

Approved by the Board of Trustees
May 29, 2013

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Board Meeting
May 29, 2013

ROLL CALL

PURCHASE AND RENEWAL OPTION RECOMMENDATIONS

The "Purchase and Renewal Option Recommendations" are presented by campus and a Summary from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary also indicates a total amount by campus.

The Board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois Statutes, The General Rules Concerning University Organization and Procedure, and Board of Trustees policies and directives.

The Directors of Purchases have proposed and the Vice President, Chief Financial Officer recommends the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

PURCHASES RECOMMENDED

Urbana-Champaign Campus

1	Unit	Roy J. Carver Biotechnology Center
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	Item	Reagents for DNA Analyzer Systems for the period July 1, 2013 through June 30, 2014.
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	Cost	\$3,000,000 (estimated)
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Vendor Illumina, San Diego, CA

This purchase is a sole source because the items are patented, uniquely compatible with existing equipment, and the vendor is the only manufacturer and distributor.

The Roy J. Carver Biotechnology Center currently owns six Illumina DNA Sequencing Instruments, which require the use of the same vendor's DNA Analyzer reagents. The instruments provide cutting-edge, 'next generation' sequencing technology necessary for economical high-throughput sequencing of DNA, and each DNA run requires the use of a new reagent.

These reagents will be used by multi-disciplinary researchers in various campus departments for ongoing projects that include sequencing of small RNA, quantitative expression, de novo sequencing, and the re-sequencing of organisms for SNP (genetic markers) detection.

A volume discount of 10% off the list price has been negotiated.

2 Unit Campus Information Technologies and Educational Services (CITES)

Item Microsoft Enterprise Desktop Platform software for all three campuses and University Administration for the period July 1, 2013 through June 30, 2015, with the option to renew for one additional three-year period. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$7,000,000 (estimated)

Renewal Option:

July 1, 2015 through June 30, 2018 \$10,500,000 (estimated)

Vendor En Pointe Technologies Sales, Inc., Gardena, CA

Bids Received

En Pointe Technologies Sales, Inc., Gardena, CA

SHI, Somerset, NJ

CDWG, Vernon Hills, IL

Total Estimated Cost

\$3,445,307

\$3,506,346

\$3,532,779

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The Enterprise Desktop Platform includes multiple Microsoft products, including Office, Windows 7, and Access License Suite. The majority of software purchased will be for student and faculty classroom use, although a portion will be made available for resale.

The University participates in the Microsoft Enrollment for Education Solutions (EES) subscription agreement, which provides qualified academic institutions with significant price discounts on software purchases. This discounted software is distributed by accredited Large Account Resellers (LARs), the only vendors authorized by Microsoft to sell licenses to customers with 250 or more users.

Only vendors approved by LARs were invited to bid and were required to provide a percentage markup on the standard EES pricing for the desired software. En Pointe Technologies Sales provided the lowest price and is being recommended for award. The vendor has agreed to hold pricing firm through the renewal period.

Chicago Campus

3 Unit Utilities Administration

Item Electricity distribution for the period July 1, 2013 through June 30, 2018, with the option to renew for three additional one-year periods. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$16,088,000 (estimated)

Renewal Options:

July 1, 2018 through June 30, 2019	\$3,564,000 (estimated)
July 1, 2019 through June 30, 2020	\$3,687,000 (estimated)
July 1, 2020 through June 30, 2021	\$3,817,000 (estimated)

Vendor Commonwealth Edison, Chicago, IL

This purchase is a sole source because the vendor owns and maintains both the distribution system and the delivery lines that feed into the Chicago campus's seventy-seven (77) buildings and three centralized cogeneration plants. The vendor is the only electricity distributor and high-voltage system owner within the City of Chicago.

Historically, the University of Illinois at Chicago (UIC) has been one of Commonwealth Edison's largest customers. Based on UIC's size and unique electric needs, the vendor's Regional Manager will prioritize service needs accordingly.

Pricing is based on the Illinois Commerce Commission's approved electric distribution delivery rate, which applies to all customers. Rate components are based on the respective delivery classes for the customer's buildings, ranging from small-load to high-voltage delivery.

4 Unit Utilities Administration

Item Purchase of water and sewer services for the period July 1, 2013 through June 30, 2018, with the option to renew for three additional one-year periods. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$30,500,000 (estimated)

Renewal Options:

July 1, 2018 through June 30, 2019	\$7,200,000 (estimated)
July 1, 2019 through June 30, 2020	\$7,500,000 (estimated)
July 1, 2020 through June 30, 2021	\$7,900,000 (estimated)

Vendor City of Chicago, Chicago, IL

This purchase is a sole source because the vendor provides the water supply, distribution lines, and the sewer distribution utility services for the University of Illinois at Chicago (UIC) campus. The City of Chicago's water distribution lines extend into seventy-seven (77) campus buildings and three centralized cogeneration heating and cooling plant facilities.

