

<p>Approved by the Board of Trustees January 21, 2021</p>

Board Meeting
January 21, 2021

ROLL CALL

PURCHASE RECOMMENDATIONS

The "Purchase Recommendations" are presented by University and a Summary from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the university under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and university revolving funds authorized by law. The Summary also indicates a total amount by university.

The Board action recommended in this item complies in all material respects with applicable State and Federal laws, University of Illinois *Statutes, The General Rules Concerning University Organization and Procedure*, and Board of Trustees policies and directives.

The Special Advisor to the President has proposed, and the Vice President, Chief Financial Officer and Comptroller recommends, the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

PURCHASES RECOMMENDED

University of Illinois at Chicago

1	Unit	UCCN/Department of Medicine/Infectious Diseases
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Item	340B prescription drugs
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Cost	\$6,250,000.00 (Estimated)
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Vendor	McKesson Pharmaceutical, Carrollton, Texas
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Exempt from competitive selection procedures in accordance with the Illinois Procurement Code (30 ILCS 500/1-13).

The College of Medicine operates five UCCN HIV/AIDS clinics in underserved communities. These clinics are funded by the Federal Health Resources and Services Administration's Ryan White program and provide HIV primary care services and other health care regardless of ability to pay. Ryan White clinics are eligible to apply for the 340B discounted drug program; as such, UCCN applied for and received its participation approval in 2020. UCCN is partnering with Walgreens as their 340B contract pharmacy and is using McKesson as their wholesaler to acquire these drugs. Purchasing drugs at 340B discounted prices will allow the UCCN clinics to allocate more of their Ryan White funding for other operational purposes. Procurement of 340B drugs will allow the UI Health Community Clinic Network (UCCN) to supplement current Ryan White funding and stretch scarce federal resources as far as possible by providing comprehensive services to vulnerable HIV/AIDS patients in under-served communities.

The use of Walgreens as a contract pharmacy is permitted under the 340B Discounted Pricing Program. The drugs must be procured by and provided to the contract pharmacy by a pharmaceutical distributor vendor which participates in the 340B Prime Vendor Program through Apexus. McKesson, which currently supplies drugs to UIC's other 340B covered entities, is one of the 340B Prime Vendor wholesalers that has an agreement in place with Walgreens.

Business Enterprise Program (BEP) goals are not established for contracts which are exempt from the requirements of the IL Procurement Code.

2 Unit UI Hospital and Clinics

Item COVID-19 testing reagents and supplies for the period of January 22, 2021 through January 21, 2023, with no options to renew.

Cost \$9,850,000.00 (estimated)

Vendor Abbott Laboratories, Incorporated, Des Plaines, Illinois

Exempt from competitive selection procedures in accordance with the Illinois Procurement Code (30 ILCS 500/1-13).

The UI Hospital uses Abbott Laboratories M2000 high-throughput platform to test for the presence of SARS-CoV-2 via the real time polymerase chain reaction methodology (PCR.) PCR is the most sensitive version of the COVID-19 test and is the gold standard for diagnostic purposes. The M2000 platform tests for the qualitative detection of nucleic acid from SARS-CoV-2 in specimens collected from patients using a nasopharyngeal and oropharyngeal swab. The Hospital has performed nearly 30,000 PCR tests for inpatients, community clinics, drive through locations and employee health. It is expected that the need for COVID-19 testing will continue, even with the implementation of a vaccine.

The reagents and supplies for this PCR testing cost about \$46 per test. This purchase recommendation of \$4,925,000 per year anticipates about 107,000 tests per year, which represents a conservative increase over the current run rate of PCR testing (80,000 tests).

Business Enterprise Program (BEP) goals are not established for contracts which are exempt from the requirements of the IL Procurement Code.

3 Unit UI Hospital and Clinics

Item Temporary clinical and non-clinical staffing services to support the operations of the UI Hospital & Clinics for the period of January 21, 2021 to June 30, 2022.

