

Approved by the Board of Trustees,  
November 11, 2004

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Board Meeting  
November 11, 2004

ROLL CALL

PURCHASES

The "Purchases Recommended" are presented by campus and a Summary of Purchases from "Appropriated Funds" (i.e., from State appropriations to the University) and purchases from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary of Purchases also indicates a total amount by campus.

**PURCHASES RECOMMENDED**

The Directors of Purchases have proposed and the Vice President for Administration recommends the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

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**Chicago Campus**

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Unit	Office for Capital Programs
Item	Furniture and installation for the new College of Medicine Research Building to include metal office furniture, lateral files, tables, credenzas, seating, delivery, clean-up, final inspections, and design work.
Cost	\$855,478.40 f.o.b. delivered and installed
Vendor	Environetx, Itasca

Other bids received:

Henricksen & Company Inc., Itasca	\$ 907,867.10
Interior Investments, Lincolnshire	\$ 956,833.36
Corporate Concepts, Lombard	\$1,008,032.00
Office Revolution, Streamwood	\$1,154,313.40
Johnson & Associates, Chicago	\$1,172,291.20

Sealed bid procedures were followed in accordance with the requirements of the Illinois Procurement Code. Twenty (20) firms were invited to bid; seven (7) did not respond and three (3) submitted partial quotations that offered no economic advantage to the University. The award is being made to the lowest bidder.

The furniture will be used to furnish the new College of Medicine Research Building, which will house laboratory modules, offices, and conference rooms. The 332,000 square foot facility will accommodate researchers from the departments of Biochemistry, Microbiology and Immunology, Pharmacology, Physiology and Biophysics and Pathology.

Unit	Office for Capital Programs
Item	Mobile storage shelving units to be delivered and installed in the lower level of the Library of Health Sciences.
Cost	\$604,870.00 f.o.b. delivered and installed
Vendor	Spacesaver Storage Systems Inc. / Bradford Systems Corporation, Fort Atkinson, WI

Other bids received:

FileStor / Environetx, Itasca	\$617,912.00
Aurora Mobile Shelving, Aurora	\$663,111.00
TAB Products Co, LLC, Chicago	\$694,928.00
Progressive Industries, Inc., Chicago	\$906,938.00

Sealed bid procedures were followed in accordance with the requirements of the Illinois Procurement Code. Twenty-three (23) firms were invited to bid and downloaded bid documents from the Higher Education Procurement Bulletin web site. Five firms submitted bids and 18 did not respond. The award is being made to the lowest bidder.

The Library of Health Sciences is currently faced with serious constraints to house its collection of books, journals, and archives. Because library space is at a premium, the Library plans to install electrically operated, compact mobile shelving to maximize storage capacity and still provide easy access to printed materials. The compact mobile shelving operates on tracks and makes it possible to store materials on a smaller amount of floor space.

In addition, the installation of mobile shelving and moving printed materials to the lower level of the Library will allow for the reconfiguration of public areas to accommodate changing needs of library users, such as providing space for group study rooms, small seminar rooms, and comfortable working areas.

Unit	College of Dentistry
Item	Supplies and operation of the College of Dentistry Storeroom for the period January 1, 2005 through June 30, 2005, with the option to renew for three (3) additional 12-month periods at the same terms and conditions, based on satisfactory performance, continuing need, and availability of funds, with the Comptroller authorized to exercise such option. Prices will be firm for the initial period of the contract and subject to change for the option periods based upon manufacturers' price increases for supplies ordered.
Cost	\$1,470,000.00– estimated annual cost
Vendor	Henry Schein, Inc. Melville, NY
	Other bid proposals received:
	Benco Dental Company, Wilkes-barre, PA <span style="float: right;">\$1,720,000.00</span>
	Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.
	Fifteen firms were invited to bid; two submitted proposals and 13 did not respond. An evaluation team reviewed the two proposals received. The recommended vendor received the highest technical score for their proposed services, and submitted the lowest overall price.
	The recommended firm has been providing traditional inventory management and operation of an on-site College of Dentistry storeroom for approximately six years. Technological improvements that have occurred over the last several years prompted the College of Dentistry to investigate a just in time, on-line ordering system to streamline the current process for dispensing dental supplies. The new system will

enhance procurement controls by requiring all orders to be routed through a central approver in the College of Dentistry before they are electronically transmitted to the vendor. It will reduce the amount of time spent by the college staff in ordering necessary supplies. Supplies will be delivered directly to the specific clinic that placed the order, reducing the time and effort required to distribute supplies.

The cost of the contract is based on the University's estimated cost of supplies necessary to supply the Dental operations. Firm pricing for a two-year period was quoted for a core list of 200 most frequently ordered supplies. All other items will be discounted by up to 18% off catalog list prices that will be held firm for two years. Actual expenditures will vary depending upon the actual number of supplies that will be purchased. A best-and-final offer from the recommended vendor resulted in a \$15,000 rebate upon execution of the contract, plus a 2% additional reduction in supply pricing for the second and third years.

