

Revised

ROLL CALL

PURCHASE, CHANGE ORDER, AND RENEWAL RECOMMENDATIONS

The "Purchase, Change Order, and Renewal Recommendations" are presented by campus and a Summary from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary also indicates a total amount by campus.

The board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois Statutes, The General Rules Concerning University Organization and Procedure, and Board of Trustees policies and directives.

The Directors of Purchases have proposed and the Vice President and Chief Financial Officer recommends the following purchases, change orders, and renewals. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

**PURCHASES RECOMMENDED**

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**Urbana-Champaign Campus**

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1 Unit	Molecular Cellular Biology
Item	Optical Microscopy Experimental System
Cost	\$670,085

Vendor Applied Precision LLC, Issaquah, WA

This purchase is a sole source because Applied Precision LLC is the only manufacturer that produces a complete commercially manufactured high resolution, wide-field light microscope Optical Microscopy Experimental (OMX) System. This high quality OMX system is a state-of-the-art prototype and the University is one of only six test sites for the new technology.

The advanced resolution capabilities will directly impact biological research, such as studies of changes in brain cells after trauma and breast cancer cellular research.

2 Unit Division of Intercollegiate Athletics

Item Automatic irrigation system for the Orange Course at the University Golf Course, including equipment, material and labor

Cost \$835,000 (estimated)

Vendor All Green Irrigation, Inc., Export, PA

<u>Bids Received</u>	<u>Total Estimated Cost</u>
All Green Irrigation, Inc., Export, PA	\$835,000
Midwest Irrigation, LLC, East Dubuque, IL	\$896,700

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The current irrigation system was installed over 25 years ago and is rapidly deteriorating. Leaks in existing piping have caused major disruptions to play on the course due to loss of turf and large areas being under repair, resulting in loss of revenue.

3 Unit Division of Intercollegiate Athletics

Item Construction of a statue dedicated to Red Grange

Cost \$350,000 (estimated)

Vendor George W. Lundeen, Loveland, CO

This purchase is exempt from competitive bidding procedures in

accordance with the Illinois Procurement Code under Donations for the Procurement of Services provided by a gift or donation.

In conjunction with the renovation of Memorial Stadium, donors have pledged funds to be used to construct a statue dedicated to Red Grange. The donors have specified world renowned George Lundeen as the sculptor. The completed statue is expected to be installed by August 2009.

4 Unit Various Departments

Item Delivery of lead free gasoline with 10% ethanol, #1 and #2 diesel fuel with low sulfur and biodiesel in tank wagon quantities for the period August 1, 2008 through April 30, 2011 with the option to renew for one additional two year period. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$807,126 (estimated)

Vendor Illini FS, a division of Growmark, Inc., Urbana, IL

<u>Bids Received</u>	<u>Total Estimated Cost</u>
Illini FS, Urbana, IL	\$ 807,126
United Fuel Co., Urbana, IL	\$1,264,524

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The fuel will be used primarily in farm equipment used by various departments.

5 Unit Engineering

Item Design and development of marketing material for the period August 1, 2008 through June 30, 2009 with the option to renew for four additional one year periods with annual increases based on the Midwest Consumer Price Index. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$300,000 (estimated)

Renewal Options:  
 FY10-FY13 \$35,000 est. per year for consulting services

Vendor Fleishman Hillard, Inc., St. Louis, MO

<u>Proposals Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 400)
Fleishman Hillard, St. Louis, MO	380
Finelight, Bloomington, IN	348
The Grillo Group, Chicago, IL	321

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The services include planning and creation of content, design and delivery of the art and printing specifications for the initial signature publication, redesign of the college’s website, development of a three year plan for the on-going signature publication and any collateral publications and website, development of material for communicating with key audiences and stakeholders, and consulting over the course of the College’s execution of the plan during the renewal options.

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**Chicago Campus**

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<u>6</u>	<u>Unit</u>	<u>Hospital/ Pathology Services</u>	
	<u>Item</u>	Estimated quantities of human blood and blood components, including all necessary screening and testing for the period August 1, 2008 through June 30, 2009 with the American Red Cross offering the option to renew for three additional one year periods at an increase not to exceed 5% for each renewal period and LifeSource offering the option to renew for one additional one year period at an increase not to exceed 5%. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees’ approval.	
	Cost	\$4,111,940 (estimated)	
	Vendor	American Red Cross, Chicago, IL	\$2,350,696 est.-60% (partial year)
		Renewal Options:	
		FY10	\$2,692,616 est.
		FY11	\$2,827,246 est.
		FY12	\$2,968,609 est.
		LifeSource Blood Services,	\$1,761,245 est.- 40% (partial year)

Glenview IL

Renewal Option:

FY10

\$2,017,426 est.

