

**DIVERSITY AT THE
UNIVERSITY OF ILLINOIS -
VENDORS AND
CONTRACTORS**



MAFBE

BUSINESS ENTERPRISE FOR MINORITIES, FEMALES, AND PERSONS WITH DISABILITIES ACT (30 ILCS 575)

- ❑ **Purpose:** To provide access to procurement opportunities by creating an equitable and competitive business environment while stimulating the growth and development of businesses owned by minorities, females and persons with disabilities.

- ❑ **MAFBE Act Highlights**
 - Act adopted in 1989
 - Established minimum goals for minority, female and persons with disabilities
 - 10% for minority and female business enterprises
 - 2% for persons with disabilities

MAFBE DEFINITIONS AND GOALS

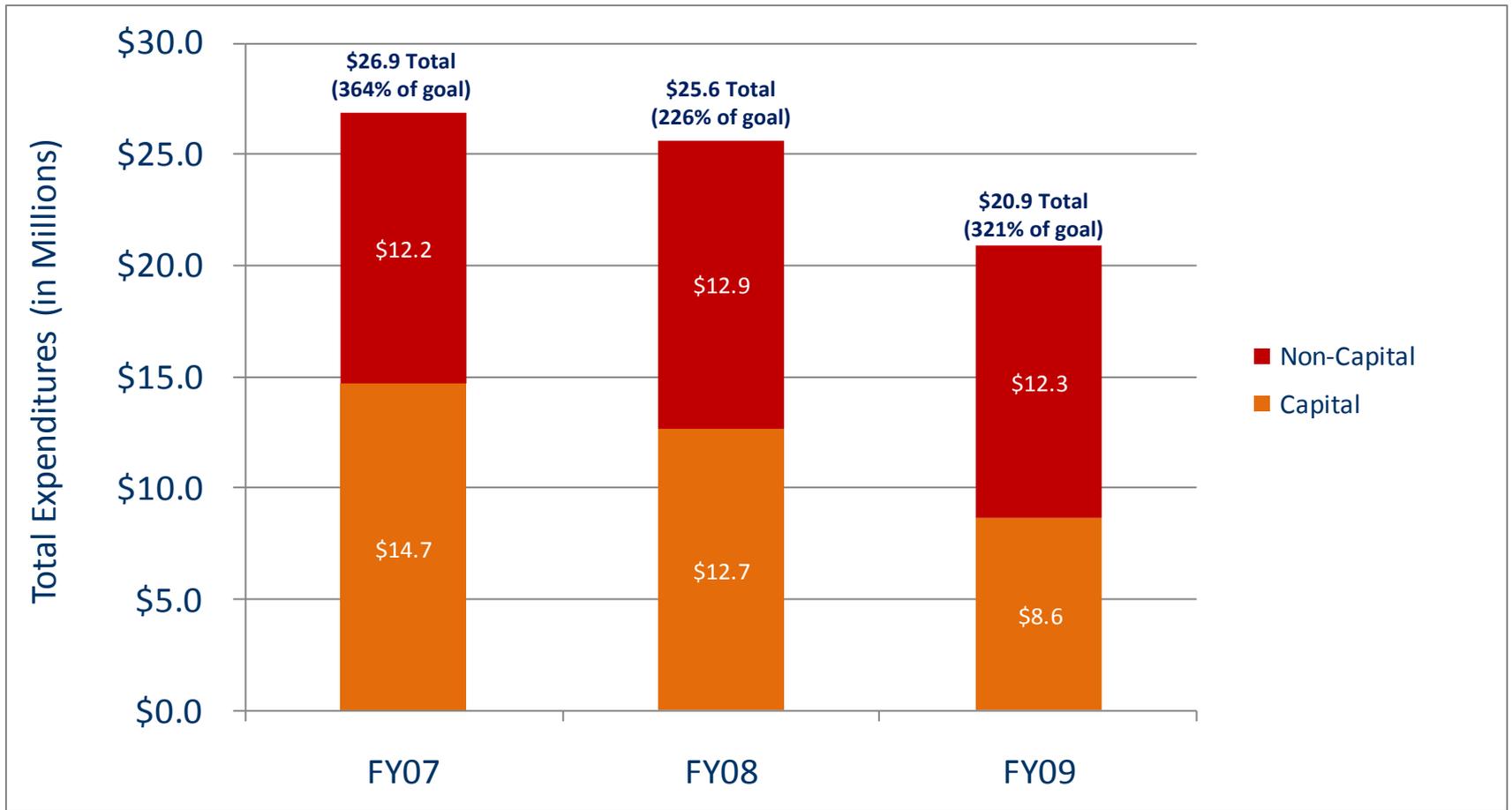
❑ What defines a MABFE owned business?

