UNIVERSITY OF ILLINOIS MEDICAL CENTER FINANCIAL PERFORMANCE

John J. Denardo CEO, UIC Healthcare System

Prepared for Presentation to the Board of Trustees

May 20, 2010



FINANCIAL PERFORMANCE THROUGH 3/31/10

Average Daily Census Total Surgical Procedures Clinic Visits	ACT 3/10 317 9,718 331,611	BUD 3/10 340 10,176 325,891	ACT 3/09 342 10,246 331,183
Total Revenue	\$496,551	\$482,259	\$470,870
Expenses –Salaries & BenefitsSupplies & ServicesBad DebtsAdmin ServicesDepreciation Total Expenses Income from Operations	\$269,745 147,465 24,061 10,065 <u>17,342</u> \$468,678 \$27,873	\$ 278,048 149,415 22,130 10,065 <u>17,356</u> \$477,014 \$ 5,245	\$ 271,994 146,843 22,536 9,619 <u>16,976</u> \$467,968 \$ 2,902
Non-Operating Revenue	(\$ 2,874)	(\$ 1,233)	(<u>\$ 4,619)</u>
Net Income	\$24,999	\$ 4,012	(\$ 1,717)



FINANCIAL FORECAST PROJECTED FY 2010—BUDGETED FY 2011

	PROJ FY 2010	BUD FY 2011
AVERAGE DAILY CENSUS	317	320
TOTAL SURGICAL PROCEDURES	12,957	13,000
CLINIC VISITS	445,240	452,340
TOTAL REVENUE	\$662,000	\$645,000
EXPENSES—SALARIES &BENEFITS	\$359,660	\$365,958
SUPPLIES & SERVICES	196,620	200,622
BAD DEBTS	32,500	35,000
ADMINISTRATIVE SERVICES	13,420	13,420
DEPRECIATION	<u>23,123</u>	<u>25,000</u>
TOTAL EXPENSES	\$625,323	\$640,000
INCOME FROM OPERATIONS	\$ 36,677	\$ 5,000
NON-OPERATING INCOME	<u>(\$ 3,832)</u>	<u>\$</u> 0
PROJECTED NET INCOME	\$ 32,845	\$ 5,000

UIC COLLEGE OF MEDICINE

Hospital Committee Summary Board of Trustees

May 20, 2010

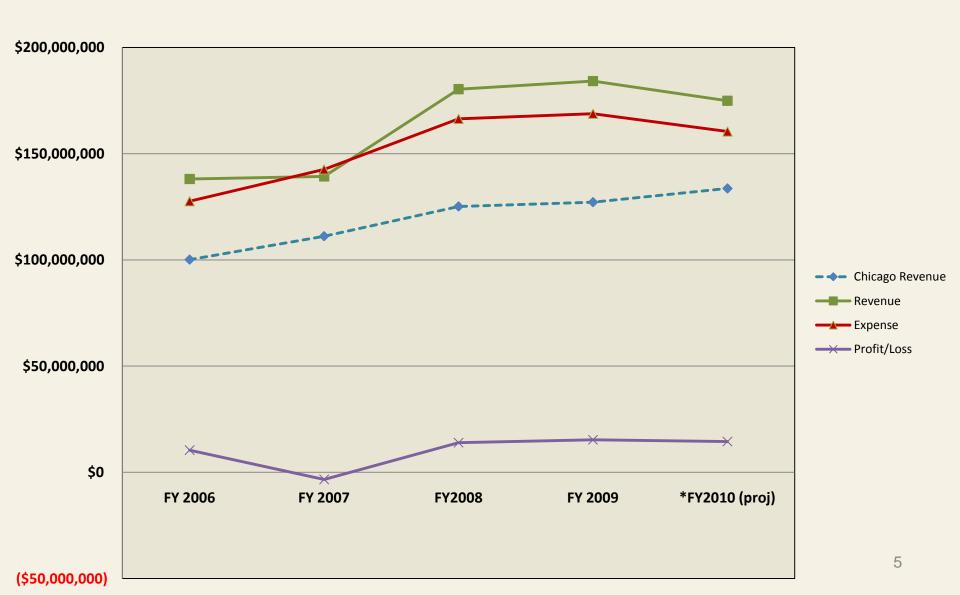
Joseph A. Flaherty, MD Dean, College of Medicine