Utility and service rates are set by the City of Chicago's Department of Water Management and approved by the Mayor and City Council. The City of Chicago has significantly increased its rates for water and sewer services for all customers over the past year and has announced a 15% increase for water and a 5% increase for sewer services for FY14 and FY15. Rates are expected to moderate in future years.

5 Unit Department of Human Resources

Item Temporary personnel services for the period July 1, 2013 through June 30, 2016, with the option to renew for two additional one-year periods. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$14,242,000 (estimated)

Renewal Options:

July 1, 2016 through June 30, 2017 \$4,890,000 (estimated)

July 1, 2017 through June 30, 2018 \$5,040,000 (estimated)

Vendors

	Primary	Secondary	Third	Fourth
Category 1 Pathology Laboratories	Premier Staffing Source, Lanham, MD \$976,300	Maxim Staffing Solutions, Chicago, IL	Medical Staffing Network, Warrenville, IL	Favorite Healthcare Staffing, Overland Park, KS
Category 2 Diagnostic Services	Premier Staffing Source, Lanham, MD \$722,366	Maxim Staffing Solutions, Chicago, IL	Medical Staffing Network, Warrenville, IL	Favorite Healthcare Staffing, Overland Park, KS
Category 3 Dental Assistants	Staffing Team, Chicago, IL \$1,437,596	Maxim Staffing Solutions, Chicago, IL	Premier Staffing Source, Lanham, MD	
Category 4 General	Maxim Staffing Solutions, Chicago, IL \$6,458,797	A-Pro Execs, Chicago, IL	Salem Group, Oakbrook Terrace, IL	Premier Staffing Source, Lanham, MD
Category 5 Medicine	Maxim Staffing Solutions, Chicago, IL \$2,278,540	Premier Staffing Source, Lanham, MD	Medical Staffing Network, Warrenville, IL	Favorite Healthcare Staffing, Overland Park, KS
Category 6 Information Technology	Premier Staffing Source, Lanham, MD \$104,932	Salem Group, Oakbrook Terrace, IL		

Category 7 Therapy	Premier Staffing Source, Lanham, MD \$392,267	Favorite Healthcare Staffing, Overland Park, KS	Maxim Staffing Solutions, Chicago, IL	Medical Staffing Network, Warrenville, IL
Category 8 Materials Management & Facility	Premier Staffing Source, Lanham, MD \$1,166,661	Maxim Staffing Solutions, Chicago, IL		
Category 9 Pharmacy	Maxim Staffing Solutions, Chicago, IL \$83,604	Favorite Healthcare Staffing, Overland Park, KS		
Category 10 Business Healthcare	Premier Staffing Source, Lanham, MD \$199,216	Maxim Staffing Solutions, Chicago, IL	Salem Group, Oakbrook Terrace, IL	
Category 11 Food & Nutrition	Premier Staffing Source, Lanham, MD \$72,304	Maxim Staffing Solutions, Chicago, IL		
Category 12 Social & Behavioral	Premier Staffing Source, Lanham, MD \$348,935	Delta-T Group, Oak Brook, IL	Maxim Staffing Solutions, Chicago, IL	

Summary of Awards

Maxim Staffing Solutions, Chicago, IL (Groups 4, 5, 9)	\$8,820,941
Premier Staffing Source, Lanham, MD (Groups 1, 2, 6, 7, 8, 10, 11, 12)	\$3,982,981
Staffing Team (Group 3)	\$1,437,596

Proposals Received

Premier Staffing Source, Lanham, MD	3720
Maxim Staffing Solutions, Chicago, IL	3547
Favorite Healthcare Staffing, Overland Park, KS	2968
Medical Staffing Network (MSN), Warrenville, IL	2938
Staffing Team, Chicago, IL	2559

Point Summary of Proposals
(Maximum Score of 4,800)

Medix, Lombard, IL	2232
A-Pro Execs, Chicago, IL	2161
Salem Group, Oakbrook Terrace, IL	2093
Delta-T Group, Oak Brook, IL	1418
Abacus Service Corporation, Farmington Hills, MI	967

Competitive selection procedures were followed in accordance with the Illinois Procurement Code.

The recommended vendors will provide temporary staff for the University of Illinois at Chicago (UIC) and the University of Illinois Hospital and Health Sciences System (UIHHSS). UIC Human Resources identified twelve categories of temporary personnel needs, as described above, and responding vendors were evaluated for each of the twelve employee categories.

The temporary staff will be used by campus departments to assist with clerical, administrative, technical, and medical support needs. Three firms are being recommended as primary service providers. One of the primary vendors, Premier Staffing Source, is a certified MAFBE firm, owned by an African-American female.

Secondary, tertiary, and quaternary vendors are also being recommended to ensure that an adequate number of temporary employees are readily available to satisfy the University's staffing needs. Two of these secondary vendors, A-Pro Execs and Salem Group, are supplier diversity firms.

Best and Final Offers resulted in over \$300,000 savings over the term of the initial contract, and price increases are not to exceed 3% per renewal period for each of the vendors.

