

UI FOUNDATION & UNIVERSITY OF ILLINOIS DEVELOPMENT PROGRAM

UNIVERSITY OF ILLINOIS BOARD OF TRUSTEES MEETING
NOVEMBER 10, 2016

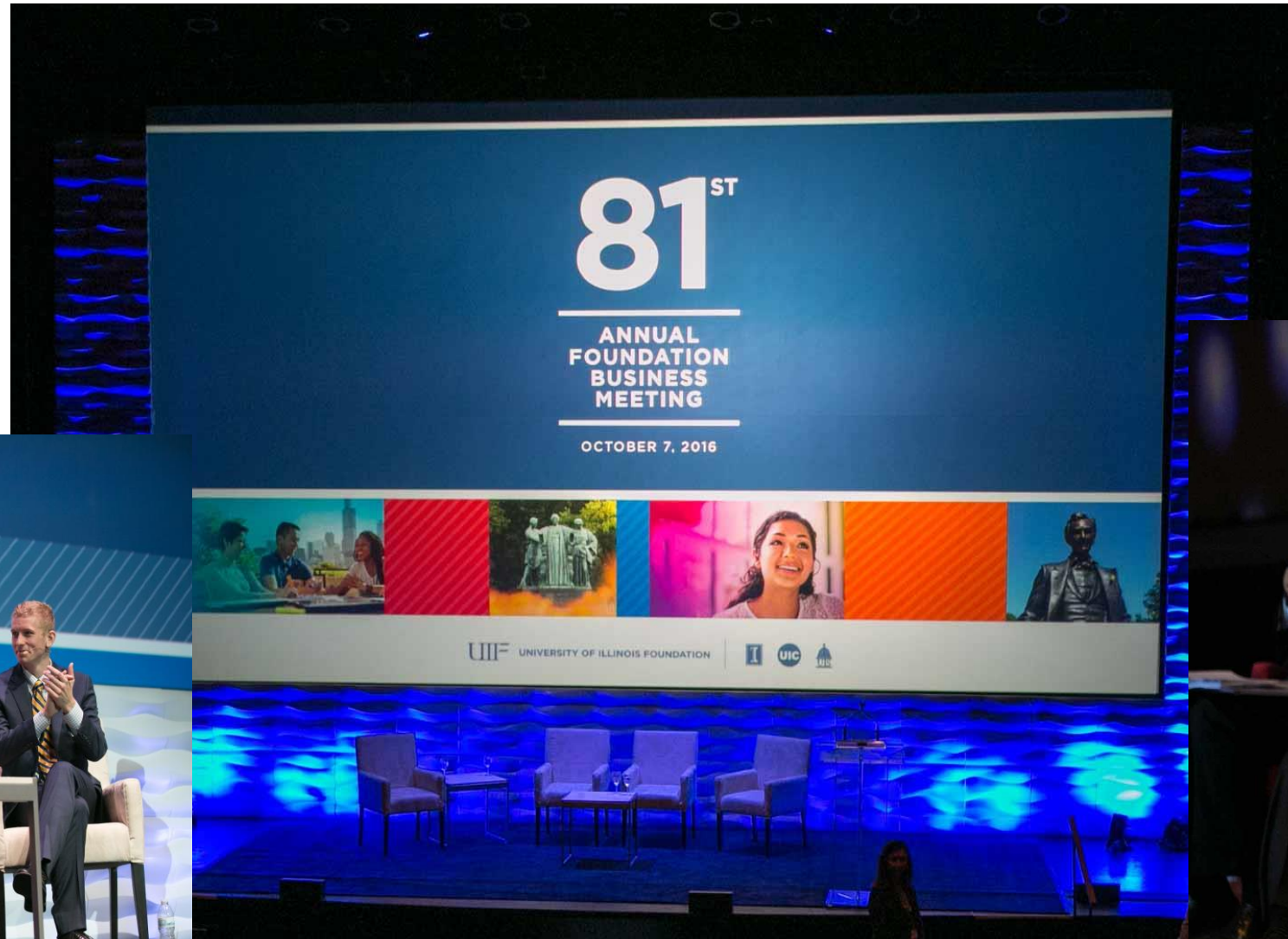
FY17 Q1 REPORT

FISCAL YEAR 2017
JULY 1, 2016–JUNE 30, 2017

FY17 PRIORITIES & HORIZON ISSUES

- Board Member Recruitment
- Good Governance: Organizational Culture and Structure
- Increase fundraising results
- Campaign Next – Planning
- Strategic Planning: Road Map revisited