INNOVATION EXCELLENCE SERVICE



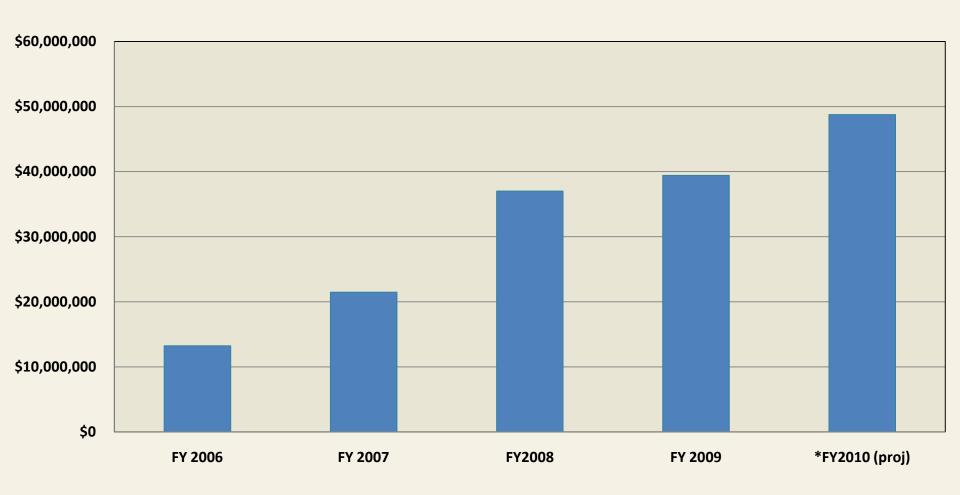
GROUP PRACTICE PLAN

Revenue, Expense, and Net Income FY 2006 - FY 2010 (Projected)



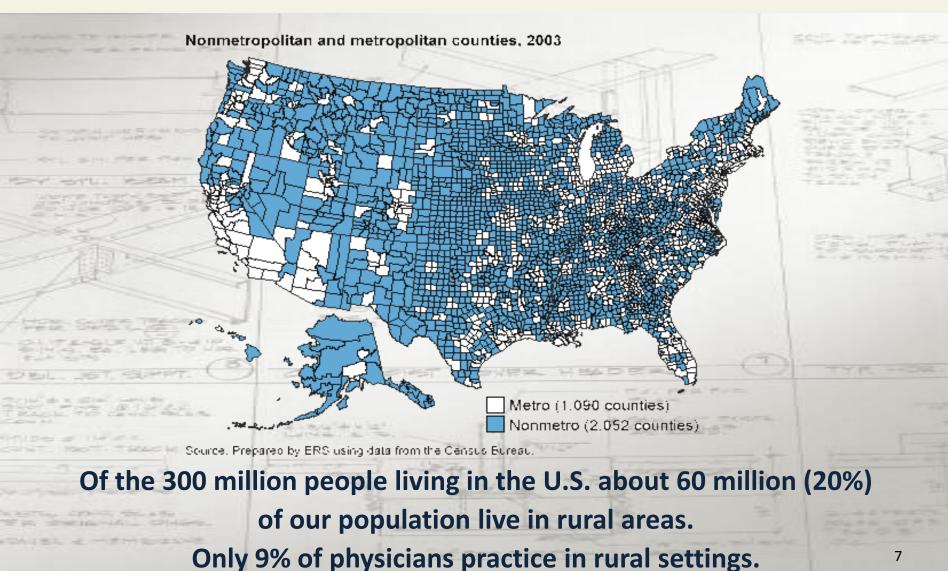
GROUP PRACTICE PLAN

Cash Reserves FY 2006 - FY 2010 (Projected)



