

Board Meeting  
May 17, 2007

ROLL CALL

PURCHASE AND CHANGE ORDER RECOMMENDATIONS

The "Purchase and Change Order Recommendations" are presented by campus and a Summary of Purchases and Change Orders from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary also indicates a total amount by campus.

The board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois Statutes, The General Rules Concerning University Organization and Procedure, and Board of Trustees policies and directives.

The Directors of Purchases have proposed and the Vice President and Chief Financial Officer recommends the following purchases and change orders. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

**PURCHASES RECOMMENDED**

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**Chicago Campus**

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1 Unit Hospital Surgical Services

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Item Estimated quantities of bileaflet aortic and mitral prosthetic heart valves for the period July 1, 2007 through June 30, 2009.

Cost \$509,000 (estimated) f.o.b. delivered

FY08 \$254,500 est.

FY09 \$254,500 est.

Vendor CarboMedics Inc., Austin, TX

This purchase is a sole source because the item is patented and CarboMedics is the only manufacturer of heart valves designed with two hinged disks to more closely replicate the functionality of natural heart valves.

The CarboMedics heart valves are used to replace natural heart valves that have been damaged and cause restriction of the blood flow to the arterial system.

A discount of 17% to 36% has been negotiated.

The price is considered reasonable and acceptable.

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2 Unit Hospital Surgical Services

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Item Estimated quantities of implantable neurostimulation tremor control systems, implantable neurological pain pumps, generators and programmers and implantable neuro-microstimulators for pain control for the period July 1, 2007 through June 30, 2009.

Cost \$2,700,000 (estimated) f.o.b. delivered

FY08 \$1,350,000 est.

FY09 \$1,350,000 est.

Vendors	Medtronic USA Inc., Minneapolis, MN	\$600,000
	Advanced Neuromodulation Systems Inc., Minneapolis, MN	\$500,000
	Advanced Bionics Corp., Sylmar, CA	\$250,000

This purchase is a sole source because the items are patented. Each product line has unique functionality and capabilities that are specifically required for the intended use and are not available from any other manufacturer.

The implantable neurostimulation tremor control system from Medtronic is specifically designed for patients with tremors not adequately controlled by medications and where the tremor or pain constitutes a significant functional

disability such as Parkinsonian tremors.

The implantable neurological pain pump from Advanced Neuromodulation Systems is specifically designed for the management of chronic pain and other disorders of the central nervous system.

The implantable neuro-microstimulator from Advanced Bionics is used for clinical applications requiring smaller implants and reduction of the invasiveness of existing therapies. It is used for patients with chronic pain whose anatomy requires a small microstimulator due to the limited anatomical area for placement.

All three types of pain control systems are required so that the proper device can be selected by the physician for a particular patient. Implantable pain control devices are used when more traditional drug therapies are ineffective or unsuitable.

A discount of 3% has been negotiated off of list price with Medtronic; a 5% discount was negotiated with Advanced Neuromodulations Systems and an 8% discount was negotiated with Advanced Bionics.

The price is considered reasonable and acceptable.

3 Unit Hospital Surgical Services

Item Estimated quantities of electronic harmonic scalpel products for the period July 1, 2007 through June 30, 2009.

Cost \$800,000 (estimated) f.o.b. delivered  
FY08 \$400,000 est.  
FY09 \$400,000 est.

Vendor Ethicon, a Johnson & Johnson Company, Piscataway, NJ

This purchase is a sole source because the items are patented and compatible with existing equipment from the only manufacturer.

The disposable items include hand pieces, blades, shears and other accessories used with the Ethicon Harmonic Scalpel. The harmonic scalpel is a cutting and coagulating surgical device that is used in endoscopic and open surgical procedures. Hospital Surgical Services has four Harmonic Scalpels purchased in 2000 and 2001 with a replacement value of \$240,000.

A discount of 5% to 10% has been negotiated.

The price is considered reasonable and acceptable.

4 Unit Hospital Surgical Services

Item Estimated quantities of disposable surgical supplies, including probes, forceps, needle holders and drapes for the period July 1, 2007 through June 30, 2009.

Cost \$1,000,000 (estimated) f.o.b. delivered

FY08 \$500,000 est.

FY09 \$500,000 est.

Vendor Intuitive Surgical, Inc., Mountain View, CA

This purchase is a sole source because the items are patented and compatible with existing equipment from the only manufacturer.

The disposable supplies will be used with a DaVinci Surgical Robot that was purchased in 2000. The Surgical Robot enables physicians to more precisely control smaller surgical instruments resulting in less trauma to the patient and quicker recovery times.

The price is considered reasonable and acceptable.