- It is 51% owned and controlled by one or more of the following:
 - Minority Persons (African American, Hispanic, Asian American, Native American)
 - Females
 - Persons with Disability (severe physical or mental disability), and
- It has average annual gross sales over the last 3 tax years under \$31.4M

❑ Current Goal of 19%

- Female Caucasian – 9%
- Minority (Female) – 3%
- Minority (Male) – 5%
- Persons with Disability – 2%

FY07-FY09 CAPITAL & NON-CAPITAL MAFBE EXPENDITURES



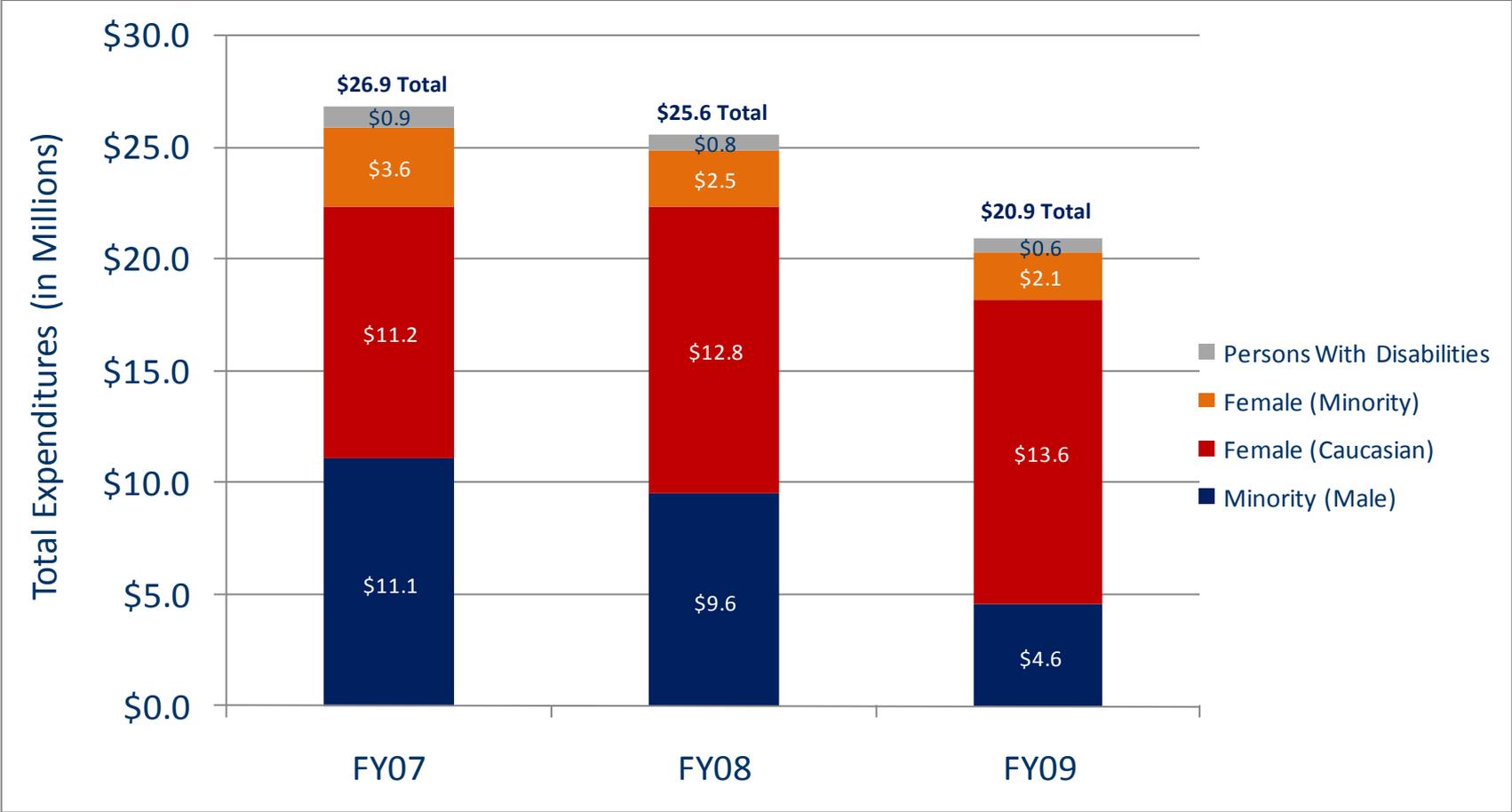
MAFBE Goal (19%)

