

## Offices of Technology Management

### University of Illinois at Chicago

- Deloitte & Touche completed screening 261 pre-commercial technologies as part of the creation of common system for screening and assessment. These were organized into 180 related clusters with 63 identified as having high potential and 73 as medium high potential for licensing.
- OTM collaborated with the Office of Research Services and the Institute of Tuberculosis Research in the College of Pharmacy to secure a \$1.33M sponsored research grant from the Global Alliance for Tuberculosis. A non-exclusive license to background IP was a requirement of the grant.
- A professional compliance audit of a selected number of important licenses was complete and follow-up with licensees was initiated.
- Disclosures and licenses steady to increasing in FY04.
- Licenses signed with 5 start-ups in FY04 (1 in FY03).

### University of Illinois at Urbana-Champaign

- Mike Fritz and John Banta presented the University's commercialization opportunities to over 90 venture capitalists and executives at the May meeting of the UI Foundation's Silicon Valley Roundtable.
- Developed a "disclosure mining" technique while identifying, writing disclosures, and screening 21 new technologies from the Center for Simulation of Advanced Rockets
- UIUC OTM is gaining recognition from peer organizations including:
  - Visits from Caterpillar, Rensselaer, Purdue, and Colorado State.
  - A June 2004 article on our tech transfer model in *LES NOUVELLES* by a D&T consultant and co-authored by two UIUC tech managers.
- The OTM website averages 150 external visitors per day.
- FY04 disclosures were greater than 62% over FY01 and 15% greater than FY03.
- Licenses signed with 11 start-ups in FY04 (6 in FY03).

	EOY Totals						Quarter 4					
	FY 2003			FY 2004			FY 2003			FY 2004		
	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total	Chicago	Urbana	Total
<b>Disclosures Received</b>	83	146	229	84	178	262	27	55	82	16	71	87
<b>Patents Filed</b>	73	101	174	85	99	184	17	48	147	21	41	62
<b>Patents Issued</b>	11	29	40	12	48	60	0	10	10	4	14	18
<b>Licenses &amp; Options</b>	28	56	84	33	62	95	11	20	31	8	15	23
<b>Licenses to Start-Ups</b>	1	5	6	5	11	16	1	0	1	1	2	3
<b>Royalties &amp; Income (in millions)</b>	\$3.396	\$5.093	\$8.489	\$2.780	\$3.252	\$6.032	\$0.60	\$0.89	\$1.49	\$1.096	\$0.54	\$1.636

\* patents filed total adjusted to reflect one additional patent filed due to time lag in patent firm reporting

## IllinoisVENTURES

### YTD highlights

- Completed target final closing for Illinois Emerging Technologies Fund (IETF) at \$20 million of limited partner commitments
- Continued service process for IllinoisVENTURES, Illini ITEC, and Chicago ITEC client entities; confirmed high satisfaction level through year-end survey
- Completed developmental funding for a total of 27 entities since 1/1/02; IETF began to syndicate first professional funding for clients.

Summary	Total (Since January 2002)
<b>Clients:</b>	
Engaged Consultatively	198
Receiving Developmental Funding	27
<b>Funding:</b>	
Dollars Approved	\$3,247,500
Dollars Funded**	\$2,861,500
Additional 3 <sup>rd</sup> Party Co-Investments	\$18,560,000
Grant Funding Secured by Above	\$3,348,000

\*Funding typically lags approval due to closing process, sequential execution of activities or failure to reach agreement on terms

## Chicago Technology Park

*Nine buildings with 650,000 SFT in total*

Five anchor tenants with 450,000 SFT:

- American Society of Clinical Pathologist
- Core Center for Infectious Disease
- Cook County Institute for Forensic Medicine
- City of Chicago Communication Center "311"
- Illinois Medical District Headquarters

Five commercial/multi-tenant buildings with 200,000 SFT:

- Research Center (incubator)
- Enterprise I
- Enterprise II
- Tech 2000
- Litholink, Inc.

### **Q4 highlights**

- Red Cross Building will open spring 2004.

### **Commercial and Multi-tenant Buildings**

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>57</b>
<b>Employment</b>	<b>800</b>
<b>% Leased</b>	<b>95</b>

## Research Center

*Size: 57,000 SFT; 38 wet labs*

### **FY 2004 EOY highlights**

- Management change took place
- BiTmaP office opened and director hired
- Four new startup companies accepted into Research Center: **Bioresistance Technologies, LLC; Clonex Development, Inc.; Medicilon, Inc.; Synergy Technologies, Inc.**
- Summer Biotech Institute Internship Program placed six interns with companies.

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>28</b>
<b>% Leased</b>	<b>100</b>
<b>Jobs Created</b>	<b>14</b>

## Research Park at the University of Illinois

*Four buildings with 271,000 SFT in total. (3 multi-tenant facilities and the Motorola Building)*

### **Q4 highlights**

- 15 companies and 671 employees which includes 172 student interns
- Strata Decision Technology ramped up to 40 employees
- "Intern Program" agreement was drafted with Caterpillar
- Updating Research Park Master Plan as a part of the update of the South Campus Master Plan
- New iCyt building being planned to accommodate incubator graduates

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>15</b>
<b>Employment</b>	<b>671</b>
<b>% Leased</b>	<b>79%</b>

## EnterpriseWorks & Technology Commercialization Lab (TCL)

*EnterpriseWorks Size: 43,000 SFT; 12 wet labs; 20-30 tenants  
TCL Size 10,000 SFT; 11 labs, 1 shared lab; 5 tenants*

### **Q4 highlights**

- Management change took place
- 14 companies licensing UIUC intellectual property
- 7 companies using UIUC facilities under fee-based agreement.
- Over \$20 million in equity funding invested in tenant companies to date.
- Over \$2 million in grant funding attracted by tenant companies to date.
- Academy for Entrepreneurial Leadership received \$5 million grant, starting in EW and will move to Research Park in new space.
- Large autoclave installed and operational in shared wet lab.
- Agreement signed with UIUC's DRS to monitor hazardous wastes.
- Each month a tenant presents their business plan and technology

<b>Summary</b>	<b>Total</b>
<b>Tenants</b>	<b>36</b>
<b>Employment</b>	<b>149</b>
<b>% Leased</b>	<b>78%</b>