

<p>Approved by the Board of Trustees July 13, 2017</p>
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Board Meeting  
July 13, 2017

## ROLL CALL

### PURCHASE RECOMMENDATIONS

The "Purchase Recommendations" are presented by campus and a Summary from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary also indicates a total amount by campus.

The Board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois Statutes, The General Rules Concerning University Organization and Procedure, and Board of Trustees policies and directives.

The Assistant Vice President for Procurement Services has proposed and the Vice President, Chief Financial Officer recommends the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

### PURCHASES RECOMMENDED

<b>Chicago</b>	
1	Unit Transplant Services
Item	Stem cell acquisition services on an as needed basis for the period July 15, 2017 through June 30, 2018 with the option to renew for four (4) additional one-year periods.
Cost	\$1,200,000.00 (estimated)

## Renewal Options:

July 1, 2018 through June 30, 2019	\$1,200,000.00 (estimated)
July 1, 2019 through June 30, 2020	\$1,200,000.00 (estimated)
July 1, 2020 through June 30, 2021	\$1,200,000.00 (estimated)
July 1, 2021 through June 30, 2022	\$1,200,000.00 (estimated)

Vendor National Marrow Donor Program (NMDP), Minneapolis, MN

This purchase is a sole source since there is only one economically feasible source for the required services.

The National Marrow Donor Program (NMDP) will provide services on an as needed basis to include national and worldwide stem-cell donor-related search, testing, and cell harvesting services. These services will provide patients with access to stem cells from unrelated donors for the purpose of treatment.

NMDP has been awarded the National Marrow Registry contract from the Health Resources and Services Administration (HRSA) to facilitate stem cell transplantation. They are the only source responsible for the National Marrow registry and is the only institution that can be utilized to facilitate the search, donation, storage, and transport of stem cells.

2 Unit University of Illinois Hospital and Health Sciences System (UIHHSS),  
Reference Laboratory

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Item Medical courier services for the period July 15, 2017 through June 30, 2020 with the option to renew for one (1) additional two-year period.

Cost \$3,750,000.00 (estimated)

## Renewal Option:

July 1, 2020 through June 30, 2022	\$2,500,000.00 (estimated)
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Vendor Medspeed, Elmhurst, IL

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

Medspeed will provide courier services on an as needed basis for the transport of medical specimens from over 529 neighboring clinics, hospitals and other medical facilities in the State of Illinois and surrounding areas to the Health Reference Laboratory. Laboratory specimens will be picked up at current locations, stored appropriately and delivered to the Reference Laboratory for processing.

The pricing for these courier services is based on a total cost for the entire network route of healthcare, clinical, surgical center, hospital, and correctional center locations. A best and final process realized a cost savings of 1.5% or \$56,300 for the initial contract period.

In addition, Medspeed has submitted a Business Enterprise Program (BEP) Participation and Utilization Plan and has made a good faith effort to identify BEP certified vendors to meet the established 25% goal of subcontract awards to diverse vendors.

3 Unit Mile Square Health Center, Department of Emergency Services, Ambulatory Services, Health Information Management and Rockford College of Medicine

Item Coding, coding auditing and charge capture services on an as needed basis for various University of Illinois at Chicago medical agencies for the period July 15, 2017 through July 14, 2019, with eight, one-year renewal options.

Cost \$8,428,936.00 (estimated)

Renewal Options:

July 15, 2019 through July 14, 2020	\$8,681,804.00 (estimated)
July 15, 2020 through July 14, 2021	\$8,681,804.00 (estimated)
July 15, 2021 through July 14, 2022	\$8,681,804.00 (estimated)
July 15, 2022 through July 14, 2023	\$8,681,804.00 (estimated)
July 15, 2023 through July 14, 2024	\$8,681,804.00 (estimated)
July 15, 2024 through July 14, 2025	\$8,681,804.00 (estimated)
July 15, 2025 through July 14, 2026	\$8,681,804.00 (estimated)
July 15, 2026 through July 14, 2027	\$8,681,804.00 (estimated)