Springfield Campus

6 Unit Utilities Administration

Item	Electricity for all Springfield campus facilities for the period July 1, 2013 through June 30, 2016.
Cost	\$7,300,000 (estimated)
Vendor	City Water, Light & Power (CWLP), Springfield, IL

This purchase is a sole source because the University of Illinois at Springfield (UIS) is required by statute to purchase electricity from City Water, Light and Power (CWLP), the City of Springfield's public utility.

The statute exempts municipal systems from being required to offer alternative retail access to their customers in an effort to protect the City's ability to recapture capital investment that was made on behalf of their residents. CWLP has recently invested significant capital into their generation facilities to improve service for their customers.

RENEWAL OPTIONS RECOMMENDED

Urbana-Champaign Campus

1	Unit	Campus Information Technologies and Educational Services (CITES)
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Item	Renewal option for HP network equipment purchase for the period July 1, 2013 through June 30, 2014.
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Cost	\$2,250,000 (estimated)
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Vendor	Matrix Integration, Jasper, IN
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This will exercise the first of four renewal options to the purchase approved by the Board of Trustees on May 31, 2012, for an estimated \$2,250,000 for the period July 1, 2012, through June 30, 2013. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The vendor will continue to supply HP network equipment on an as-needed basis for Campus Information Technologies and Education Services (CITES) as well as other requesting campus units. The contract does not guarantee a purchase or minimum dollar amount, and the estimated cost is based on historical data compiled by CITES. Pricing will continue to reflect a 60.4% discount off the HP manufacturer list price.

The vendor is MAFBE certified.

2	Unit	Utilities Administration
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Item	Renewal option for purchase of coal, including by-product waste disposal services, for the period July 1, 2013 through June 30, 2014.
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Cost \$9,000,000 (estimated)

Vendor Night Hawk Coal, LLC, Percy, IL

This will exercise the first of five renewal options approved by the Board of Trustees on May 31, 2012, for an estimated \$9,000,000 for the period July 1, 2012, through June 30, 2013. Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The vendor will continue to provide approximately 120,000 tons of coal for the Abbott Power Plant to be used as a primary fuel in the University boilers. The coal will be burned to produce steam which will be used to heat campus buildings. The vendor will also continue to dispose of waste, including ash, cinders, gypsum, and other by-products of the coal-burning process.

The original procurement allowed for a renewal price increase of up to \$1.00 per ton. However, the vendor has agreed to renew at the previous year's prices, saving the University approximately \$120,000.

Chicago Campus

3 Unit The University of Illinois Hospital & Health Sciences System (UIHHSS),
Department of Materials Management

Item Renewal option for purchase of implantable cardioverter defibrillators (ICDs), pacemakers, leads, and ancillary items for the period beginning June 1, 2013 through May 31, 2014.

Cost \$1,900,000 (estimated)

Vendor St. Jude Medical, Austin, TX

This will exercise the third of three renewal options to the purchase approved by the Board of Trustees on November 12, 2009, for an estimated \$2,930,000. Competitive procurement requirements were followed in accordance with the Illinois Procurement Code.

The heart rhythm products will be used by the University of Illinois Hospital & Health Sciences System (UIHHSS) for various procedures based on a patient's individual needs. An additional contract below the Board of Trustees' approval

threshold was renewed for a secondary vendor to ensure that adequate devices of sufficient type and quality will be readily available to satisfy the UIHHSS's patient needs.

Both the primary and secondary vendors have agreed to hold their pricing firm through the three renewal periods indicated in the original bid.

University Administration

4 Unit Administrative Information Technology Services (AITS)

Item Renewal option for maintenance and support of the Oracle Enterprise Database, Real Application Clusters (RAC), and supporting tools software for the period July 1, 2013 through June 30, 2014.

Cost \$1,221,000 (estimated)

Vendor Oracle USA, Inc., Reston, VA

This will exercise the second of three renewal options to a June 2011 purchase for an estimated \$1,151,000 for the period July 1, 2011, through June 30, 2012. The original purchase was a sole source because the items are patented and the vendor is the only manufacturer and distributor.

Oracle database products provide an enterprise service with scalable and highly reliable databases, which maximize performance and offer high availability and efficiency in database administrator productivity. Continued software maintenance for the database and supporting tools provides major product and technology updates, security alerts, critical patch updates, and technical support.

The original procurement capped renewal pricing at a 4% annual increase. This renewal reflects a 1.75% increase over prior year's costs.

SUMMARY OF PURCHASES	
Urbana-Champaign Campus	\$ 10,000,000
Chicago Campus	\$ 60,830,000
Springfield Campus	\$ 7,300,000
Recommended from Institutional Funds	
Grand Total	\$ 78,130,000
SUMMARY OF RENEWALS	
Urbana-Champaign Campus	\$ 11,250,000
Chicago Campus	\$ 1,900,000
University Administration	\$ 1,221,000
Recommended from Institutional Funds	
Grand Total	\$ 14,371,000