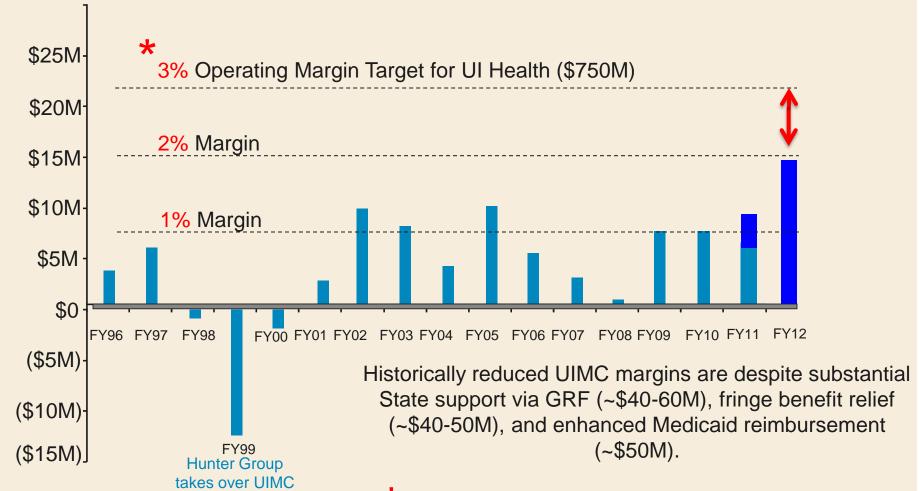




Office of the Vice President for Health Affairs Board of Trustees Spring Chicago Meeting

UI HOSPITAL NET INCOME- 1996-2012

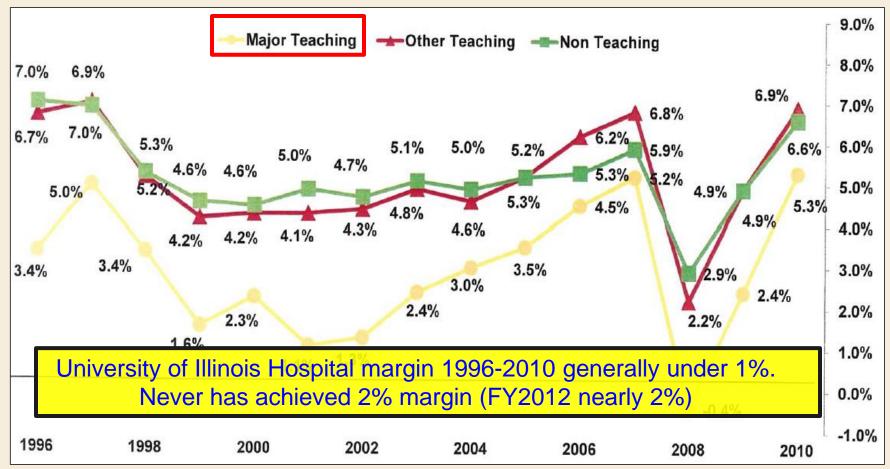




Healthcare economists consistently recommend a 3% total operating hospital margin in order to achieve sustainability and meet capital needs.

MAJOR TEACHING HOSPITAL TOTAL MARGINS:

1996-2010



Major teaching hospital is ratio of housestaff to beds >0.25 Total Margin = revenue minus costs divided by revenue

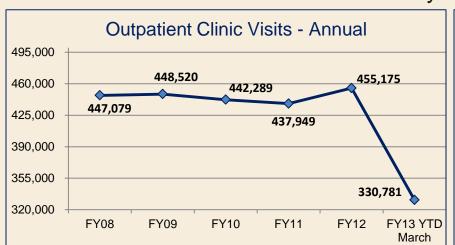
Source: Med PAC 2010 Medicare Payment Advisory Commission

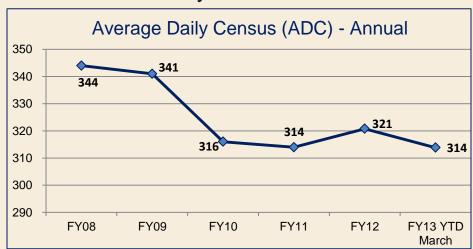


FY13 MARGIN TARGET IS \$15M

- This appeared achievable through first 4 months of FY13 (on target for \$15M margin)
- November 2012- March 2013- marked decline in clinical activity and ADC
- Multifactorial nature of these declines including confusion in the UI Health System governance structure, CPOE, overall decline in Chicago admissions

UI Health System Clinical Activity





 Additional major challenge to achieving the FY13 margin target of \$15M was a mid-year reduction in Medicaid per diem reimbursement, an ~ \$29M revenue reduction.



