-friendly shopping experience within an environment of University approved suppliers with discounted pricing.

SUMMARY OF PURCHASES	
(Rounded to Nearest Dollar)	
Recommended from Appropriated Funds	
Recommended from Institutional Funds	\$21,271,807
Grand Total	\$21,271,807
Chicago Campus	\$9,033,817
Urbana-Champaign Campus	\$9,581,082
University Administration	\$2,656,908