5 Unit Hospital Surgical Services

Item Purchase of the da Vinci surgical system robot, maintenance agreement, and disposable supplies

Cost \$8,172,465 (estimated) f.o.b. delivered

Equipment - \$1,470,000

Maintenance Agreement - \$973,000 (\$139,000 per year for FY09 through FY15)

Supplies - \$5,729,465

Vendor Intuitive Surgical, Inc., Mountain View, CA

This purchase is a sole source because the item is patented, FDA approved, and Intuitive Surgical, Inc. is the only manufacturer and distributor. In

addition, Hospital Surgical Services currently uses a comparable surgical robot that was purchased from the same vendor in 2000 and is the only device our doctors are certified on, since no comparable system exists in the market.

The Medical Center is in need of another robot due to patient surgical volume as well as the technological advantages. The Department of Surgery has secured the world's leading surgical physician in Robotic Assisted Surgery with plans to become the United States training hub for physicians. The Robot provides our surgeons with the tools necessary to perform more complex and less invasive surgeries producing better outcomes. The da Vinci surgical system is considered a requisite investment for a hospital's Minimally Invasive Surgery and cancer initiatives. The Medical Center plans to further invest in the da Vinci surgical system to capture market share, create competitive advantages and fulfill the institution's mission to be a leading healthcare provider and education center.

The price is considered reasonable and acceptable.

6 Unit Hospital Surgical Services

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Item Estimated quantities of surgical laparotomy bands and accessories for the period July 1, 2007 through June 30, 2009.

Cost \$700,000 (estimated) f.o.b. delivered

FY08 \$350,000 est.

FY09 \$350,000 est.

Vendor Allergan Sales LLC, Irvine, CA

This purchase is a sole source because the items are FDA approved, patented, and Allergan is the only manufacturer and distributor.

The laparotomy band is used in place of stapling in gastro bypass procedures for treatment of morbid obesity. The laparoscopic placement of the band is less invasive and less traumatic to the patient, and can be tightened or adjusted as required without any further surgeries.

The price is considered reasonable and acceptable.

7 Unit Hospital Surgical Services

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Item	Estimated quantities of intraocular lenses and lens implants for the period July 1, 2007 through June 30, 2009.
Cost	\$500,000 (estimated) f.o.b. delivered  FY08 \$250,000 est. FY09 \$250,000 est.
Vendor	Alcon Surgical Inc., Fort Worth, TX  This purchase is a sole source because the items are patented and Alcon is the only manufacturer and distributor.  Alcon lenses are used to replace the natural eye lens that has been damaged or hardened by cataracts. The natural lens is removed and the synthetic lens, a single piece of acrylate material, is implanted in a one step process.  A discount of 67% has been negotiated.  The price is considered reasonable and acceptable.
8 Unit	Hospital Surgical Services

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Item	Estimated quantities of disposable intraocular lens for the period July 1, 2007 through June 30, 2009.
Cost	\$500,000 (estimated) f.o.b. delivered  FY08 \$250,000 est. FY09 \$250,000 est.
Vendor	Alcon Laboratories, Inc., Dallas, TX  This purchase is a sole source because the items are patented and compatible with existing equipment from the only manufacturer and distributor.  These disposable intraocular lenses will be used with three existing phaco machines, ultrasonic devices used to soften, shatter and remove cataracts, that were purchased in 2000 and 2006.

A discount of 25% to 50% has been negotiated.

The price is considered reasonable and acceptable.

9 Unit Hospital Surgical Services

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Item Estimated quantities of miscellaneous freeze-dried bone grafts and vascular tissues for the period July 1, 2007 through June 30, 2009.

Cost \$400,000 (estimated) f.o.b. delivered

FY08 \$200,000 est.

FY09 \$200,000 est.

Vendor Allosource, Chicago, IL

This purchase is a sole source because by Federal law, the UIC Transplant Center must have an agreement with a local organ bank for supply of bone graft and vascular tissues. The Federally designated organ and tissue bank for Illinois and Northwest Indiana is Allosource.

The bone grafts are used to replace broken bones or as reinforcement for deteriorated or weakened bones in orthopedic procedures involving broken legs and arms, and in knee and hip replacements. The vascular tissue is primarily used in vascular and cardio-thoracic surgeries as a replacement for diseased tissue or reinforcement for weak vascular tissue in aneurysm-related problems, vein replacement, bypass and open heart surgeries.

A discount of 20% has been negotiated.

The price is considered reasonable and acceptable.

10 Unit Hospital Surgical Services

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Item Repair services for surgical instruments used in operating rooms for the period July 1, 2007 through June 30, 2009 with the option to renew for three additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$519,725 (estimated) f.o.b. delivered (July 1, 2007 through June 30, 2009)

FY08 \$259,863 est.  
 FY09 \$259,862 est.

Renewal Options:  
 \$779,586 (estimated) \$259,862 per year for FY10 through FY12

Vendor Arrow Medical Supply Inc., Libertyville, IL

<u>Bids Received</u>	<u>Total Cost</u>
Arrow Medical Supply Inc., Libertyville, IL	\$519,725
Surgical Instrument Service, Carol Stream, IL	
\$520,261	
Mobile Instrument Service, Bellefontaine, OH	\$521,898
Cardinal Health, McGaw Park, IL	\$534,847

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

11 Unit Hospital Surgical Services

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Item Estimated quantities of two types of ear implants and one prosthesis attachment system for the period July 1, 2007 through June 30, 2009.