HOSPITAL PER DIEM MEDICAID REIMBURSEMENT

- Pre 2009: Medicaid per diem reimbursement linked to national CMS rate factor (resulting in modest year-to-year per diem increases).
- 2010: UI Hospital negotiates with DHFS to alter per diem calculation to a local "provider-specific" cost-based methodology resulting in ~\$10M added revenue.
- 2011 & 2012: New per diem methodology results in ~\$6M added revenue.
- November 2012: UI Health informed of 23% decrease in per diem with FY13 impact of -\$29M (based on 42,000 patient days/year).
- December 2012 to May 2013: Multiple discussions between UI Health business development team & DHFS to increase accuracy of reimbursement methodology.
- DHFS has now informed us that per diem rates will be restored (possibly improved) thus eliminating this anticipated margin loss for the UI Health System.

UI HOSPITAL FINANCIAL PERFORMANCE:

PERIOD ENDING APRIL 30, 2013

METRIC	Current YTD (FY13)	Current YTD Annualized (FY13)	FY13 Year End Target	FY12 Year End Actual
Revenues				
Managed Care/ Commercial Insurance	\$165.0	\$198.0	\$213.4	\$204.7
Medicare	\$126.0	\$151.2	\$150.1	\$153.5
Medicaid	\$194.9	\$228.3	\$202.3	\$210.5
Other Patient Care Related	\$ 32.9	\$ 39.5	\$ 44.9	\$ 16.0
Non-Patient Care Related	<u>\$119.6</u>	<u>\$143.8</u>	<u>\$150.7</u>	<u>\$159.6</u>
Total Revenue	\$638.6	\$760.8	\$761.4	\$744.3

Dollars in millions

- YTD Average Daily Census 4% below budget, Outpatient Visits 2% below budget
- FY13 Charity Care projected at \$47.6M versus FY12 of \$42.0M

UI HOSPITAL FINANCIAL PERFORMANCE:

PERIOD ENDING APRIL 30, 2013

METRIC	Current YTD (FY13)	Current YTD Annualized (FY13)	FY13 Year End Target	FY12 Year End Actual
Expenses				
Salaries & Benefits	\$378.5	\$454.2	\$458.1	\$448.0
Supplies & Services	\$196.4	\$235.7	\$244.1	\$245.5
Admin. Services	\$ 19.1	\$ 22.9	\$ 22.7	\$ 19.2
Depreciation	<u>\$ 17.9</u>	\$ 21.5	<u>\$ 21.5</u>	<u>\$ 18.9</u>
Total Operating Expense	\$611.9	\$734.1	\$746.4	\$731.6

Dollars in millions

- YTD Operating Expenses 1.3% below budget
- Reflects continuing aggressive expenditure management
- Year-end projected \$12.3M reduction in expenses versus FY13 budget

UI HOSPITAL FINANCIAL PERFORMANCE:

PERIOD ENDING APRIL 30, 2013

METRIC		Current YTD (FY13)	Current YTD Annualized (FY13)	FY13 Year End Target	FY12 Year End Actual
Income					
	Operating Income	\$26.7	\$ 26.5	\$ 15.0	\$ 12.7
Net No	n-operating Income	<u>\$ 0.5</u>	\$ 0.6	\$ 0.0	\$ 1.7
	Net Income	\$27.2	\$ 27.1	\$ 15.0	\$ 14.4

Dollars in millions

- Strong recovery in ADC and activity in April and May 2013
- Expense reductions, revenue cycle improvements, and restored Medicaid per diem reimbursement by DHFS
- FY13 will finish with highest margin in 20 years