Cost \$30,000,000 (estimated)

Vendor Cross Country Staffing, Inc./Medical Staffing Network, Boca Raton, FL

Increase of our temporary agency staffing award by \$30 million for the period January 21, 2021 to June 30, 2022 (18 months). Temporary agency staffing for registered nurses, certified nursing assistants, lab and imaging technicians, medical assistants, dietary and clerical staff and locum tenens physicians to fill vacancies in order to provide clinical and support services to patients. In addition to covering normal vacancies, additional temporary staff is needed to respond to the current second surge of the COVID pandemic. A number of Hospital and Clinic staff are currently unable to work due to a positive COVID diagnosis, and additional staff is needed to cover increased testing demand, intensive care services, contact tracing and the planned distribution of a COVID vaccine. Cross Country Staffing has been a reliable source of temporary help throughout the COVID pandemic and we have established processes in place to orient and train staff that are assigned to the Hospital and Clinics. The previous

\$20 million award to Cross Country in May 2020 was intended to last until July 2021 and was primarily based on the Hospital and Clinics' initial COVID staffing needs plus anticipated needs for Epic training backfill and a potential work stoppage. Our actual temporary staffing needs during August – October 2020 included two prolonged work stoppage events, the need for locum tenens intensivist coverage in the Hospital's intensive care unit and the need for replacement staffing for Hospital employees testing positive in the current second COVID surge. As a result, the May 2020 exemption award for \$20 million (JMG831) is nearly exhausted. We are currently procuring Cross Country Staffing under a \$10 million Emergency Award #JMG872 that was approved in November to cover services until the next Board Meeting. This \$30 million request takes into account current agency staffing levels at premium hourly rates and conservative estimates of additional temporary demand throughout the second COVID surge, the upcoming flu season, enhanced saliva testing services and pending vaccine distribution program.

Exempt from competitive selection procedures in accordance with the Illinois Procurement Code (30ILCS 500/1-13).

Business Enterprise Program (BEP) goals are not established for contracts which are exempt from the requirements of the IL Procurement Code.

4 Unit The Department of Creative and Digital Services (CDS)

- Item Vendor to develop a campus-wide print and electronic document management rental system for UIC only. The print and electronic document management rental system will consist of strategic placement of multi-function devices/copiers and printers throughout the University. The contract will be for a six (6) year period with options to renew for two additional two-year periods at the same terms and conditions based on satisfactory performance, continuing need, appropriate price reductions, and availability of funds.

Cost \$243,970.91 estimated monthly costs and \$17,565,905.50 estimated for a six-year period from January 1, 2021 through December 30, 2026

687 Black & White Copiers: \$75,858 Estimated Monthly Costs
 Maintenance: \$18,917.34 Estimated Monthly Costs

122 Color Copiers: \$83,666 Estimated Monthly Costs
 Maintenance: \$15,527.88 Estimated Monthly Costs

815 Printers: \$19,383 Estimated Monthly Costs
 Maintenance: \$30,618.69 Estimated Monthly Costs

Renewal 2 (2-year) periods

January 1, 2027 – December 30, 2028 \$240,841.06 Est. Monthly Costs: 2-Year: \$5,780,184 Estimated.

January 1, 2029 – December 30, 2030 \$240,841.06 Est. Monthly Costs: 2-Year: \$5,780,184 Estimated.

Vendor Gordon Flesch Company, Inc. (GFC)

Responsive Proposals Received	Technical Score (100)	Pricing Score (30)	Total Score (130)
Gordan Flesch Company, Inc. 200 S. Wacker Dr., Suite 675 Chicago, IL 60606	96.25	8.90	105.15
Impact Networking, LLC 13875 W. Boulton Blvd. Lake Forest, IL 60045	67.50	30.00	97.50
Marco Technologies, Inc. 4510 Heatherwood Road St. Cloud, MN 56301	61.88		
Sharp Electronics Corp. 2300 Warren Ville RD Ste. 170 Downer Grove, IL 60515	37.50		
Konica Minolta Business Solution, USA, Inc. 100 Williams Drive Ramsey, NJ 07446	31.88		

Competitive sealed proposal procedures were followed in accordance with the Illinois Procurement Code. There were five responsive and responsible firms that submitted proposals.

The recommended firm Gordon Flesch Company, Inc. is the firm with the highest over-all total score with a competitive offer to develop a campus-wide print and electronic document management rental system.

There is a 12% participation goal for this solicitation RFP# IJW068 for campus-wide print and electronic document management rental system for UIC. Gordon Flesch Company, Inc provided a Letter of Intent of 6% BEP participation to utilize the BEP vendor Source Alliance Network for

equipment delivery and pickup services as well as to assist with UIC recycling program. Gordon Flesch Company, Inc also requested a Good Faith Effort Waiver of 6% due to the unstable COVID-19 environment, after demonstrating on the Utilization worksheet that they had contacted 11 vendors for BEP participation.

SUMMARY OF PURCHASES	
University of Illinois at Chicago	\$63,665,905.50
Recommended from Institutional Funds	
Grand Total	\$63,665,905.50