

ROLL CALL

PURCHASE RECOMMENDATIONS

The "Purchase Recommendations" are presented by campus and a Summary from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary also indicates a total amount by campus.

The board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois Statutes, The General Rules Concerning University Organization and Procedure, and Board of Trustees policies and directives.

The Director of Purchases has proposed and the Vice President, Chief Financial Officer recommends the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

PURCHASES RECOMMENDED

Chicago Campus

1 Unit University of Illinois Medical Center at Chicago

Item Consulting services on an as-needed basis for the period of January 24, 2011 through December 31, 2013 with the option to renew for two additional twelve-month periods. All renewals are subject to satisfactory performance, continuing need, availability of funds, and Board of Trustees' approval.

Cost \$9,850,000 (estimated)

Vendors	Cymetrix, Irvine, CA (Group 5)	\$2,000,000 est.
	Crowe Horwath, Chicago, IL (Groups 1, 2, 3, 4, 5)	\$1,600,000 est.
	Grant Thornton, Chicago, IL (Groups 1, 2, 4, 5)	\$1,350,000 est.
	PricewaterhouseCoopers, Chicago, IL (Groups 1, 2, 4, 5)	\$1,350,000 est.
	Huron Consulting Group, New York, NY (Groups 1, 2, 3, 4)	\$1,350,000 est.
	The Camden Group, Chicago, IL (Groups 1, 2, 4)	\$1,100,000 est.
	Ingenix, Eden Prairie, MN (Groups 2, 3, 4)	\$1,100,000 est.
	Renewal Options:	
	January 1, 2014 to December 31, 2014	\$3,283,333 est.
	January 1, 2015 to December 31, 2015	\$3,283,333 est.

Proposals Received

Point Summary of Proposals
(Maximum Score of 2500)

Crowe Horwath, Chicago, IL (Groups 1, 2, 3, 4, 5)	2245
Tatum, Chicago, IL (Groups 1, 2, 3, 4, 5)	2053
PricewaterhouseCoopers, Chicago, IL (Groups 1, 2, 3, 4, 5)	2020
Huron Consulting Group, New York, NY (Groups 1, 2, 3, 4)	1735
Grant Thornton, Chicago, IL (Groups 1, 2, 4, 5)	1698
Murer Consultants, Joliet, IL (Groups 1, 2, 3, 4)	1579
Quorum Health, Brentwood, TN (Groups 1, 2, 3, 4)	1521
Alvarez & Marsal, New York, NY (Groups 1, 2, 3, 4)	1345
The Camden Group, Chicago, IL (Groups 1, 2, 4)	1338
Nebo Systems, Oakbrook, IL (Groups 3, 4, 5)	1288
Ingenix, Eden Prairie, MN (Groups 2, 3, 4)	1270
Kaufman Hall, Skokie, IL (Groups 1, 2, 4)	1145
DMD Consulting, Lockport, IL (Groups 1, 2, 3, 4, 5)	1112
Dell Services, Chicago, IL (Groups 4, 5)	858
Soyring Consulting, Charlotte, NC (Groups 2, 4)	830
SNR, US, LLP, Chicago, IL (Groups 4, 5)	773
Cymetrix, Irvine, CA (Group 5)	490
Kane Consulting, Springfield, IL (Group 3)	490
MiraMed Global Services, Inc., Lombard, IL (Group 5)	480
Professional Dynamic Network, Olympia Fields, IL (Group 5)	470
Med Assets, Inc., Alpharetta, GA (Group 4)	468
Medix Staffing, Lombard, IL (Group 5)	463
Kelly Services, Troy, MI (Group 5)	453
Forensic Data Services, Inc., Plantation, FL (Group 4)	433

Trustmark Recovery Services, Munster, IN (Group 5)	433
Premier Staffing, Lanham, MD (Group 5)	395

Competitive selection procedures were followed in accordance with the Illinois Procurement Code. Additional awards below the Board-authorization level are being made to sixteen other vendors to help support the various needs of the Medical Center. One of these vendors, Professional Dynamic Network, is a MAFBE-certified firm.

The recommended vendors will provide consulting services based on the five project areas defined in the request for proposal (RFP) as follows:

Group 1: Physician Planning and Related Services, including physician practice assessments, valuation and fair market studies.

Group 2: Strategic/Financial Planning and Related Services, including market research, financial modeling, feasibility studies and business development strategies.

Group 3: Rate Modeling, Reimbursement and Related Services, including Medicaid reimbursement consulting services and general rate planning.

Group 4: General Consulting Services, including financial, risk management, actuarial, and general revenue cycle consulting services.

Group 5: Revenue Cycle Staffing Services, including patient accounting, patient access, and coding.

The purpose of these awards is to have consultants available in multiple areas as specific needs are identified by the University of Illinois Medical Center at Chicago (UIMCC). The healthcare market in Chicago is very competitive; therefore, it is important to be able to respond quickly to opportunities as they arise before other healthcare entities decide to meet the targeted need. Having contracts in place allows the University to move quickly to address these needs.

The firms above are being recommended for awards based on the quality of their technical responses to different project areas. Upon execution of the contract(s), UIMCC will issue task orders for each engagement that is identified. Pricing will be based on the rates included in these awards. The prices are considered reasonable and acceptable based on the range of rates provided by the respondents.

SUMMARY OF PURCHASES	
(Rounded to nearest dollar)	
Chicago Campus	\$9,850,000
Recommended from Institutional Funds	
Grand Total	\$9,850,000