Cost \$700,000 (estimated) f.o.b. delivered

FY08 \$350,000 est.  
 FY09 \$350,000 est.

Vendor Cochlear Americas, Englewood, CO

This purchase is a sole source because the items are patented and Cochlear Americas is the only manufacturer and distributor of the Cochlear implants.

These ear implants provide rehabilitation and are used to treat patients with conductive and mixed loss hearing impairments which may be the result of chronic inflammation or infection of the ear canal, congenital ear malformation, or single sided hearing loss. The prosthesis attachment system is used when reconstructive surgery is not possible and a prosthesis is required to rehabilitate patients with facial defects caused by congenital syndromes, burns, trauma from traffic accidents or surgery for the treatment of cancer.



A discount of 5% to 8% has been negotiated.

The price is considered reasonable and acceptable.

12 Unit Hospital Surgical Services

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Item Estimated quantities of corneal and scleral tissue implants for the period July 1, 2007 through June 30, 2008.

Cost \$350,000 (estimated) f.o.b. delivered

Vendor Midwest Eye Bank, Chicago, IL

This purchase is a sole source because Midwest Eye Bank, a not-for-profit center regulated by the Federal government, is the only Midwest regional source for donor corneal tissues.

The Midwest Eye Bank processes corneal tissue from donors for use in penetrating keratoplasty, (surgery on the cornea of the eye) and sclera (the dense fibrous opaque white outer coat enclosing the eyeball) glaucoma surgical procedures.

The price is considered reasonable and acceptable.

13 Unit Hospital Surgical Services

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Item Estimated quantities of plating systems and accessories for the period July 1, 2007 through June 30, 2009.

Cost \$420,000 (estimated) f.o.b. delivered

FY08 \$210,000 est.

FY09 \$210,000 est.

Vendor Walter Lorenz Surgical, Inc., Longwood, FL

This purchase is a sole source because the items are patented and Walter Lorenz Surgical Inc. is the only manufacturer.

The plating systems will be custom fit for each patient in neurosurgical procedures for severed bones, and to gain access to the neurological system during the procedure.

A discount of 20% to 50% has been negotiated.

The price is considered reasonable and acceptable.

14 Unit Hospital Surgical Services

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Item Neurosurgical microscope vascular fluorescence system

Cost \$259,938 f.o.b. (freight included)

Vendor Leica Microsystems, Inc., Allendale, NJ

This purchase is a sole source because the item is FDA approved, patented, and manufactured only by Leica Microsystems, Inc. for video angiography in the cerebrovascular area.

The Leica neurosurgical microscope vascular fluorescence system allows a surgeon to inject a fluorescence agent to view blood flow and determine any blockage.

A discount of 14% has been negotiated.

The price is considered reasonable and acceptable.

15 Unit Hospital Radiology

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Item Estimated quantity of radiological balloons and wires for the period July 1, 2007 through June 30, 2008.

Cost \$250,000 (estimated) f.o.b. delivered

Vendor EV3 Inc., Minneapolis, MN

This purchase is sole source because the items are patented and EV3 Inc. is the only manufacturer and distributor.

These medical supplies are used for Neuro Angioplasty for vaso vagal spasms and balloon assisted aneurysm coling.

A discount of 10% has been negotiated.

The price is considered reasonable and acceptable.

16 Unit Hospital Radiology

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Item Estimated quantity of embolic micro coil systems for the period July 1, 2007 through June 30, 2008.

Cost \$350,000 (estimated) f.o.b. delivered

Vendor Micrus Corp., Sunnyvale, CA

This purchase is a sole because the items are patented and Micrus Corp is the only manufacturer and distributor.

The micro-coil system has a unique frame and fill technique used for filling cerebral aneurysms. This is a permanent implant. The number of coils used to treat a patient is dependent upon the size of the aneurysm in the brain.

A discount of 10% has been negotiated.

The price is considered reasonable and acceptable.

17 Unit Hospital Radiology

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Item Estimated quantities of Hydro-coil embolic systems for the period July 1, 2007 through June 30, 2008.

Cost \$250,000 (estimated) f.o.b. shipping point

Vendor MicroVention Inc., Aliso Viejo, CA

This purchase is a sole source because the item is patented and MicroVention Inc. is the only manufacturer and distributor.

The Hydro-coil embolic systems are used for patients who have a weakening of the blood vessels in the brain. The systems consist of hair-thin platinum wires coated with a special polymer that expands upon insertion into weakened blood vessels and completely fills the vessel. The polymer also interacts with the tissue of the blood vessel to facilitate healing and markedly reduces the need for invasive surgery for cerebral aneurysms.

The price is considered reasonable and acceptable.