Vendor	PST Services Inc., Atlanta, GA (Groups 2,6)	\$2,730,226.00 (estimated)
	United Audit Systems Inc., Cincinnati, OH (Groups 5,6)	\$2,041,392.00 (estimated)
	Sutherland Healthcare Solutions Inc., Pittsford, NY (Groups 1,2)	\$790,004.80 (estimated)
	Himagine Solutions, St. Louis, MO (Groups 3,5)	\$4,778,208.00 (estimated)
	Salud Revenue Partners, Lafayette, IN (Group 3)	\$3,716,512.50 (estimated)
	Bolder Prospective Payment Solutions, Timonium, MD (Groups 1,3,6)	\$5,520,466.00 (estimated)
	Managed Resources, Long Beach, CA (Group 1)	\$790,000.00 (estimated)
	MiraMed Resources, Lombard, IL (Group 2)	\$300,004.06 (estimated)
	Ciox Health LLC, Alpharetta, GA (Group 5)	\$242,000.00 (estimated)

Group 1: Mile Square

(Max Score of 1,500)

Sutherland Healthcare Solutions Inc, Pittsford, NY	1250
Bolder Prospective Payment Solutions, Timonium, MD	1242
Managed Resources, Long Beach, CA	1241
Salud Revenue Partners, Lafayette, IN	1198
M*Modal Services, Ltd, Franklin, TN	1193
PST Services, Inc, Atlanta, GA	1167
Optum 360, Eden Prairie, MN	1141
MiraMed Resources, Lombard, IL	1085
Harmony Healthcare, LLC, Tampa, FL	1030
Peak Health Solutions, Franklin, TN	1008
Ciox Health, LLC, Alpharetta, GA	974
United Audit Systems, Cincinnati, OH	965

<u>Group 2: Dept of Emergency Services</u>	<u>(Max Score of 1,500)</u>
MiraMed Resources, Lombard, IL	1450
Sutherland Healthcare Solutions Inc, Pittsford, NY	1414
PST Services, Inc, Atlanta, GA	1293
Bolder Prospective Payment Solutions, Timonium, MD	1286
Managed Resources, Long Beach, CA	1283
Peak Health Solutions, Franklin, TN	1223
Professional Dynamic Network, Inc, Matteson, IL	1173
M*Modal Services, Ltd, Franklin, TN	1166
Himagine Solutions, St. Louis, MO	1161
Salud Revenue Partners, Lafayette, IN	1156
Ciox Health, LLC, Alpharetta, GA	1143
United Audit Systems, Cincinnati, OH	1103
Optum 360, Eden Prairie, MN	1076
Harmony Healthcare, LLC, Tampa, FL	965

<u>Group 3: Ambulatory Services</u>	<u>(Max Score of 1,500)</u>
Himagine Solutions, St. Louis, MO	1286
Salud Revenue Partners, Lafayette, IN	1268
Bolder Prospective Payment Solutions, Timonium, MD	1252
Sutherland Healthcare Solutions Inc, Pittsford, NY	1150
PST Services, Inc, Atlanta, GA	1136
M*Modal Services, Ltd, Franklin, TN	1117
United Audit Systems, Cincinnati, OH	1023
Optum 360, Eden Prairie, MN	965
Peak Health Solutions, Franklin, TN	952
Harmony Healthcare, LLC, Tampa, FL	945
Professional Dynamic Network, Inc, Matteson, IL	878
Managed Resources, Long Beach, CA	856
MiraMed Resources, Lombard, IL	771
Ciox Health, LLC, Alpharetta, GA	705

Group 4: Reserved for FutureDepartments If Needed

Sutherland Healthcare Solutions Inc,  
Pittsford, NY  
PST Services, Inc, Atlanta, GA  
Bolder Prospective Payment Solutions,  
Timonium, MD  
Salud Revenue Partners, Lafayette, IN  
Managed Resources, Long Beach, CA  
MiraMed Resources, Lombard, IL  
M\*Modal Services, Ltd, Franklin, TN  
Ciox Health, LLC, Alpharetta, GA  
United Audit Systems, Cincinnati, OH  
Harmony Healthcare, LLC, Tampa, FL  
Professional Dynamic Network, Inc,  
Matteson, IL  
Peak Health Solutions, Franklin, TN  
Optum 360, Eden Prairie, MN

Group 5: Health Info Management(Max Score of 1,500)

