# **Offices of Technology Management**

#### University of Illinois at Chicago

- David Gulley was named Interim Director of OTM, April 2007.
- Conducted 24 meetings with mid-size pharmaceutical companies at BIO2007 in May and also met informally with 75 additional companies.
- Discussions initiated with several companies for licensing UI technology in the area of cancer diagnostics and inflammation.
- Business Plan competition students, Kelly Liebl, Kristin Ware, and Jay Vijayan of Optimal Vision Corporation won first place (and \$10,000) at the Licensing Executives Society's North American Business Plan Competition. Karen Tovey and Santhosh Anand of Flow Diagnostics won 2nd place (and \$1,000) at the competition. These business plans were based upon UIC technology. This was the first time that two teams from one university made it to the finals, a significant accomplishment for UIC.
- OTM accompanied and assisted a faculty member who presented at the Life Sciences Initiative, "Catalyzing Collaboration between Industry and Academia in the Life Sciences". The Life Sciences Initiative is a forum between several Midwest Universities and local companies.

#### University of Illinois at Urbana-Champaign End of Year

- 2008 intern program commenced, including new initiatives which place interns at The Beckman Institute and the Institute for Genomic Biology
- Hosted or participated in more than 14 events for faculty/students during 2007

#### Fourth Quarter

- Exhibited at and carried out networking meetings at BIO2007 in Boston, MA, resulted in 93 qualified contacts
- Director presented with Senator Birch Bayh and WARF's Managing Director on the proposed 2007 Patent Reform Act to the Big 10 Federal Relations Meeting in Washington, DC
- New patent coordinator, Brad Edwards from Chemtura Corporation, joined OTM

	EOY Totals				Quarter 4							
	FY 2006		FY 2007			FY 2006			FY 2007			
	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total
Disclosures Received	122	195	317	117	201	318	27	52	79	23	68	91
U.S. Patents Filed	111	142	253	165	144	309	26	50	76	37	55	92
U.S. Patents Issued	17	24	41	10	40	50	2	11	13	1	10	11
Licenses & Options	23	52	75	12	37	49	7	15	22	4	11	15
Licenses to Start-Ups	5	5	10	1	6	7	2	2	4	0	0	0
License Income	\$3.814M	\$6.412M	\$10.226M	\$4.053M	\$4.019M	\$8.072	\$1.314M	\$0.928M	\$2.242M	\$1.316	\$1.157M	\$2.473M
Patent Cost Reimbursement	\$.576M	\$.475M	\$1.051M	\$.293M	\$0.662M	\$.955	\$.123M	\$0.064M	\$.187M	\$0.046M	\$0.288M	\$.334M
Total Revenue	\$4.39M	\$6.887M	\$11.277M	\$4.346	\$4.681	\$9.027	\$1.437	\$.992M	\$2.429M	\$1.362M	\$1.445M	\$2.807M

# **IllinoisVENTURES, LLC**

### Highlights

- Total funding to-date now approximately \$18 million with over 9:1 "leverage" of third-party investor and grant funding.
- Majority of companies in the IETF now post-revenue, one third of portfolio have or are projected to attain profitability this year.
- All major FY07 operating objectives established by the Board of Managers were met while maintaining high stakeholder satisfaction
- Acknowledgments during the year for IV, clients and "seamless system" of tech transfer resources included:
  - o Entrepreneur Magazine '05 list of top 100 venture firms nationally
  - o 2006 WSJ Innovation Award Winners included IV portfolio companies (Semprius and ADT)
  - o iCyt voted one of "30 Best Places to Work in Illinois" by Best Companies LLC
  - Voted one of "Top Ten Universities in Tech Transfer" by the Milken Institute
- Developmental progress for existing portfolio companies continued, new projects launched or funded during period included:
  - Tolerogenics –commercializing autoimmune therapeutics developed by Dr. Bellur Prabhakar, Professor and Head, Dept of Microbiology and Immunology UIC
  - Opticlot commercializing a neurological intra-operative medical device for blood clot detection developed by Dr. Fady Charbel, Professor and Head, Neurological Surgery UIC
  - Eden Park commercializing microdischarge lighting technology developed by Dr. Gary Eden, Professor, Coordinated Science Lab, Electrical & Computer Engineering at UIUC
  - AMI commercializing self healing plastics for coatings, adhesives, other materials developed by Scott White, Donald Biggar Willett Professor of Engineering, Beckman Institute UIUC