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code. A dual award is being made in order to assure an adequate supply of blood. When the need for blood or blood components arises, the lowest bidder for that specific item will be contacted first. If the low bidder is not able to meet requirements, the second bidder will be contacted.

The human blood and blood components include red blood cells, platelet concentrates, plasma and other components, including all necessary testing, screening, irradiation, compatibility and HLA matching to assure patient safety. The Medical Center Blood Bank will supply the human blood and blood components to the hospital and clinics to meet transfusion requirements for patients with certain types of medical conditions and various types of malignancies, as well as for patients undergoing surgical procedures.

7 Unit Hospital/Department of Nursing Services

Item Automated scheduling and acuity system including software, installation, training, and travel for the period August 1, 2008 through June 30, 2012 with the option to renew for one additional one year period. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$553,000 (estimated)

Renewal Option:

FY13 \$61,600 est. for maintenance and support

Vendor AtStaff, Inc., Detroit, MI

Proposals Received

Point Summary of Proposals

(Maximum Score of 3,879)

AtStaff, Inc., Detroit, MI

3,110

The Advisory Board, Washington, DC

2,988

Zone24X7, San Jose, CA

2,123

Optime Group, Evanston, IL

1,780

McKesson, Durham, NC	1,745
ResQ, Calabasas, CA	1,586

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The automated scheduling system will support the Department of Nursing’s operation through optimum workflow levels based on patient acuity and volume. Patients are assigned an outcomes-based care pattern that represents the optimal plan of staffing care needed during each phase of the patient’s stay. The system aligns nursing care hours and skill mix to guide patients to their expected outcomes.

8 Unit Facilities Management

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Item Transfer station and disposal site for refuse for the period August 1, 2008 through June 30, 2010 with the option to renew for one additional two year period and one additional one year period at an increase not to exceed 5% for each renewal period. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees’ approval.

Cost \$588,000 (estimated)

Renewal Options:  
 FY11-FY12 \$308,700 est. per year  
 FY13 \$324,135 est.

Vendor Recycling Systems, Inc. Chicago, IL

<u>Bids Received</u>	<u>Total Estimated Cost</u>
Recycling Systems, Inc., Chicago, IL	\$588,000
Allied Waste Transportation, Chicago, IL	\$609,000
Greenwood Transfer LLC, Maywood, IL	\$625,100

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

University trucks will collect unsorted, compacted, loose and combustible refuse from the campus and deliver it to the transfer station.

9 Unit Dialysis Department

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Item Dialysis equipment and supplies for the period August 1, 2008 through June 30, 2009

Cost \$698,175 (estimated)

Vendor NxStage Medical, Inc., Lawrence, MA

This purchase is a sole source because the system is FDA approved, patented, and NxStage Medical, Inc. is the only manufacturer and distributor.

The system is the only portable commercially available hemodialysis system FDA cleared for daily home hemodialysis use that includes its own portable reverse osmosis water filtration system. The equipment and supplies will be used to provide outpatient home hemodialysis services for patients of the University of Illinois, as well as residents at the Pavilion of Forest Park Nursing Home.

A discount of 20% has been negotiated.

10 Unit Hospital

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Item Patient monitoring system and services

Cost \$4,828,029 (estimated)

Vendor GE Healthcare

Proposals Received

Point Summary of Proposals  
(Maximum Score of 85,125)

GE Healthcare, Wauwatosa, WI	70,960
Philips, Andover, MA	64,765
Draeger-Siemans, Telford, PA	19,920

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The patient monitors will replace the monitors in four units plus add monitors for an additional floor at the Hospital. The patient monitoring system will

enable the collection/transmission of key elements of patient monitoring information into the electronic medical record and populate summary reports.

11 Unit Patient Accounting

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Item Management of the patient billing system for the period August 1, 2008 through June 30, 2009.

Cost \$330,000 (estimated)

Vendor McKesson, Wheeling, IL

This purchase is a sole source because Patient Accounting and McKesson have developed a customized system for patient billing that is compatible with existing secure internal network systems.