RURAL MEDICAL EDUCATION

Rural America



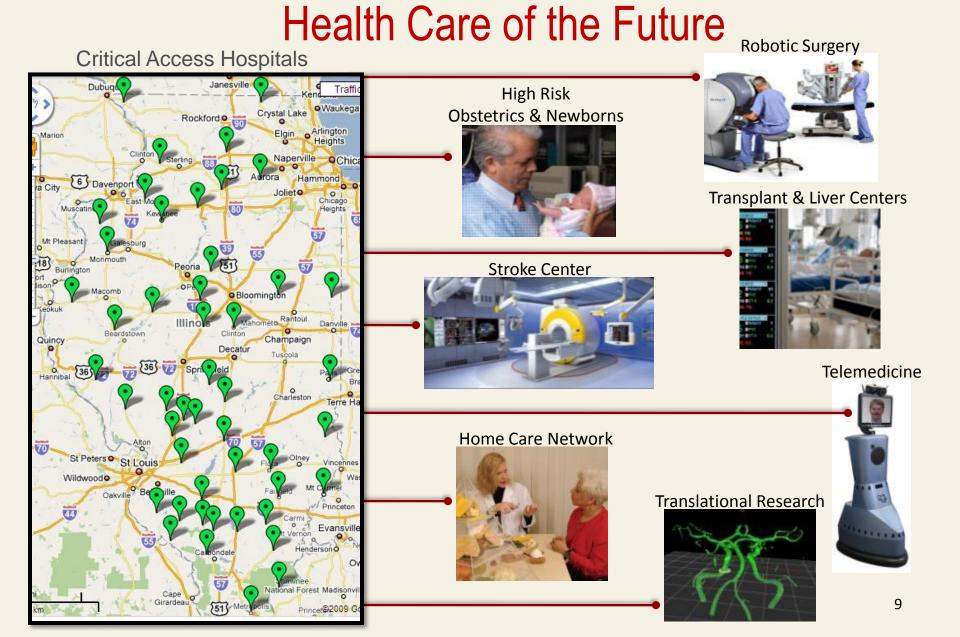
RURAL MEDICAL EDUCATION

How Are We Doing?

Achievements After 16 Cycles

- Applicants from 95% of Illinois' rural counties
- 248 students (Classes of 1993-2013)
- Matriculants from over 80% of Illinois' rural counties
- 188 graduates (139 in practice, 49 in residency training)
- 60 students in medical school
- 81% of graduates attend primary care residencies
- 75% of graduates in Illinois practicing in towns less than
 20,000 people

OFFICE OF TELEHEALTH



OFFICE OF TELEHEALTH

TeleHealth 2010 and Beyond

Research & Education

- Integration of Telehealth training and exposure to student in the health sciences
- Simulation Center build out for virtualized telehealth training and education
- Continuing Education: Rural Physicians in U.S. & other countries (e.g. Iraq)

Clinical service lines in development

- Campus Care Student Telehealth Services
- IDOC project for HIV and Hepatitis
- FQHC's
- Huntington's Disease program (Rockford & RUSH)
- Maternity telehealth in Afghanistan (proposed)
- Home care collaboration with Advocate

Future of Home Care

- Market expected to exceed \$8 Billion by 2012
- Cisco acquired Tandberg for \$3.4 Billion and investing \$10 Billion to build telehealth powerhouse
- General Electric
 - Partnership with Intel Corp \$250 Million over 5 years
 - Intel Health Guide, QuietCare

OFFICE OF TELEHEALTH





FADY CHARBEL, M.D.
PROFESSOR & HEAD
DEPARTMENT OF NEUROLOGICAL SURGERY

INTOUCH HEALTH RP-71 ROBOT