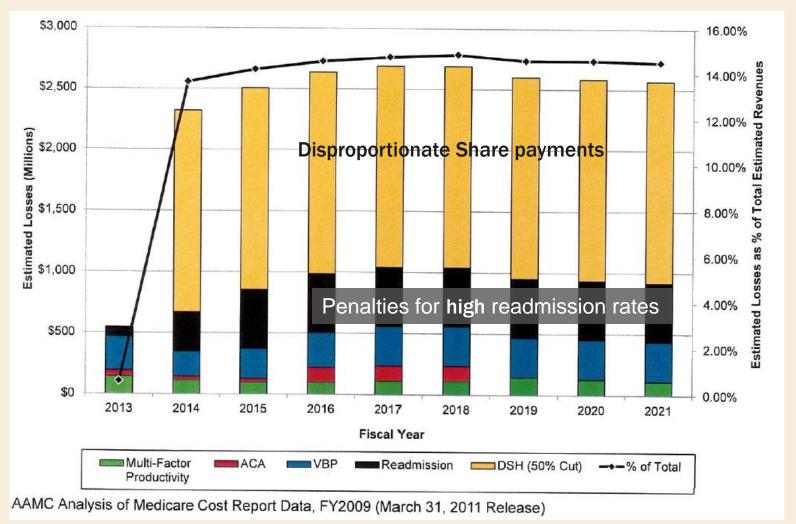
UI HOSPITAL NET INCOME 1996-2013





MAJOR TEACHING HOSPITAL PROJECTED LOSSES:

ACA MEDICARE REVENUE REDUCTIONS





These Medicare & Medicaid threats could result in ~\$10-15M revenue reduction in FY14 to UI Hospital

INTERNAL PERFORMANCE METRICS THROUGH APRIL 30, 2013

METRIC	Current YTD (FY13)	Current YTD Annualized (FY13)	FY13 Year End Target	FY12 Year End Actual	Source
Average Daily Census	315	N/A	330	321	UI Health Finance – Business Review Monthly (BRM) Report
Total RVU's *	1,157,697	1,543,596	1,807,753	1,755,100	Medical Service Plan
Clinic Visits *	371,225	441,041	454,822	455,175	UI Health Finance – Business Review Monthly (BRM) Report
Mile Square Visits	55,959	67,245	67,245	59,744	UI Health Finance
Operations Performed	11,474	13,607	13,375	13,877	UI Health Finance – Business Review Monthly (BRM) Report
Total Unique Patients	116,609	N/A	134,560	130,642	UI Health Business Planning and Analytical Support - Trendstar
Days Cash on Hand	98.96	N/A	96.62	103.50	UI Health Finance – Business Review Monthly (BRM) Report
Debt Service Coverage	10.14	N/A	7.80	7.10	UI Health Finance – Business Review Monthly (BRM) Report
Patient Satisfaction Score – IP	60	N/A	62.90	56.00	Press Ganey - HCAHPS Summary Report
Patient Satisfaction Score - OP	84.30	N/A	86.50	85.40	Press Ganey - HCAHPS Summary Report

RVUs for Chicago campus only.



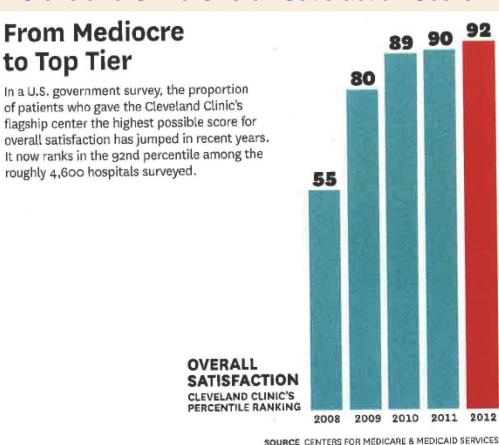
Inpatient "likelihood of recommending": Improved from 16th percentile to 36th percentile in past 6 months.

ER "likelihood of recommending": Improved from 22nd percentile to 66th percentile in past 6 months.

POSSIBLE TO SUBSTANTIALLY IMPROVE PRESS GANEY SCORES: REQUIRES INTEGRATED EFFORTS

Harvard Business Review May 2013

Cleveland Clinic-Overall Satisfaction Score

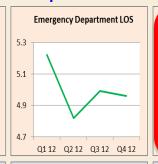


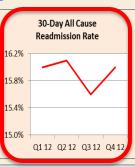


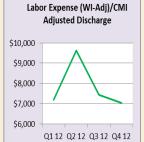
UNIVERSITY HEALTHSYSTEM CONSORTIUM (UHC) BENCHMARKING- 50TH PERCENTILE OF PEER GROUP