UIF ANNUAL MEETING



UIF BOARD ELECTION



JOHN A. GIULIANI

President and CEO, Conversant, Inc.
'83 BUS, University of Illinois
at Urbana-Champaign
Las Vegas, NV

THREE-YEAR TERM



STUART L. LEVENICK

Retired Group President,
Caterpillar, Inc.
'76 ACES, University of Illinois
at Urbana-Champaign
Peoria, IL

THREE-YEAR TERM



JEAN M. MANNING

Emeritus Chief Counsel for
Employment, United States Senate
'72 LAS, MBA '78, JD '83,
University of Illinois
at Urbana-Champaign
Great Falls, VA

THREE-YEAR TERM



RICHARD C. OSBORNE

Senior Managing Director,
Madison Industries
MBA '73,
University of Illinois Springfield
Chicago, IL

THREE-YEAR TERM



PAUL T. TUCKER

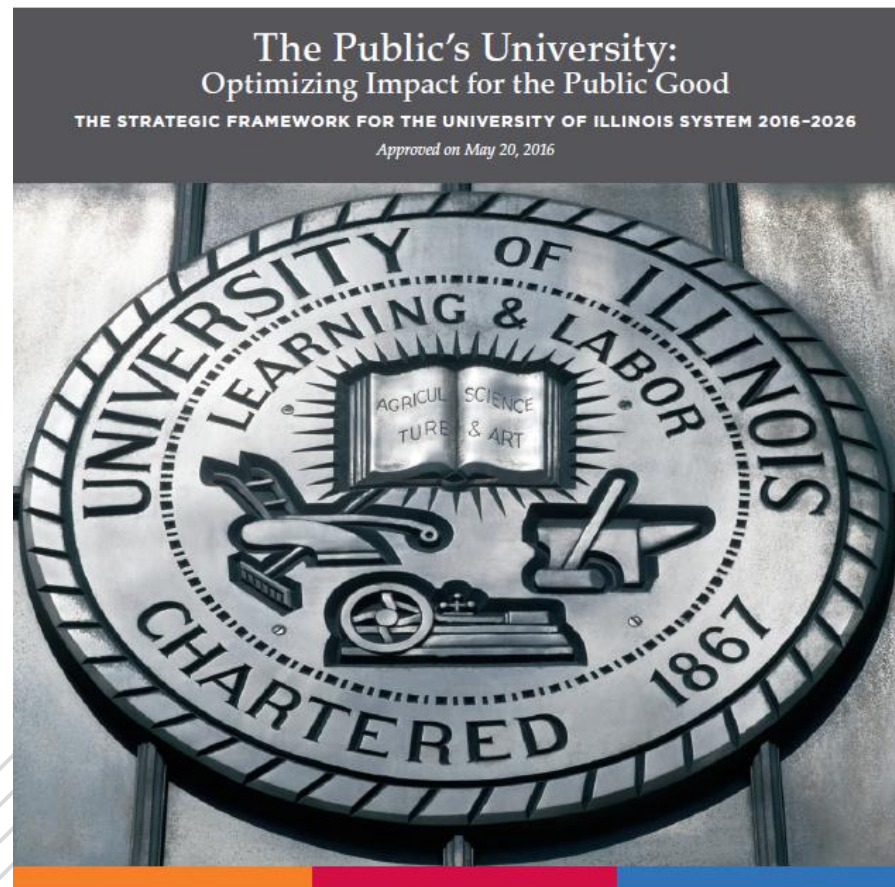
Retired Corporate Vice President,
Computer Sciences Corporation
'70, MS '71, PhD '75 ENG,
University of Illinois
at Urbana-Champaign
Champaign, IL