In April 2004 the Director of Purchases approved a contract with Healthcom Partners, LLC, which has since been purchased by McKesson. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The management of the interactive web-based patient billing system is an essential part of the revenue cycle process. Over 4,000 users have registered for this service. The services will be rebid for FY10.

12 Unit Student Centers

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Item Bowling equipment and equipment upgrades

Cost \$675,931

Vendor QubicaAMF Worldwide, Mechanicsville, VA

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The supply and installation of new bowling equipment and equipment upgrades will be located at the Student Center East Bowling Center. The equipment will include pinspotters, front desk/back office management system, lanes, ball returns, pins, balls, shoes, and training.

The bowling center supports functions of the Student Center, as well as

meeting the recreational needs of both University students and members of the campus community.

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13   Unit      College of Pharmacy

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Item            Mass Spectrometer, consisting of spectrometer, monitor, software, hardware, installation and training

Cost            \$420,228

Vendor        Waters Technologies Corporation, Milford, MA

This purchase is exempt from sealed bid procedures because it falls under Section 526.2030, of the Illinois Procurement Rules, Emergency Procurement. This emergency purchase is required due to the fire at the College of Pharmacy Research Building.

This equipment will be used to replace equipment that was damaged during the fire on January 19, 2008. This request replaces an existing piece of equipment purchased for specific grants, which is managed by and for Dr. Richard van Breemen. There have been numerous attempts to repair the existing machine and all attempts have failed. This particular piece of equipment is specifically required for Dr. van Breemen's research. It is mentioned by name and model in his research grants and his existing research program depends heavily upon it. An eight million dollar grant renewal that is due in the fall of 2008 depends upon replacing this machine, re-running existing samples and insuring continuity and reliability of sample processing.

No other model of mass spectrometer can perform the specific processes that are performed by this instrument. This instrument is not available from any other suppliers.

The University is receiving discount of \$26,306 off the list price.

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**University Administration**

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14   Unit            Facilities Planning and Programs

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Item            Ameren/IP infrastructure upgrade to import additional electrical energy

Cost            \$890,000 (estimated)

Vendor Ameren/IP, Decatur, IL

This purchase is a sole source because Ameren/IP is the local public utility regulated by the Illinois Commerce Commission that services the campus.

Additional electrical energy capacity is required to prepare for the NCSA Petascale Computing Facility.

15 Unit Office of Business and Financial Services/ University Investments

Item Comprehensive domestic and international master trust/custodial services for the period August 1, 2008 through June 30, 2011 with the option to renew for two additional three year periods with annual increases based on the Midwest Consumer Price Index. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$436,500 (estimated)

Renewal Options:  
FY12-FY14 \$475,000 est.  
FY15-FY17 \$515,000 est.

Vendor Northern Trust, Chicago, IL

<u>Proposals Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 60)
Northern Trust, Chicago, IL	51
JPMorgan Chase, Chicago, IL	46
State Street Corp, Boston, MA	43
BNY Mellon, Boston, MA	41

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

Services will include securities safekeeping, accounting, settlement, valuation and lending; performance measurement and analytics; foreign exchange; collection of income, cash management and short term investment fund; notification of Corporate actions, class actions and proxy processing; a management/accounting and information retrieval system, and reports as required.

**CHANGE ORDERS RECOMMENDED**

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**Urbana-Champaign Campus**

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**1 Unit      Campus Information Technologies and Educational Services (CITES)**

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**Item**      Change order to increase the existing contract for various models and quantities of the Crestron control systems for FY08 and FY09.

**Cost**      \$400,000 (estimated)

Original Amount (estimated)	Change Order (estimated)	New Total (estimated)
\$450,000	\$400,000	\$850,000

**Vendor**      United Visual Aids, Inc., Itasca, IL

On March 26, 2008 the Board of Trustees approved a contract with United Visual Aids, Inc. to provide audio visual products, including various configurations of switchers, touch panels and software, and related media systems. These audio visual products are used throughout campus in a wide variety of instructional technology installations. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The term of the original contract was for an estimated \$450,000 per year for the period April 1, 2007 through June 30, 2009 with the option to renew for four additional one year periods through June 30, 2013.

Since the March 2008 Board of Trustees meeting, the College of Business has requested to use the Crestron equipment in the new Business Instructional Facility. Due to these significant design modifications it is necessary to increase the annual expenditure for FY08 and FY09.

**2 Unit      Various Departments**

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**Item**      Change order to increase the existing contract for copier maintenance for FY08 and renewal option for FY09.