Last 4 quarters 2012

Category	UHC METRICS (FY13 Q3)	4 Quarter Average	Latest Quarter Available	UHC Median	Current Rank	Length of Stay (LOS)-Observed/Expected Ratio 1.25 1.2 1.15
	Length of Stay (LOS) - Dbserved/Expected Ratio	1.17	1.11	1.03	91/117	Q1 12 Q2 12 Q3 12 Q4 12
Coordinating Care/Patient Flow	Emergency Department LOS	5.00	4.96	4.61	29/47	Total Expense Net Bad Debt/Case Mix Index (CMI)- Adjusted Discharge
	30-Day All Cause Readmission Rate	15.9%	16.0%	12.6%	115/117	\$16,000 \$13,000 \$10,000
	Fotal Expense Net Bad Debt/Case Mix Index CMI)-Adjusted Discharge	13,344	12,141	9,350	59/69	\$7,000 Q1 12 Q2 12 Q3 12 Q4 12
Managing Cost and Utilization	Labor Expense (Wage ndex-Adjusted)/Case Mix ndex Adjusted Discharge	7,819	7,038	4,361	67/68	Net Days Accounts Receivables
	Supply Expense (less Drugs)/Supply Intensity Score Adjusted Discharge	836	777	775	37/69	60 40
Financial Stability	Net Days Accounts Receivables	54.9	60.0	47.7	58/62	Q1 12 Q2 12 Q4 12











Green Font indicates that UIH is performing better than UHCs 50th percentile.

Green Graph Lines indicate UIHs performance is trending toward improvement.

LEGEND

Red Font indicates that UIH is performing worse than UHCs 50th percentile.

Red Graph Lines indicate UIHs performance is trending unfavorably.

We are now measuring these indices.

4 of 7 metrics are improving (green lines)



Changing medicine. For good.

10% improvement

1/2011 UHC Ranking: 117/117

12/2012 UHC Ranking: 115/117

UNIVERSITY HEALTHSYSTEM CONSORTIUM (UHC) BENCHMARKING- 50TH PERCENTILE OF PEER GROUP

Category	UHC METRICS (FY13 Q3)	4 Quarter Average	Latest Quarter Available	UHC Median	Current Rank
Improving Patient Survival	Total Inpatient Mortality Index	0.93	0.77	0.88	26/117
Reducing Variation in Care	CMS Appropriate Care Measure	92.27	91.10	95.00	122/154
	Patient Safety Indicator (PSI) 12 Post-operative Pulmonary Embolism or Deep Vein Thrombosis rate (PE or DVT)	22.72	21.22	8.60	116/116
Preventing	PSI 07 Catheter Related Bloodstream Infection (CRBSI)	0.97	2.32	0.51	115/11.
Patient Harm	Surgical Site Infection	10.59	12.52	12.61	58/117
	Ventilator-Associated Pneumonia (VAP)	38.81	67.67	25.64	101/113
	Catheter-Associated Urinary Tract Infection (CAUTI)	23.94	21.67	19.17	81/117

Total Inpatient Mortality CMS Appropriate Care Index Measure 1.2 95.0 0.8 0.6 85.0 0.4 0.2 75.0 Q411 Q112 Q212 Q312 Q1 12 Q2 12 Q3 12 Q4 12 PSI 07 CRBSI PSI 12 Post-Surgical Site CAUTI VAP operative PE or Infection DVT

Q1 12Q2 12Q3 12Q4 12 Q1 12Q2 12Q3 12Q4 12

LEGEND

Q1 12Q2 12Q3 12Q4 12 | Q1 12Q2 12Q3 12Q4 12 | Q1 12Q2 12Q3 12Q4 12

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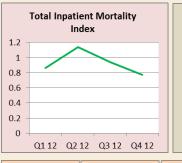
3 of 7 metrics are improving (green lines)

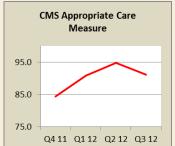


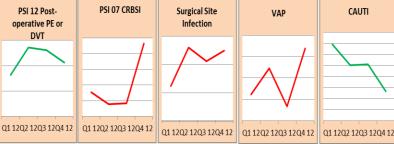
23% improvement 1/2010 UHC Ranking: 116/116 12/2012 UHC Ranking: 116/116

UNIVERSITY HEALTHSYSTEM CONSORTIUM (UHC) BENCHMARKING- 50TH PERCENTILE OF PEER GROUP

Category	UHC METRICS (FY13 Q3)	4 Quarter Average	Latest Quarter Available	UHC Median	Current Rank
Improving Patient Survival	Total Inpatient Mortality Index	0.93	0.77	0.88	26/117
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30% improvement 1/2010 UHC Ranking: 117/117 12/2012 UHC Ranking: 81/117