18 Unit Section of Nephrology

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Item Estimated quantities of dialyzers for the period July 1, 2007 through June 30, 2008 with the option to renew for two additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$327,364 (estimated) f.o.b. delivered

Renewal Options:  
FY09 \$327,364 est.  
FY10 \$327,364 est.

Vendor Baxter Healthcare-Renal Division, McGaw Park, IL

<u>Bids Received</u>	<u>Total Cost</u>
Baxter Healthcare-Renal Division, McGaw Park, IL	\$327,364
Fresenius USA Marketing Inc., Waltham, MA	\$340,000

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

Dialyzers are used in kidney dialysis.

19 Unit Section of Nephrology

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Item Estimated quantities of dialysis equipment and supplies for the period July 1, 2007 through June 30, 2008.

Cost \$494,100 (estimated) f.o.b. delivered

Vendor NxStage Medical Inc., Lawrence, MA

This purchase is a sole source because the items are patented and NXStage Medical Inc. is the only manufacturer and distributor.

This dialysis equipment and supplies will be used to provide outpatient dialysis hemodialysis as well as for residents of the Pavilion of Forest Park

nursing home.

A discount of 20% has been negotiated.

The price is considered reasonable and acceptable.

20 Unit College of Medicine at Rockford

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Item Estimated quantities of clinic medical and laboratory supplies for the period July 1, 2007 through June 30, 2008 with the option to renew for two additional one year periods at an increase not to exceed 3% for each renewal period. All renewals are subject to continuing need, availability of funds and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$220,514 (estimated) f.o.b. delivered

Renewal Options:  
FY09 \$227,129  
FY10 \$233,943

Vendor Henry Schein, Elmhurst, IL

<u>Bids Received</u>	<u>Total Cost</u>
Henry Schein, Elmhurst, IL \$220,514	
McKesson Medical-Surgical Inc., Richmond, VA	\$264,151

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The supplies will be used in the MSP Clinics located in Rockford, Mt. Morris, Rockton, and Belvidere.

21 Unit University Library/Richard J. Daley Library Collections

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Item Approximately 270,000 aerial photographs taken from 1937 to 2003 and covering the six-county Chicago metropolitan area.

Cost \$250,000 f.o.b. delivered

Vendor Chicago Aerial Photo Services, Bensenville, IL

This purchase is a sole source because Chicago Aerial Photo Services is the sole supplier for the photos.

The unique and historical collection of aerial photographs was taken from 1937 to 2003 and covers the six-county Chicago metropolitan area. Adding this collection to the existing Richard J. Daley Library Collections will increase its value to students, faculty, and other scholars who need primary sources for their research on the history of the Chicago area. In addition to the academic community, the government and business sectors will be interested in these materials for land use planning and developing environmental impact statements.

Independent appraisals verified that the price for the collection is considered reasonable and acceptable.

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**Springfield Campus**

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22 Unit      Human Resources Department

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Item      Student Accident and Health Insurance for the period August 16, 2007 through August 15, 2008 with the option to renew for five additional one year periods at an increase not to exceed 15% for each renewal period. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost      \$545,600 (estimated) (August 16, 2007 through August 15, 2008)

Renewal Options:

August 16, 2008 – August 15, 2009 – \$ 627,440 est.

August 16, 2009 – August 15, 2010 – \$ 721,556 est.

August 16, 2010 – August 15, 2011 – \$ 829,785 est.

August 16, 2011 – August 15, 2012 – \$ 954,250 est.

August 16, 2012 – August 15, 2013 – \$1,097,393 est.

Vendor      Student Resources, a United Health Company, St. Petersburg, FL

Bids Received

Student Resources, St. Petersburg, FL

Academic Health Plans, Colleyville, TX

Total Cost

\$ 545,600

\$ 775,500

Chickering Group, Cambridge, MA	\$ 871,200
Collegiate Risk Management, Tarpon Springs, FL	\$ 980,100
Associated Insurance Plans, Libertyville, IL	\$1,178,100
Maskin Group, Lapeer, MI	\$1,474,000

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

We have reduced the cost of Student Health Insurance by 51% with this procurement. The current annual cost is \$752. The new annual cost per student will equal \$496. This is a savings of \$281,500 based on 1,100 students participating.

We have also moved from a student insurance plan that had a \$50,000 cap and many supplemental caps to an almost pure 80/20 plan that has a \$75,000 cap. We have decreased the cost and increased the coverage.

A best and final offer was negotiated, saving each student \$196 annually, based on 1,100 students participating.

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**Urbana-Champaign Campus**

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23 Unit	National Center for Supercomputing Applications (NCSA)
Item	Two IBM HV8 Power 6 Systems and an IBM Power Based Applications Test Bed
Cost	\$2,653,026 f.o.b. delivered
Vendor	IBM Systems & Technology Group, Bloomington, IL

This purchase is sole source because IBM is the only manufacturer with the required configuration of equipment.

The HV8 Power 6 Systems and the IBM Power Based Applications Test Bed will be used for software development with IBM's High Performance Storage System (HPSS). The University will have joint ownership of the new HPSS software being developed with IBM and the United States Department of Energy national laboratories.

