#### FINANCIAL REPORT

Prepared for presentation to the Board of Trustees September 7, 2017

University of Illinois System

#### Diversified Revenue Sources

#### Robust Enrollment Trends

# University of Illinois System First Time Freshman (as of August 22, 2017)

|              | Chicago |                        | Springfield |                        | Urbana |                         | Total  |                        |
|--------------|---------|------------------------|-------------|------------------------|--------|-------------------------|--------|------------------------|
|              | #       | Change<br>from<br>FY17 | #           | Change<br>from<br>FY17 | #      | Change<br>from<br>FY 17 | #      | Change<br>from<br>FY17 |
| Applications | 19,294  | 3.0%                   | 1,715       | 19.5%                  | 38,965 | 2.3%                    | 60,009 | 3.0%                   |
| Admissions   | 14,318  | 8.4%                   | 900         | -5.6%                  | 23,976 | 4.8%                    | 39,194 | 5.8%                   |
| Acceptances  | 4,560   | 23.1%                  | 299         | -8.3%                  | 7,566  | -1.0%                   | 12,425 | 6.4%                   |

#### Tuition and Fee Revenue FY 2015 – FY 2017

|          | Revenue   | % Change | % of Total<br>Operating<br>Revenues |
|----------|-----------|----------|-------------------------------------|
| FY 2015  | \$1,095.9 | 5.3%     | 30.7%                               |
| FY 2016  | \$1,145.9 | 4.6%     | 31.6%                               |
| FY 2017* | \$1,191.5 | 4.0%     | 31.0%                               |

<sup>\*</sup>preliminary, pending final adjustments.

### Growth in Research Funding

#### Sponsored Programs Revenue FY 2015 – FY 2017

|          | Revenue | % Change | % of Total<br>Operating<br>Revenues |
|----------|---------|----------|-------------------------------------|
| FY 2015  | \$869.4 | -3.1%    | 24.4%                               |
| FY 2016  | \$847.5 | -2.5%    | 23.4%                               |
| FY 2017* | \$911.4 | 7.5%     | 23.7%                               |

<sup>\*</sup>preliminary, pending final adjustments.

Good News on State Appropriations

# State Appropriation Adjusted for Intended Year of Cost Coverage Fiscal Years 2016, 2017 and 2018

|  | FY 2016 | FY 2017 | FY 2018 |
|--|---------|---------|---------|
| <b>Education Assistance</b><br><b>Fund</b> | \$444.2 | \$174.1 | \$528.6 |
| <b>General Revenue Fund</b>                | 0       | \$212.1 | \$54.4  |
| Other State Funds                          | \$4.9   | \$5.5   | \$6.0   |
| Total                                      | \$449.1 | \$391.7 | \$589.0 |
| *As Appropriated                           | \$185.1 | \$655.8 | \$589.0 |

# State Appropriation Receivable As of August 25, 2017

(in millions)

|                              | Appropriated | Billed  | Collected | Receivable |
|------------------------------|--------------|---------|-----------|------------|
| Education Assistance<br>Fund | \$616.2      | \$231.7 | \$184.6   | \$47.1     |
| General Revenue Fund         | \$266.5      | \$192.2 | \$0       | \$192.2    |
| Other State Funds            | \$6.3        | \$0.6   | \$0.6     | \$0        |
| Total                        | \$889.0      | \$424.5 | \$185.2   | \$239.3    |

Includes all appropriations signed into law on July 6, 2017

#### Growth in Clinical Care Revenue

#### Hospital and Clinic Revenue FY 2015 – FY 2017

|          | Net Patient<br>Revenue | % Change | % of Total<br>Operating<br>Revenues |
|----------|------------------------|----------|-------------------------------------|
| FY 2015  | \$610.5                |          | 17.1                                |
| FY 2016  | \$620.4                | 1.6%     | 17.1                                |
| FY 2017* | \$672.7                | 8.4%     | 17.5                                |

<sup>\*</sup>preliminary, pending final adjustments.

Stable Auxiliary System Revenues

#### Auxiliary Enterprises Revenue FY 2015 – FY 2017

|          | Revenue | % Change | % of Total<br>Operating<br>Revenues |
|----------|---------|----------|-------------------------------------|
| FY 2015  | \$407.5 | 7.5%     | 11.4%                               |
| FY 2016  | \$406.6 | -0.2%    | 11.2%                               |
| FY 2017* | \$409.5 | 0.7%     | 10.6%                               |

<sup>\*</sup>preliminary, pending final adjustments.

#### Endowment and Gift Income

## Gift and Endowment Income Support FY 2015 – FY 2017

|   | FY 2015 | FY 2016 | FY 2017* |
|---|---------|---------|----------|
| Gift & Endowment Income   | \$188.0 | \$170.4 | \$202.5  |
| Gift & Endowment Expenses   | \$151.2 | \$136.6 | \$132.8  |
| % of Operating Expenses<br>Funded by Gift and Endowment<br>Income | 2.7%    | 2.4%    | 2.2%     |

<sup>\*</sup>preliminary, pending final adjustments.

### FY 2017 Financial Report

• The University's FY2017 annual financial report is in development.

• State's lengthy budget impasse impacted both FY2016 and FY2017 financial results.

### Trend Recap

#### FY 2016:

Lower State appropriation of \$182M (down 82% from FY 2015) was primary driver of decrease in Net Position of \$276M for the year.

#### FY 2017:

With stop-gap appropriation of \$350M, along with improved investment performance, we expect change in Net Position to be much closer to break even for FY 2017.

#### FY 2018:

State appropriation set at \$889M, which includes \$300M that can be applied toward FY 2017 costs.

#### **Looking Ahead to November**

 FY18 Budget Summary for Operations "orange book"

FY19 Budget Request "green book"

#### **Going Forward**

Dashboard of Financial Indicators

- Long Term Capital Planning
- > Special Reports