Ciox Health, LLC, Alpharetta, GA	1240
United Audit Systems, Cincinnati, OH	1232
Himage Solutions, St. Louis, MO	1107
M*Modal Services, Ltd, Franklin, TN	901
Harmony Healthcare, LLC, Tampa, FL	850
Managed Resources, Long Beach, CA	793
Peak Health Solutions, Franklin, TN	720
Salud Revenue Partners, Lafayette, IN	704
Bolder Prospective Payment Solutions, Timonium, MD	621
Professional Dynamic Network, Inc, Matteson, IL	611
Sutherland Healthcare Solutions Inc, Pittsford, NY	601
MiraMed Resources, Lombard, IL	793
PST Services, Inc, Atlanta, GA	477

<u>Group 6: Rockford College of Medicine</u>	<u>(Max Score of 1,500)</u>
Bolder Prospective Payment Solutions, Timonium, MD	1265
United Audit Systems, Cincinnati, OH.	1174
PST Services, Inc, Atlanta, GA	1170
M*Modal Services, Ltd, Franklin, TN	1089
MiraMed Resources, Lombard, IL	1006
Harmony Healthcare, LLC, Tampa, FL	950
Ciox Health, LLC, Alpharetta, GA	932
Managed Resources, Long Beach, CA	899
Sutherland Healthcare Solutions Inc, Pittsford, NY	894
Salud Revenue Partners, Lafayette, IN	858
Peak Health Solutions, Franklin, TN	870
Himagine Solutions, St. Louis, MO	477
Professional Dynamic Network, Inc, Matteson, IL	258

Competitive proposal procedures were followed in accordance with the Illinois Procurement Code for General Services.

The top three firms, per group, with the highest over-all total scoring and competitive offer to provide coding, coding auditing, and charge capture services shall be awarded a contract. Each awarded vendor will perform coding and auditing services to include: (1) ensure accuracy of coding based on documentation using standard coding guidelines; (2) improve turn-around time and accuracy of charge capture; (3) provide real time and continuing education to physicians, nurses and support staff on documentation/coding discrepancies, issues, industry and regulatory changes; (4) mitigate audit exposure; and (5) reduce overall administrative costs associated with coding, coding auditing and charge capture services.

The vendors above are being recommended for awards based on the quality of their technical responses to different project areas and competitive pricing. All prices are considered reasonable and acceptable based on the best and final offer, and the range of rates provided by all of the respondents.

In addition, three BEP firms are being recommended for awards: Salud Revenue Partners, Sutherland Healthcare Solutions Inc., and Himagine Solutions.

**RENEWAL OPTIONS RECOMMENDED**

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**Chicago**

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1	Unit	University of Illinois Hospital & Health Sciences System (UIHHSS) Department of Radiation Oncology Services
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Item	Renewal option to provide specialized Radiation Oncology services for the renewal period beginning on October 1, 2017 through September 30, 2018.
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Cost	\$3,095,500.00 (estimated)
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Vendor	University of Chicago, Chicago, IL
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This will exercise the third of three (3) twelve-month renewal options to the original thirty-month purchase approved by the Board of Trustees on March 7, 2013. All renewals are subject to satisfactory performance, continuing need and availability of funds.

The University of Chicago will provide professional radiation oncology services that include: four (4) attending physicians; four (4) resident physicians and three (3) PhD medical physicists for inpatient and outpatient services.

The University of Illinois Hospital and Health Sciences System (UIHHSS) does not employ attending physician, PhD level medical physicist, or radiation oncology resident staff in the Radiation Oncology Department. Since 2004, these professional radiation oncology services have been provided through an outsource agreement with the University of Chicago Hospitals through their Department of Radiation and Cellular Oncology. This agreement allows for the continuance of the provision of comprehensive radiation therapy services to approximately 25-50 patients per week.

The pricing proposal is considered reasonable and acceptable based upon the historical cost for these services.



<b>SUMMARY OF PURCHASES</b>	
Chicago	\$13,378,936.00
Recommended from Institutional Funds	
Grand Total	\$13,378,936.00
<b>SUMMARY OF RENEWALS</b>	
Chicago	\$3,095,500.00
Recommended from Institutional Funds	
Grand Total	\$3,095,500.00