These systems are vital to NCSA's work in software development specific

to IBM HPSS software and to the process of making science and engineering software compatible with future technology.

The price is considered reasonable and acceptable.

24 Unit National Center for Supercomputing Applications (NCSA)

Item ADIC Scalar 10K LTO Dual Aisle Library with installation and on-site service.

Cost \$1,447,898 (estimated) f.o.b. delivered

Vendor Net Source, Inc., Littleton, CO

<u>Bids Received</u>	<u>Total Cost</u>
Net Source, Inc., Littleton, CO	\$1,447,898
Carahsoft Technology Corporation, Reston, VA	\$1,953,258

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

This ADIC Scalar 10K is the only library available that supports over 15,000 tape slots and allows the combination of 3590, LTO, SDLT, 3592, and AIT technology in the same chassis. NCSA currently has one ADIC Scalar 10K tape library and to add another library of the same type would allow NCSA to seamlessly integrate the additional library into their current environment.

25 Units Campus Information Technologies and Educational Services (CITES) & College of Agricultural, Consumer and Environmental Sciences (ACES)

Item Cisco Audio/Data/Video Conferencing Equipment, installation, configuration, and systems training

Cost \$1,178,337 – f.o.b. delivered and installed

Vendor AT&T, Inc., Springfield, IL

This purchase is a sole source because AT&T is the only firm that provides the essential software and hardware components required to upgrade and interface with the existing ACES Cisco/Latitude system, integrating audio, data and video conferencing into a single system and providing automated



recording and playback of conferences.

Audio conferencing is an important tool in the ACES Extension distance education programs. Their video conferencing system is no longer functional. CITES is currently limited to seven audio only conferencing services for the entire Urbana campus, and has no ability to support data or video conferencing.

The proposed systems will allow both ACES and CITES to provide integrated audio/data and video conferencing services to their respective customers. The planned system will create two identical and interchangeable 160-port audio/data, 48-port video conferencing systems, which will allow each system to serve as a back-up to the other in the event of equipment failure and when combined, double the capacity for unusually large conferences.

The price offered by AT&T is based on the State of Illinois contract which offers a 42.5% discount. An additional discount of 2.5% has been negotiated.

The price is considered reasonable and acceptable.

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26 Unit Campus Information Technologies & Educational Services (CITES)

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Item 80 port Mitel NuPoint Messenger IP Model 640 Release 10.0 voice mail system upgrade

Cost \$373,337  
-103,797 – less trade-in of current system  
\$269,540 – total cost

Vendor AT&T, Inc., Springfield, IL

This purchase is a sole source because AT&T is the only certified field engineering channel partner in Illinois for the Mitel NuPoint IP640.

The current voice mail system is over twelve years old and nearing end-of-life. The system is mission critical in providing students, faculty, staff, and departments with voice mail and automated attendant services. The current system has in excess of 8,000 mailboxes. The Mitel NuPoint IP640 allows for the transition to the upgraded equipment without reprogramming the 8,000 existing mailboxes and retraining the users.

The price offered by AT&T is based on the State of Illinois contract which offers a 20% discount. An additional discount of 5% has been negotiated.

27 Unit Campus Information Technologies & Educational Services (CITES)

**Item** Internet Access Services for multiple campuses at Gigabit speeds for the period July 1, 2007 through June 30, 2008 with the option to renew for three additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

**Cost** \$577,248 (estimated) – FY08 includes installation fee of \$3,060

**Renewal Options:**

AT&T - \$1,335,564 (estimated) \$445,188 per year for FY09 through FY11

Cogent Communications - \$387,000 (estimated) \$129,000 per year for FY09 through FY11

**Vendors** AT&T, Springfield, IL  
Cogent Communications, Washington, DC

<u>Proposals Received</u> (Chicago area)	<u>Point Summary of Proposals</u> (Maximum Score of 50)
Cogent Communications, Washington, DC	49
Steadfast Networks, Chicago, IL	40
Campus Televideo, Greenwich, CT	26
 (Downstate area)	
AT&T, Springfield, IL	44
McLeod USA, Chesterfield, MO	35

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The University has a fiber optic Dense Wave Division Multiplexing (DWDM) ring that connects each campus and various sites in Chicago. To provide internet access for multiple campuses at gigabit speed, we need to purchase connectivity of 1 gigabit or more in separate feeds from two vendors located in two separate cities and delivered to different locations along the University's DWDM ring. With this connectivity, each vendor

could serve two or more campuses.

