

## Offices of Technology Management

### University of Illinois at Chicago

- Testing a simplified disclosure process for preliminary screening. If screening is positive, information for patent application is collected.
- Testing an expanded screening process employing industry data mining techniques. This process should identify more potential licensees and more applications for UIC technologies.
- Issued new guidelines for outside patent counsel including fixed fee billing and caps on charges for provisional application applications.
- Searching for industry reps to engage in revised technology evaluation process.
- Royalty income increased 28% over Q2, 2004.
- Reviewing operating procedures to streamline processes.

### University of Illinois at Urbana-Champaign

- Webstore sales of software to date total 126; 68 sales in Q2. This is in addition to the number of licenses for FY05 reported in the table below.  
www.otm.uiuc.edu/eccommerce/
- Search is underway for a Technology Manager to replace Brad Roth who left for a high tech company in Lincoln, Nebraska.
- Working with TechEx, an online IP match service. TechEx sends technology listings to subscribers with technology wishlists using categories assigned to each listing.
- Exhibited at three tradeshows in Q2, LES, IBIO Marketplace, and NanoCommerce. Another 4 tradeshows planned for Q3.
- Start-up Dynamic Separations, Inc. (DSI), will be installing their first prototype in an Illinois coal mine. DSI is the first start-up out of the Illinois Geological Society, a unit of the Illinois Department of Natural Resources.

	Year to Date									Quarter 2					
	FY 2004 Total			FY 2004			FY 2005			FY 2004			FY 2005		
	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total
<b>AUTM Definitions</b>															
<b>Disclosures Received</b>	84	178	262	52	61	113	37	92	129	26	30	56	22	52	74
<b>Patents Filed</b>	85	99	184	43	35	78	33	49	82	18	25	43	10	22	32
<b>Patents Issued</b>	12	48	60	6	20	26	4	30	34	4	9	13	2	10	12
<b>Licenses &amp; Options</b>	33	62	95	18	34	52	7	37	41	9	9	18	5	23	28
<b>Licenses to Start-Ups</b>	5	11	16	3	6	9	0	4	4	1	0	1	0	4	4
<b>License Income (in millions)</b>	\$2.780	\$3.252	\$6.032	\$1.020	\$1.884	\$2.904	*\$1.124	\$2.052	\$3.176	\$488,432	\$1.446	\$1,934	*\$625,363	\$1.186	\$1.811

\*Preliminary Data

## IllinoisVENTURES

### Highlights

- Continued service process for IllinoisVENTURES, Illini ITEC, and Chicago ITEC client entities
- Completed developmental funding for a total of 33 entities since 1/1/02
- Completed two additional IETF transactions (total of six to date)
- Supported effort to retain Chromatin (IETF portfolio company) in Illinois, an effort which led to new presence in Urbana-Champaign
- Transplanted ADT, an Argonne-derived technology business, to Urbana-Champaign along with its leadership, ultimately funded through Ventures
- Completed several additional financing for UI based businesses including \$2million Series A for Riverglass (UIUC), \$600k Series A for Nextumi (UIUC), and \$450k Seed Note for Zellerex (Rush/IMD)

Summary	Total (Since January 2002)
<b>Clients:</b>	
Engaged Consultatively	284
Receiving Developmental Funding	33
<b>*Funding:</b>	
Dollars Approved	\$6,797,500
Dollars Funded*	\$5,783,000
Additional 3 <sup>rd</sup> Party Co-Investments	\$33,170,000
Grant Funding Secured by Above	\$7,398,000

\*Funding typically lags approval due to closing process, sequential execution of activities or failure to reach agreement on terms

## Chicago Technology Park

**Q1 data repeated; update will be provided in Q3**

*Eleven buildings within the Park*

Six anchor tenants

- Red Cross Headquarters
- American Society of Clinical Pathologist
- Core Center for Infectious Disease
- Cook County Institute for Forensic Medicine
- City of Chicago Communication Center "311"
- Illinois Medical District Headquarters

Five commercial/multi-tenant buildings:

- Research Center (incubator)
- Enterprise I
- Enterprise II
- Tech 2000
- Litholink, Inc.

### **Highlights**

- Red Cross opened June 2004
- Site preparation for a new 248 surface parking lot began

### **Commercial and Multi-tenant Buildings**

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>58</b>
<b>Employment</b>	<b>891</b>
<b>% Leased</b>	<b>100</b>

## Research Center

**Q1 data repeated; update will be provided in Q3**

*Size: 56,000 SFT; 38 wet labs*

### **Highlights**

- Efforts are being made to find graduate space for several companies.
- Research Center conducted several interviews with waiting list companies.
- The Bioinformatic Training Program (**BiTmaP**) is seeking a subcontractor for curriculum development and training delivery. A RFP is posted on the State of Illinois Procurement website. Two and four-year institutions in the Chicago area have been encouraged to submit proposals.
- Fermalogic was awarded 2 Phase II NIH grants and hired two new employees.
- Clonex signed its first contract with Tanox, Inc. in Houston TX
- The Research Center lost two recent companies, Fibrogenex and Vipogen\*, due to lack of funding

<b>Summary</b>	<b>Total</b>
<b>Companies</b>	<b>26*</b>
<b>% Leased</b>	<b>98</b>
<b>Jobs Created</b>	<b>2</b>

## Research Park at the University of Illinois

*Four buildings with 271,000 SFT in total. (3 multi-tenant facilities and the Motorola Building)*

### **Highlights**

- 17 companies and 663 employees.
- "I" building tenants relocated to Strata building.
- Construction on iCyt building 30% complete.
- State Farm occupies new space in Strata Building.
- Intensive proposal activity with several RP tenant prospects.

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>17</b>
<b>Employment</b>	<b>663</b>
<b>% Leased</b>	<b>76%</b>

## EnterpriseWorks & Technology Commercialization Lab (TCL)

*EnterpriseWorks Size: 43,000 SFT; 24 wet labs; 20-30 tenants  
TCL Size: 10,000 SFT; 11 labs, 1 shared lab; 5 tenants*

### **Highlights**

- 13 tenants licensing UIUC intellectual property.
- 8 tenants using UIUC facilities under fee-based agreement.
- Shared machine shop under development.
- Shared server room under development.
- Plant biotech lab set up for Chromatin.
- Expansion plans under development.

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>33</b>
<b>Employment</b>	<b>203</b>
<b>% Leased</b>	<b>71%</b>