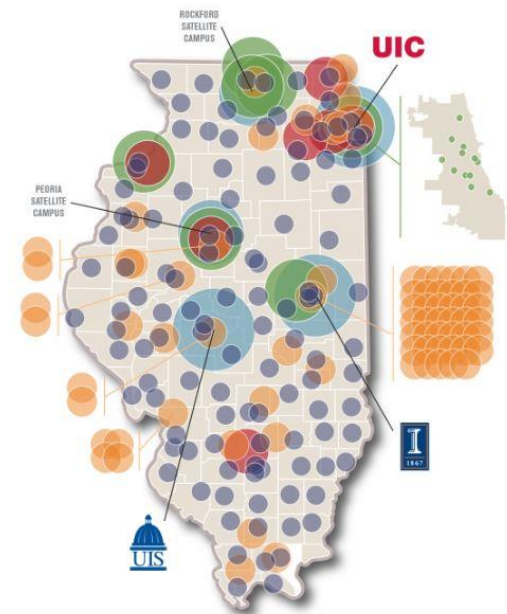


Development Program Report

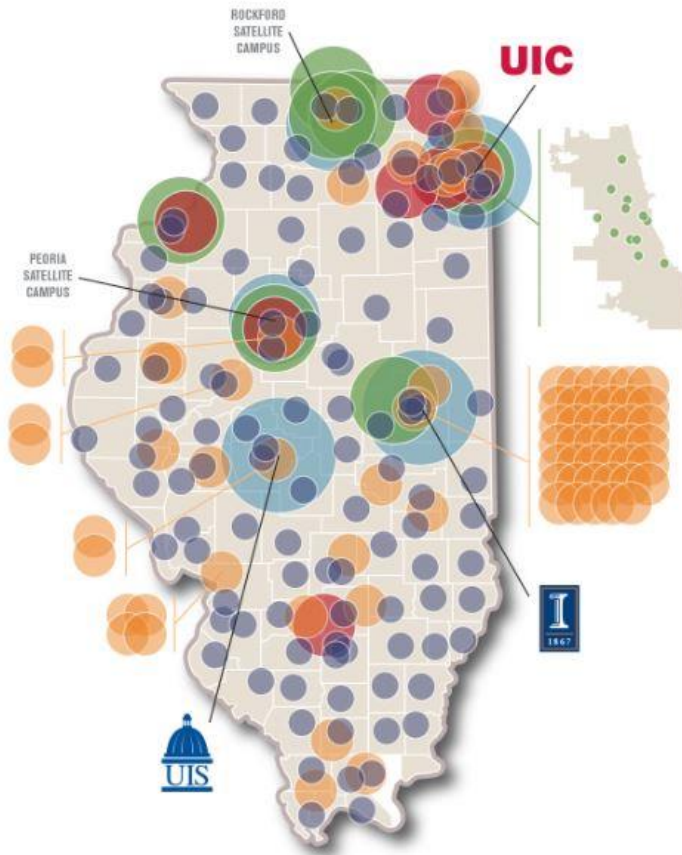
Presented by:

James H. Moore, Jr.

President/CEO



Discussion Topics



Leadership Transition

“Big Rocks”

Planning Agenda & Initial Priorities

Development/Fundraising

FY 2014-15 “Preliminary”

Performance Report

Questions?

Leadership Transition - July 1, 2015

Thank You!

Foundation Board of Directors


UIF Search Committee

University of Illinois Leadership

Ed Ewald, Interim President & CEO

Big Rocks

Planning Agenda & Initial Priorities...

- Listen, Learn, Engage 
- Reinforce “**Service**” Mission
- Assess Development Enterprise: Road Map Plan
Capacity to create and sustain a high performing comprehensive development program that supports the University Strategic Plan
- Campaign Readiness Assessment and Planning

Development/Fundraising

FY 2014-15 Preliminary Performance Report

	FY '15			FY '14	
	Goal	YTD	% Goal	YTD	+ / -
New Business					
Total University	\$285	\$292.9	102.8%	\$263.2	+11.3%
Urbana-Champaign	\$210	\$219.3	104.4%	\$192.9	+13.7%
Chicago	\$70	\$64.4	92.0%	\$58.2	+10.7%
Springfield	\$4.5	\$5.24	116.4%	\$6.12	-14.3%
Cash Flow					
Total University	\$240	\$251.0	104.6%	\$264.3	-5.3%
Urbana-Champaign	\$175	\$181.8	102.4%	\$185.5	-2.0%
Chicago	\$60	\$62.6	104.3%	\$69.0	-9.3%
Springfield	\$4.15	\$3.96	95.3%	\$3.70	+7.0%

* Dollars in millions.

Development/Fundraising

FY 2014-15 Preliminary Performance Report

	FY '15	FY '14	
	YTD	YTD	+ / -
Gift Transactions			
Total University	157,695	151,326	+4.0%
Urbana-Champaign	111,322	106,017	+4.8%
Chicago	20,512	19,495	+5.0%
Springfield	16,447	15,481	+5.9%
Total Donors			
Total University	92,841	93,210	-0.4%
Urbana-Champaign	68,623	69,493	-1.3%
Chicago	14,526	13,645	+6.1%
Springfield	6,307	6,005	+4.8%

* Total Donors includes individuals and organizations on an all-credit basis.

QUESTIONS