KEY ACTIONS TO DRIVE IMPROVEMENTS IN QUALITY & PATIENT SAFETY AT UI HEALTH

2010 2011 2012 2013

- Mar: New Associate Director for Infection Control
- July: Quality Improvement Teams for Anticoagulation, other National Pt Safety Goals
- Nov: Culture of Safety survey administered

- Jan: CLABSI and CAUTI Improvement Teams
- July: Best Practice Bundles implemented to reduce infections
- Nov: Culture of Safety survey repeated

- Aug: UHC data being leveraged
- Oct: New roles created: Associate VP Quality & Patient Safety and new Medical Director for Infection Control
- Nov: UHC Clinical Dashboard launched internally at UI Health
- Dec: Infection Control moved from University Health Services to Assoc VP Q&PS

- Mar: Enhanced best practice bundles to prevent infections
- Apr: New Quality & Safety Strategy & Leadership Steering Group
- May: FY14 enterprisewide priorities: CLABSIs, CAUTIs, and Readmissions
- June: joining Readmissions Collaborative





2012 Quality and Accountability Performance Scorecard

University of Illinois Hospital & Health Science System (15)

This document presents the measures evaluated in the 2012 UHC Quality and Accountability ranking. This scorecard provides a comparison of your organization's performance with that of other academic medical centers. The data were obtained from existing UHC data resources, including the Clinical Data Base (June 2011- May 2012), and Core Measures Data Base (Q2 2011-Q1 2012), as well as HCAHPS data from the Hospital Compare Web site (Q4 2010-Q3 2011).

The goal of the Quality and Accountability ranking is to assess organizational performance across a broad spectrum of high-priority dimensions of patient care. The 2012 scoring and ranking cover the domains of mortality, effectiveness, safety, equity, patient centeredness and efficiency using measures developed by national organizations or the federal government. Refer to the methodology white paper (available at www.uhc.edu) for specifics regarding the metrics, scoring methods, and data sources used.

Overall Composite Performance	Rating	Composite Score	Top-Performer Score	Group Median	UHC Top P	
Overall (Based on Clinical Domain Performance)	*	51.7	76.5	64.6	Overall Composi	te Performance
Clinical Domain Performance	Rank (* denotes tie)	Domain Score	Top-Performer Score	Group Median	BMORY	
Mortality (25%)	76*	50.0%	81.3%	54.7%		
Includes UHC O/E mortality rate for the following se thoracic surgery, gastroenterology, gynecology, gyn medicine general, neurology, neurosurgery, obstetri general, trauma, urology, vascular surgery, and ven	e collogic oncollogy, heart/lung cs, orthopedics, otolaryngolo	ı transplant, HIV, kidney/p	an cre as transplant, liver t	ransplant, medical oncology,	KANSAS UTAH	74
Effectiveness (25%)	95	67.4%	97.5%	81.6%	UIAH	741
Includes all-cause readmission rate within 30 days: psych (within 1 day) from numerator and 0B, neona Hospital Core Measures composite scores for AMI,	tology and normal newborn s	ervice lines and death at	1st admit from the denom	inator) and Joint Commission	BEAUMONT-ROYALOAK	3.67
Safety (25%)	101	32.5%	77.5%	55.0%	BM ORYM IDTOWN	729
Include's PSI metrios: PSI-6 iatrogenic pneumothora respiratory failure , PSI-12 postoperative pulmonary			ive hemorrhage and hema	rtoma, PSF11 postoperative	MAYO_CLINIC_ROCHESTE	72.39
Equity (5%)	1*	100.0%	100.0%	100.0%	R .	12.5
Include's Joint Commission Hospital Core Measures e quity-based dimensions: gender (male vsvs. femal vs. all others).					NYU	70.9%
Patient Centeredness (10%)	56*	54.7%	76.6%	56.3%	ARZONA	70.9%
Includes 10 HCAHPS questions on nurse communi- responsiveness of staff, and discharge information :				ions, cleanliness and quietness,	DENHEALTH	70.8%
Efficiency (10%)	92*	37.5%	75.0%	56.3%	DEMIBRETA	lus.
LOS O/Eand direct cost O/E for following selected neurosurgery, cardiac surgery and thoracic surgery 190, 191, 192, 291, 292, 313, 391, 392, 223, 225, 2	. Cases within the aboevisery	ice lines with 1 day LOS a	and an MS-DRG in the foll		5	0%

Source: University Health System Consortium

74.9%

74.0%

72.9%

80%