28 Unit Campus Information Technologies & Educational Services (CITES)

Item Various quantities and models of Access, Collection Layer, and Power Over Ethernet (POE), network switching equipment and maintenance services for the period July 1, 2007 through June 30, 2008 with the option to renew for four additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$5,500,000 (estimated) – f.o.b. delivered

Renewal Options:

\$22,000,000 (estimated) \$5,500,000 per year for FY2009 through FY2012

Vendors Novanis Company, Springfield, IL (\$2,250,000)  
 Foundry Networks, Inc., Oak Brook, IL (\$1,500,000)  
 AT&T, Inc., Springfield, IL (\$1,750,000)

Proposals Received

Point Summary of Proposals  
 (Maximum Score of 8500 per Category)

Category 1: Access Devices

Novanis, Springfield, IL	7394	
AT&T, Springfield, IL	7380	
Foundry Networks, Oak Brook, IL		5935
Siemens Comm, Inc., Earth City, MO	5315	
Gov Connection, Inc., Merrimack, NH	4440	

Category 2: Collection Layer

Foundry Networks, Oak, Brook, IL	7750
AT&T, Springfield, IL	6669

Category 3: Power Over Ethernet

Novanis, Springfield, IL	7334	
AT&T, Springfield, IL	6881	
Foundry Networks, Oak Brook, IL		6218
Siemens Comm, Inc., Earth City, MO	4990	
Gov Connection, Inc., Merrimack, NH	4350	

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

29 Unit Institute of Genomic Biology

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Item Genome Sequencer instrument including a 24 month extended warranty

Cost \$569,500

Vendor Roche Diagnostics/Roche Applied Science, Indianapolis, IN

<u>Bids Received</u>	<u>Total Cost</u>
Roche Diagnostics/Roche Applied Science, Indianapolis, IN	\$569,500
Applied Biosystems, Foster City, CA	\$626,753

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The Genome Sequencer will support new DNA sequencing technology which is substantially faster and less expensive than current sequencing productivity.

This equipment will be used by over 500 campus research faculty, staff, and students who annually use the Carver Biotechnology Center's DNA sequencing service lab, and support researchers in their efforts to obtain competitive sponsored research funding for genomic research in biomedical sciences and applied sciences.

30 Unit Various Departments

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Item Bulk liquid nitrogen for the period of July 1, 2007 through June 30, 2008.

Cost \$458,380 (estimated)

Vendor Air Liquide Industrial U.S.LP, Countryside, IL

<u>Bids Received</u>	<u>Total Cost</u>
Air Liquide Industrial U.S.LP, Countryside, IL	\$458,380
Air Products and Chemicals, Inc, Allentown, PA	\$515,825

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

Liquid nitrogen in bulk will be used by researchers and instructors to perform research projects and instruct students in laboratory environments.

31 Unit Allerton Park and Retreat Center

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Item On-site food and beverage service vendor to provide retail food and beverage services at the Allerton Park and Retreat Center for the period July 1, 2007 through June 30, 2010 with the option to renew for five additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$1,650,000 (estimated) (July 1, 2007 through June 30, 2010)

Renewal Options:

FY11 \$650,000 est.

FY12 \$700,000 est.

FY13 \$750,000 est.

FY14 \$800,000 est.

FY15 \$850,000 est.

Vendor K-Spear Culinary Arts, Inc., DBA Montgomery's on the Square, Monticello, IL

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

K-Spear Culinary Arts will provide catering services to the Allerton Retreat Center and all public areas within Allerton Park including the Diversified Farm, the Visitors' Center, the Music Barn, and all formal gardens and other public areas.

The estimated costs per fiscal year are based on an anticipated increase in weddings, conferences, and catering business at the Allerton Park and Retreat Center.

Funds for the amounts to be paid for these food and beverage catering services will be covered by payments from users hosting events at the Allerton facilities.

32 Unit College of Business

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Item Audio Visual equipment for conference and classroom instructional use including Video Projectors, Interactive Whiteboards, Audio Receivers, Wireless Sound System, Projection Screens, and Control Systems, including installation and user training.

Cost \$238,164 – f.o.b. delivered and installed

Vendor Sensory Technologies, Chicago, IL

<u>Bids Received</u>	<u>Total Cost</u>
Sensory Technologies, Chicago, IL	\$238,164
db Integrated Systems, LLC, Elgin, IL	\$247,137
Sound Vision, Inc., Elgin, IL	\$269,899
Corbett Technology Solutions, Inc., Chantilly, VA	\$272,225

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

This audio visual equipment will be used in conjunction with instructional programs conducted by the College of Business in various rooms located at the Illini Center facilities in Chicago, Illinois.

33 Unit Department of Electrical & Computer Engineering

Item Particle Image Velocimetry (PIV) System

Cost \$324,915 – f.o.b. delivered and installed

Vendor Dantec Dynamics, Ramsey, NJ

This purchase is a sole source because Dantec Dynamics is the only manufacturer of a particle image velocimetry system that meets the research needs of the department.

The unique features of this system are crucial to the department's research on bio-mimetic flow sensing. Their research is based upon the fact that some fish, even without hearing and seeing, can still chase and capture prey with no difficulty. This behavior is enabled by their unique flow-sensing organs. The current research objective is to apply this flow sensing technique on man-made underwater vehicles so that they can sense movement in a manner comparable to fish to enhance navigation performance and survivability.