**Cost**      \$105,000 (estimated)

	Original Amount (estimated)	Change Order (estimated)	New Total (estimated)
FY08	\$195,000	\$55,000	\$250,000
FY09	\$250,000	\$50,000	\$300,000

Vendor RK Dixon, Champaign, IL

In March 2006 the Director of Purchases approved a contract with RK Dixon for copier maintenance. Sole source requirements were followed in accordance with the Illinois Procurement Code.

The term of the original contract was for an estimated \$195,000 per year with multiple options to renew.

The increase is required due to an expanded number of copiers purchased from RK Dixon by campus departments which requires compatible equipment, accessories, replacement parts and service.

This will also exercise the renewal option for FY09 which has increased due to further growth in copiers purchased by campus departments. The contract will be rebid for FY10.

3 Unit Facilities and Services

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Item Change order to increase the existing contract for petroleum products for FY08 and renewal option for FY09.

Cost \$305,391 (estimated)

	Original Amount (estimated)	Change Order (estimated)	New Total (estimated)
FY08	\$594,609	\$305,391	\$900,000
FY09	\$900,000	\$150,000	\$1,050,000

Vendor Tri Star Marketing, Inc., Urbana, IL

On September 8, 2005 the Board of Trustees approved a contract for petroleum products for University fleet vehicles with Tri Star Marketing Inc. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The term of the original contract was for an estimated \$594,609 per year for

the period July 1, 2005 through June 30, 2006 with the option to renew for three additional one year periods.

The increase is required due to significant increases in the price of world crude oil and subsequent increases in gasoline and diesel fuel oil wholesale terminal prices.

This will also exercise the renewal option for FY09. The contract will be rebid for FY10.

4 Unit Agricultural, Consumer and Environmental Sciences/Business and Industry Services

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Item Change order to increase the existing contract for consulting services for FY09.

Cost \$105,000 (estimated)

Original Amount (estimated)	Change Order (estimated)	New Total (estimated)
\$95,000	\$105,000	\$200,000

Vendor Kerber, Eck & Braeckel LLP, Springfield, IL

In December 2007 the Director of Purchases approved a contract with Kerber, Eck & Braeckel LLP for consulting services for Business and Industry Services who is contracted to provide staff support to the Department of Commerce and Economic Opportunity (DCEO). The services are for required fiscal and program monitoring of federal Workforce Investment Act activities as funded by a grant from DCEO. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The term of the original contract was for \$95,000 per year for the period December 21, 2007 through June 30, 2009 with the option to renew for three additional one year periods through June 30, 2012.

DCEO has asked Business and Industry Services to expand funding for the fiscal monitoring and program support provided by Kerber, Eck & Braeckel. Due to the significant increase in scope it is necessary to increase the annual expenditures for FY09.

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**Chicago Campus**

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5 Unit Computer Science

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Item Change order to increase the existing contract for operation, maintenance, and enhancement of the Gateway Traveler Information System for FY09 and renewal option for FY09.

Cost \$230,957 (estimated)

Original Amount <u>(estimated)</u>	Change Order <u>(estimated)</u>	New Total <u>(estimated)</u>
\$189,033	\$41,924	\$230,957

Vendor Delcan Corporation, Schaumburg, IL

In July 2005 the Director of Purchases approved a contract with Delcan Corporation to provide support for the Illinois Department of Transportation Gateway Traveler Information System which is operated by Computer Science. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The term of the original contract was for FY06 with the option to renew for four additional one year periods through June 30, 2010.

The Gateway Traveler Information System is a complex network of software, hardware, and communications that support an integrated information hub linking transportation departments in the Gary-Chicago-Milwaukee area.

The increase is required due to additional services needed to increase the coverage provided by Delcan Corporation on a 24 hour/7 day/365 days a year basis.

Funds are provided from a grant from the Illinois Department of Transportation.

This will also exercise the renewal option for FY09.

<b>SUMMARY OF PURCHASES</b>	
(Rounded to nearest dollar)	
Urbana-Champaign Campus	\$ 2,962,211
Chicago Campus	\$12,205,303
University Administration	\$ 1,326,500
Recommended from Institutional Funds	
Grand Total	\$16,494,014
<b>SUMMARY OF CHANGE ORDERS</b>	
(Rounded to nearest dollar)	
Urbana-Champaign Campus	\$ 915,391
Chicago Campus	\$ 230,957
Recommended from Institutional Funds	
Grand Total	\$ 1,146,348