\$7.4M

\$11.3M

\$6.5M

FY07-FY09 MAFBE EXPENDITURES BY CATEGORY



MAFBE OUTREACH ACTIVITIES

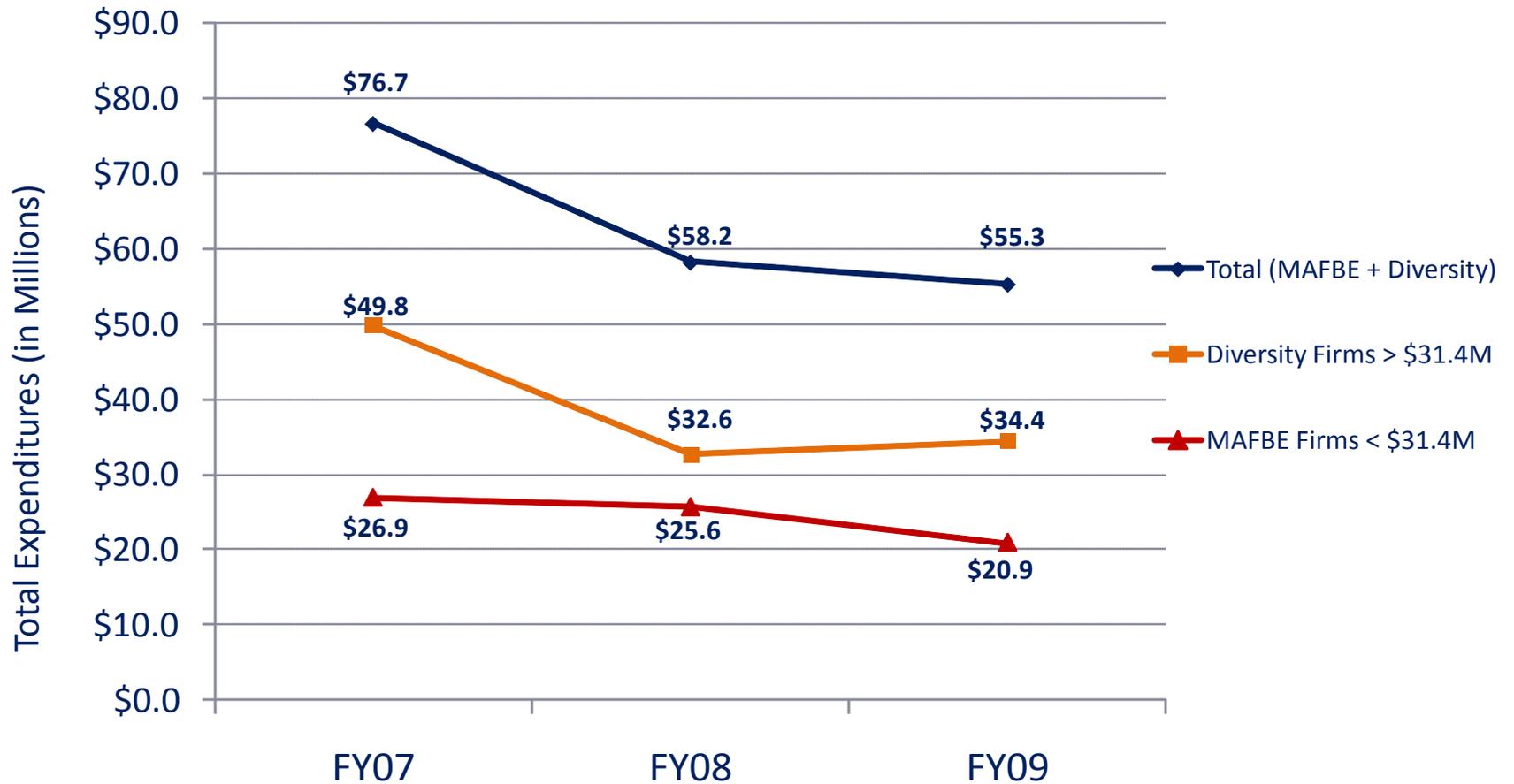
- ❑ **Initiated Annual MAFBE Conference two years ago**
 - UIC-sponsored conference held in Chicago
 - Representation from all University of Illinois campuses, departments, other higher education institutions, and government agencies
 - Attended by approximately 239 MAFBE vendors in 2009, a 35% increase from 2008
- ❑ **Outreach Events** – A total of 16 for 2008 and 2009, including:
 - Alliance of Business Leaders and Entrepreneurs (ABLE)
 - Chicago Minority Business Development Council Opportunity Fair
 - Women’s Business Development Council Entrepreneurial Conference
 - Hispanic American Construction Industry Association Construction Expo
 - Illinois Hispanic Chamber of Commerce Business Expo
 - National Organization of Minority Architects (NOMA) Annual Conference

VENDOR WORKSHOPS

- ❑ **Purchasing Vendor workshops are conducted bi-monthly at the UIC campus**
 - **Topics include:**
 - Doing Business with the University of Illinois – Capital Programs and Facilities Management
 - Accessing Financial Resources for Small Business
 - Understanding Government Procurement

- ❑ **The Office of Capital Programs and Real Estate Services is conducting the following workshops:**
 - Workshop for Professional Service Consultants
 - Insights into Administration of QBS for Professional Service Consultants
 - Construction Management Training Initiative Workshop

FY07-FY09 MAFBE & DIVERSITY EXPENDITURE TRENDS



CHALLENGES TO ACHIEVING MAFBE/DIVERSITY GOALS

- ❑ Budget cuts leading to reduced expenditures
- ❑ Procurement Code that requires awards to the lowest, responsive, responsible bidder-particularly challenging in the construction area
- ❑ Limited opportunities particularly for certain highly specialized, large purchases
- ❑ Limited ability to capture minority subcontracting expenditures
- ❑ Have selected existing in-house capabilities in many of the same areas as minority/diversity firms

CURRENT & FUTURE EFFORTS TO IMPROVE PARTICIPATION

- Continue vendor workshops, outreach activities and notification of bid opportunities
- Improve tracking of minority subcontracting expenditures
- Use pre-proposal conferences as an opportunity to encourage firms to network and team up on projects
- Explore the designation of certain commodities for the achievement of higher MAFBE participation in University purchases.
- Expand campus participation/involvement to increase MAFBE/diversity expenditures