Grant funds from the U.S. Air Force are being used to make this purchase and will help to put the department in a position to obtain additional grants.

A discount of 5% has been negotiated. The price is considered reasonable and acceptable.

34 Unit Abbott Power Plant

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Item Generating Bank Tubes to be precisely bent to repair existing Babcock & Wilcox Boiler Numbers 6 and 7 at the Abbott Power Plant

Cost \$514,564 (estimated)

Vendor Babcock & Wilcox Company, Barberton, OH

This purchase is a sole source because Babcock & Wilcox Co. is the original equipment manufacturer, and the exact tube bending dimensions are proprietary information.

To insure continuous operation of aging coal boilers, all of the original generating bank tubes need to be replaced in Boiler 6 and 7 that were installed in the 1960's.

This price is an estimate because of the fluctuation in steel prices and the estimated price is considered reasonable and acceptable.

35 Unit Office of the Chancellor

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Item Consulting services to assist in identifying funding opportunities and providing marketing/promotional advocacy activities for the period May 20, 2007 through June 30, 2008 with the option to renew for four additional

one year periods at an increase not to exceed 5% for each renewal period. All renewals are subject to continuing need, availability of funds, and

satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$183,000 (estimated) (May 20, 2007 through June 30, 2008)

Renewal Options:

FY09 \$192,150 est.  
 FY10 \$201,750 est.  
 FY11 \$211,850 est.  
 FY12 \$222,450 est.

Vendor Lewis-Burke Associates LLC, Washington, DC

<u>Proposals Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 500)
Lewis-Burke Associates, LLC, Washington, DC	435
DLA Piper, Washington, DC	356
Barnes Thornburg, Washington DC	344

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The vendor will assist to increase the interactions of University faculty with key Federal research and development program officers, agency leadership, administration officials, and non-governmental organizations; provide advocacy and promote the University's involvement in solutions to Federal research and development issues; identify and help facilitate University interaction with congressional committees; and provide representation for the University in relevant associations and advocacy groups.

36 Unit Office of the Chancellor

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Item Consulting services for the Orchard Downs project for the period May 21, 2007 through June 30, 2008.

Cost \$220,000 (estimated)

Vendor Jones Lang LaSalle, Chicago, IL

<u>Proposals Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 835)
Jones Lang LaSalle, Chicago, IL	750
Ernst and Young, Chicago, IL	625
CB Richard Ellis, Los Angeles, CA	610
HOK, Houston, TX	580



Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The vendor will provide review, analysis, assessment, and valuation of the Master Development plans for the Orchard Downs project. Areas to be evaluated include market and financial feasibility, highest and best use of land, consistency with University development guidelines, valuation of development plans, and guidance and decision support regarding the agreements related to this development project.

37 Unit College of Agricultural, Consumer and Environmental Sciences/  
Business and Industry Services Unit (BIS)

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Item Information technology training services including Convergence Technologies Professional certification program training, and other customized instruction, for the period July 1, 2007 through June 30, 2008 with the option to renew for four additional one year periods with increases proportional to course fee adjustments established by BIS for each renewal period. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$900,000 (estimated)

Renewal Options:  
FY09 \$ 950,000 est.  
FY10 \$1,000,000 est.  
FY11 \$1,050,000 est.  
FY12 \$1,100,000 est.

Vendor Current Technologies Computer Learning Center, Portage, IN

This purchase is a sole source because Current Technologies is the only Convergence Technologies Professional Certification Program provider in the Midwest region that provides the equipment and onsite services to offer the continuity and combination of training and certification courses that meet the minimum requirements of BIS's industrial clients.

BIS has previously contracted with Current Technologies to offer the combination of courses that meet the minimum requirements of industry clients. The vendor is certified by Telecommunications Industry Association, Microsoft, Cisco, Novell, and EC-Council to offer

information technology training.

Revenue generated by fees charged the clients will be used to pay for this professional service. The price is considered reasonable and acceptable.

38 Unit Various Departments

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Item Air Filters for use in University-wide heating and ventilation systems for the period July 1, 2007 through June 30, 2008 with the option to renew for two additional two year periods subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$410,000 (estimated) – f.o.b. delivered

Renewal Options:  
FY09 – FY10 - \$877,400 est.  
FY11 – FY12 - \$921,270 est.

An estimated 7% quantity growth is included for expenditures for FY09 through FY12.

Vendor Production Distribution Co., Alsip, IL

<u>Proposals Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 5000)
Production Distribution Co., Alsip, IL	4710
Koch Filter Corp., Louisville, KY	3964
American Air Filters, Louisville, KY	3942
Mecor, Elk Grove, IL	3904
Nu Air, Normal, IL	3685
Air Filter Engineers, Bedford Park, IL	3320

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

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**University Administration**

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39 Unit Global Campus

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Item Learning Management System for classroom instruction for the period July 1, 2007 through December 31, 2012, with annual increases based on the

Consumer Price Index.