Summary	Total (Since January 2003)			
Clients:	Engaged Consultatively	741		
	Receiving Developmental Funding	47		
*Funding:	Dollars Approved	\$18,690,000		
	Dollars Funded*	\$17,940,000		
Additional 3 <sup>rd</sup>	<sup>d</sup> Party Co-Investments, Grant Funding	\$153,400,000		

\*Funding typically lags approval due to closing process, sequential execution of activities or failure to reach agreement on terms

## FY 2007 EOY & Q4

# **Chicago Technology Park**

(FY07 Q3 data is repeated; Q4 not available at press time) Thirteen buildings within the Park

#### Six anchor tenants:

- Red Cross Headquarters
- Core Center for Infectious Disease
- Cook County Institute for Forensic Medicine
- City of Chicago Communication Center "311"
- Illinois Medical District Headquarters
- Washington Irving Elementary School

#### Highlights

- IMD issued RFP and selected Development Consultant to complete market analysis and prepare RFQ for 2020 Ogden site master developer
- Xomix, Inc. leased office space in Enterprise Suites
- IMD awarded contract to Cleanslate for Chicago Technology Park Landscape maintenance, snow removal and district beautification
- Initiated 2150 W. Harrison facility space reprogramming

#### Seven commercial/multi-tenant buildings:

- Research Center (incubator)
- Enterprise Center I (ECI)
- Enterprise Center II (ECII)
- 2242 W. Harrison Facility
- 2100 W. Harrison
- 2140 W. Harrison
- Litholink, Inc.

### Anchor, Commercial and Multi-Tenant Buildings

Summary	Total
Tenants	45
Employment	991
% Leased (commercial space)	68

### **Research Center**

Size: 56,000 SFT; 38 wet labs

#### Highlights

- Chicago Labs closed offices/laboratory in Research Center
- Integrated Genomics, Inc. received Phase I SBIR grant from EPA

Summary	Total
Companies	20
% Leased	88
Jobs Created	3

# Research Park at the University of Illinois

Six buildings with 387,000 SFT in total. (5 multi-tenant buildings; Motorola Building)

### Highlights

- 30 tenants and 814 employees.
- Chesterbrook Academy (Nobel Learning) daycare to open August 2007.
- Construction commenced on conference center.
- Outdoor "Concert in the Park" series attracted over 1,000 people at each concert.
- ADM signed lease for space in Z-3 building.
- First Research Park print ad in <u>Illinois Alumni</u> Magazine.
- Motorola announced shutdown of facility.
- Yahoo committed to hiring the majority of Motorola employees and a Research Park presence.
- Organized first "Tenant Forum" for 9/11/07.

Summary	Total
Tenants	30
Employment	814
% Leased	80%

# EnterpriseWorks & Technology Commercialization Lab (TCL)

EnterpriseWorks Size: 43,000 SFT; 24 wet labs; 26 tenants TCL Size: 10,000 SFT; 11 labs, 1 shared lab; 9 tenants

### Highlights

- 19 tenants licensing UIUC intellectual property.
- 9 tenants using UIUC facilities under Facilities Use Agreement (FUA).
- 11 tenants with funding from IllinoisVENTURES or UI.
- Server co-location facility construction on-target for August 2007 completion.
- 12 NEW COMPANIES: ABI, Cazoodle, Cbana, Common Ground, Eden Park, ESI-Group, IV 10, LEAM, Nanosi, Network Geographics, R-Systems, Semprius.
- 10 GRADUATES: Ambient, aPriori, CU Aerospace, HC Materials, HDF Group, HMSI, Obiter, Tekion, Whitemoss, YN America.
- Organized fall '07 FastTrack entrepreneurial training program for all incubator tenants.
- Added use of 2 full labs, office and large conference room at nearby Waste Management Research Lab.

Summary	Total
Tenants	35
Employment	215
% Leased	85%