Unit	Hospital/Information Technology Services
Item	Software customization and installation services for the period November 15, 2004 through June 30, 2006 with the option to renew for three (3) additional twelve month periods at the same terms and conditions based on satisfactory performance, continuing need and availability of funds. Prices will be firm for the initial period of the contract and subject to change for the option periods based upon quoted not-to-exceed percentage increases of 5% and 3% respectively.
Cost	\$4,062,500.00 estimated for initial contract period as follows: FY05: \$1,562,500 (estimated) FY06: \$2,500,000 (estimated)
Vendor	Healthlink Inc., Houston, TX Vitalize Consulting Solutions, Inc., Kennett Square, PA Other bid proposals received: Cerner Corp., Kansas City, MO CSC Global Health Solutions, Oak Park First Consulting Group, Long Beach, CA BearingPoint, Chicago Park City Solutions, Inc., Park City UT

CTG Inc., Downers Grove

Stoltenberg Consulting, Inc., Bethel Park, PA

StoneBridge Group, Minneapolis, MN

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code. A Request for Proposal was sent to sixty-four vendors and ten vendors submitted responses. An evaluation team reviewed proposals and recommended a dual award based on the technical score and pricing submitted by the two firms.

The Medical Center's electronic medical record software provider is Cerner and its Millenium suite of software provides a modular approach for all patient care computing. Millenium is the central software tool utilized by all clinicians and staff throughout the Medical Center.

In May 2001, the Board of Trustees approved a 6-year contract (with 4 additional twelve-month renewal option periods) to Cerner that provides access to nearly all of Cerner's healthcare-related software products. The contract placed a "cap" on software fees, resulting in one fixed technology fee that included licensing and maintenance costs for all products that the Medical Center chooses to install.

The implementation of additional modules of the Cerner Millenium suite of software positions the organization to have a more comprehensive electronic medical record, which is directly aligned with the Hospital's information technology strategic planning that has been outlined in conjunction with the Medical Center's business and clinical objectives. Hospital ITS is planning to begin implementation of the following modules in FY05: Enterprise Scheduling, PowerChart Office, Enterprise Benefits Management, Medication Cabinets Interfaces, Formulary Maintenance, EEM Interfaces, and Medical Necessity w/Advanced Benefit Notification; and the following modules in FY06: Power Point of Care - CareMobile, Emergency Department Triage and Tracking, E-coding, Patient Education Viewer, RadNet (including voice recognition) and Medical Records Publishing.

Healthlink and Vitalize will be engaged to provide the additional resources required to develop and install a wide variety of new software in conjunction with Medical Center existing staff to support the five-year plan of the rollout of new modules. Utilizing two vendors allows the Medical Center to acquire the best skilled resources available at the time that implementation of a new module is scheduled.

Vitalize has many years of experience with the Cerner software modules to be installed. After several rounds of best-and-final offers, Vitalize quoted an hourly rate of \$120 per hour (originally quoted at \$130 per hour for staff and \$175 per hour for managers). HealthLink is a larger organization and can provide the Medical Center with a larger pool of potential talent. They also have a strong understanding of other

applications that the Medical Center utilizes such as the McKesson accounting system, which is critical for successful integration. Healthlink quoted a two-tiered rate structure with \$123/hour for staff (originally quoted at \$192/hour) and \$148/hour (originally \$240/hour) for management oversight.

The selection of vendor to customize and install software modules will depend upon each firm's level of expertise and availability of personnel to be assigned to specific module implementations. The hourly rates quoted by each firm are reasonable and acceptable, and lower than those quoted by most of the other firms that responded to the RFP. The total estimated annual expenditure is based upon the estimated number of hours expected for each module's implementation times the hourly rate quoted.

Unit	Hospital/ Materiel Management
Item	Linen rental and laundry services for the University of Illinois Medical Center at Chicago for the period November 15, 2004 through June 30, 2007, with the option to renew for three (3) additional 12-month periods at the same terms and conditions, based on satisfactory performance, continuing need, and availability of funds, with the Comptroller authorized to exercise such option. Prices will be firm for the initial period of the contract and subject to change for any option periods exercised based upon changes to the Consumer Price Index.
Cost	\$986,000.00– estimated annual cost
Vendor	Hospital Laundry Services (HLS), Wheeling
	Other bid proposals received:
	Angelica Textiles, Chicago <span style="float: right;">\$1,145,100.00</span>
	Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.
	An evaluation team reviewed proposals submitted by two vendors. One other firm was invited to bid but did not respond. The recommended vendor received the highest technical score for their proposed services, and submitted the lowest overall price.
	The Hospital linen rental and laundry program requires that the recommended vendor provide daily pick up of soiled linens and daily delivery of clean and bundled linens directly to units in the Hospital and out-patient clinics.

Pricing for all services is based upon the number of pounds of linens laundered, currently 1.9 million pounds per year. The total estimated expenditure is calculated by multiplying the estimated number of pounds of each type of linen by the unit price quoted. Actual expenditures may vary depending upon the actual number of pounds of laundry cleaned.

<b>SUMMARY OF PURCHASES</b>	
<b>(Rounded to Nearest Dollar)</b>	
Recommended from Appropriated Funds	
Recommended from Institutional Funds	\$7,978,848
<b>Grand Total</b>	<b>\$7,978,848</b>
Chicago Campus	\$7,978,848
Springfield Campus	
University Administration	
Urbana-Champaign Campus	