Cost \$1,059,425 (estimated)

FY08 \$201,700 est. (includes \$67,300 start-up costs)

FY09 \$170,650 est.

FY10 \$202,900 est.

FY11 \$236,775 est.

FY12 \$247,400 est. (through December 31, 2012)

Vendor Desire2Learn, Ontario Canada

Proposals Received

Point Summary of Proposals  
(Maximum Score of 1000)

Desire2Learn, Ontario Canada	613.9
Angel Learning, Indianapolis, IN	603.7
OJC Technologies, Urbana, IL	577.0
Blackboard (Vista), Washington, DC	562.4
Blackboard (Blackboard), Washington, DC	554.0
Unicon, Chandler, AZ	534.5

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The Desire2Learn software and vendor support provides a contemporary design, robust security features, and represents the best technical architecture to meet the up-time and ease-of-use requirements for the Global Campus.

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40 Unit Administrative Information Technology Services (AITS)

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Item Maintenance on SCT Banner baseline applications and add-on modifications for the period July 1, 2007 through June 30, 2008 with the option to renew for two additional one year periods at an increase not to exceed 5% of the previous year's maintenance fee. All renewals are subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$1,264,865 (estimated)

Renewal Options:

FY09 \$1,328,108 est.

FY10 \$1,394,513 est.

Vendor SCT Software & Resource Management Corp., Malvern, PA

This purchase is a sole source because no other vendor can provide maintenance services to the proprietary SCT Banner system code.

As the University continues to enhance its use of the Banner system, add-on modifications to the SCT product have been required to meet the University's needs. In order to insure that the University's requested modifications are upgraded and supported by SCT, it is necessary to cover the related modification maintenance costs in addition to those associated with the baseline Banner applications.

The price is considered reasonable and acceptable.

### CHANGE ORDERS RECOMMENDED

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#### Urbana-Champaign Campus

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1 Unit Campus Information Technologies and Educational Services (CITES)

Item Change Order to existing contract for miscellaneous AMX and Extron audio visual equipment.

Cost \$140,000 (estimated)

	Original Amount (estimated per vendor)	Change Order (estimated per vendor)	New Total (estimated)
FY08	\$180,000	\$70,000	\$250,000

Vendors Conference Technologies, Inc., Peoria, IL (\$250,000)  
Midwest Computer Products, West Chicago, IL (\$250,000)

The Director of Purchases approved a contract in June, 2006, with two companies as a result of a Request for Proposal for audio visual products. This award was based upon a competitive bid in accordance with the

requirements of the Illinois Procurement Code.

The demand for audio visual equipment, which encompasses all three campuses and some satellite locations, has increased due to new installations and high life-cycle replacement of existing system hardware, including programming, design and engineering, equipment acquisition, system integration, and user training.

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**University Administration**

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2 Unit Office of Business and Financial Services/  
Student Financial Services and Cashier Operations

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Item Change order to existing contract for professional collection services of delinquent account balances for the period May 1, 2007 through June 30, 2007 with the option to renew for three additional one year periods subject to continuing need, availability of funds, and satisfactory performance with the Comptroller authorized to exercise the options.

Cost \$270,000 (estimated) May 1 through June 30, 2007

Renewal Options:

\$810,000 (estimated) \$270,000 per year for FY2008 through FY2010.

An increase of \$270,000 for the balance of FY2007 and a total increase of \$810,000 for FY2008 through FY2010 will be necessary if the University exercises the options to renew. The estimated total expenditure for each fiscal year is \$920,000 with a total estimated commitment of \$3,680,000.

Vendor Enterprise Recovery Systems, Westchester, IL

On April 13, 2000, the Board of Trustees approved a contract with six contractors totaling \$2.2 million per year to provide professional collection services for the period May 1, 2000 through April 30, 2003 with the option to renew for seven additional one year periods through June 30, 2010. Enterprise Recovery Systems was awarded \$550,000. Three of the six contractors are no longer in the higher education market. During FY07, the remaining three contractors received higher estimated distribution of services and expenditures to accommodate the loss of services of the three original contractors. The amount assigned to Enterprise Recovery Systems was increased to an estimated total of

\$650,000 for FY07.

Due to an increase in the average student loan balance and the loss of access to three of the original six collection agencies, an increase of \$270,000 is necessary so that Enterprise Recovery Systems may continue to provide uninterrupted collection services.

<b>SUMMARY OF PURCHASES</b>	
(Rounded to nearest dollar)	
Chicago Campus	\$19,673,106
Springfield Campus	\$ 545,600
Urbana-Champaign Campus	\$17,094,572
University Administration	\$ 2,324,290
Recommended from Institutional Funds	
Grand Total	\$39,637,568
<b>SUMMARY OF CHANGE ORDERS</b>	
(Rounded to nearest dollar)	
Chicago Campus	\$ 0
Urbana-Champaign Campus	\$ 140,000
University Administration	\$ 270,000
Recommended from Institutional Funds	
Grand Total	\$ 410,000