

13 May 2008

RE: UIUC Project number: U08063
UIUC Project name: FAR Oglesby Traction Elevator Replacement
Florida Avenue
Urbana, Illinois 61801

Dear Ms. Yoo:

If we or our consultants are required to perform services or extra travel in addition to those outlined above and as specifically approved by you, we are to be compensated for such additional services based on our standard Hourly Billing Rates plus reimbursable expenses. Approximate hourly billing rates are outlined below. Hourly rates are adjusted annually on July 1 of each year for 4240 Architecture and on March 1 for KJWW.

4240 Architecture Approximate Hourly Billing Rates:

Principal	\$225
Project Director	\$150 - \$195
Senior Designer	\$120 - \$195
Project Architect	\$110 - \$150
Architect	\$ 90 - \$120
Architectural Designer	\$ 90 - \$105
Designer	\$ 80 - \$95

KJWW Standard Hourly Rates:

Principal	\$180
Associate Principal	\$170
Associate	\$135-\$165
Senior Engineer	\$115-\$155
Senior Designer	\$110-\$145
Clinical Engineer	\$85-\$110
Design Engineer	\$85-\$130
Designer	\$80-\$120
Senior Construction Administrator	\$100-\$115
Construction Administrator	\$80-\$105
Design Technician	\$65-\$90
CAD Technician	\$55-\$70
Clerical	\$45-\$60

Construction Cost Systems Standard Hourly Rates:

Raj Ohri - Project Manager / Sr. Architectural/Structural estimator	\$150
Richard Driber - Sr. Mechanical Estimator	\$150
Jim Rogers - Sr. Electrical Estimator	\$175
Shawn Koca - Estimator	\$110
Paul Laudolff - Principal / Quality Control	\$200

FAR Oglesby Elevator Replacement Proposal: Hourly Rates

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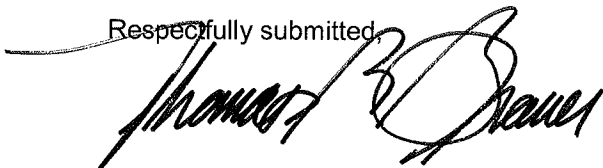
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Lerch Bates Standard Standard Hourly Rates:

Principal	\$200
Project Manager	\$185
CADD Operator	\$85
Clerical	\$75

Respectfully submitted,



Thomas R. Brauer, Principal
4240 Architecture Inc.