THREE-YEAR TERM

CAMPAIGN PLANNING IMPERATIVES

UNIVERSITY OF ILLINOIS
SYSTEM

STRATEGIC FRAMEWORK



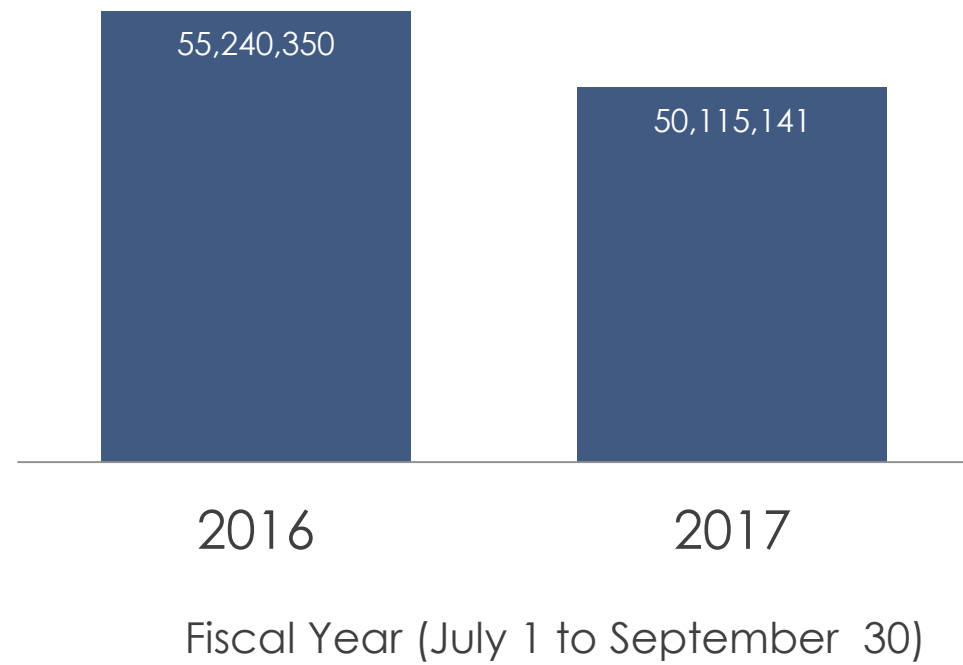
PRIVATE SUPPORT

- Results through the first quarter of FY 2017:
 - \$50 million raised in New Business
 - \$63 million raised in cash
 - Pipeline/campaign

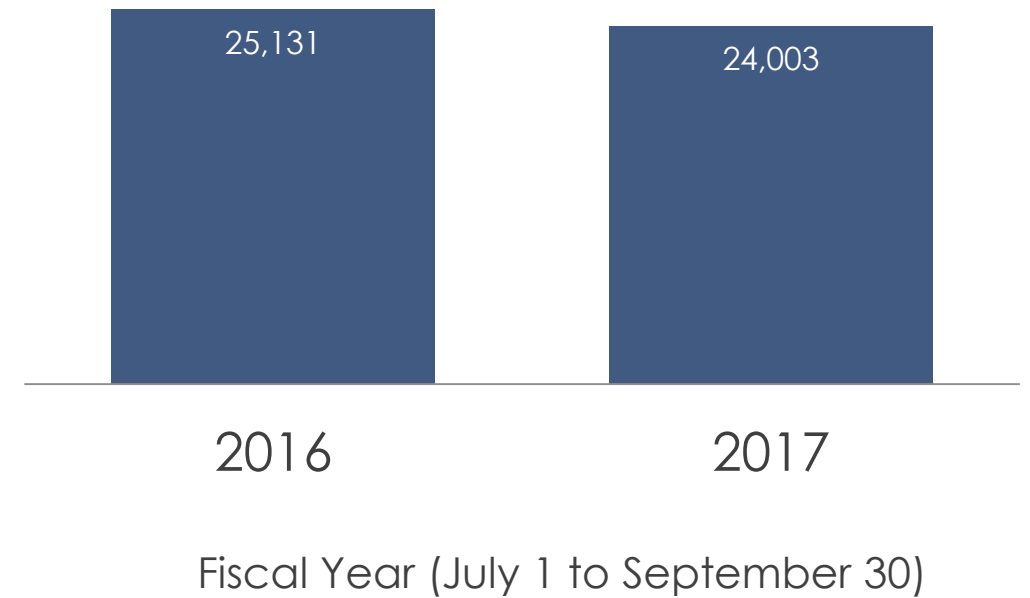
NEW BUSINESS

Fiscal Year to Date (Year over Year)

Dollars



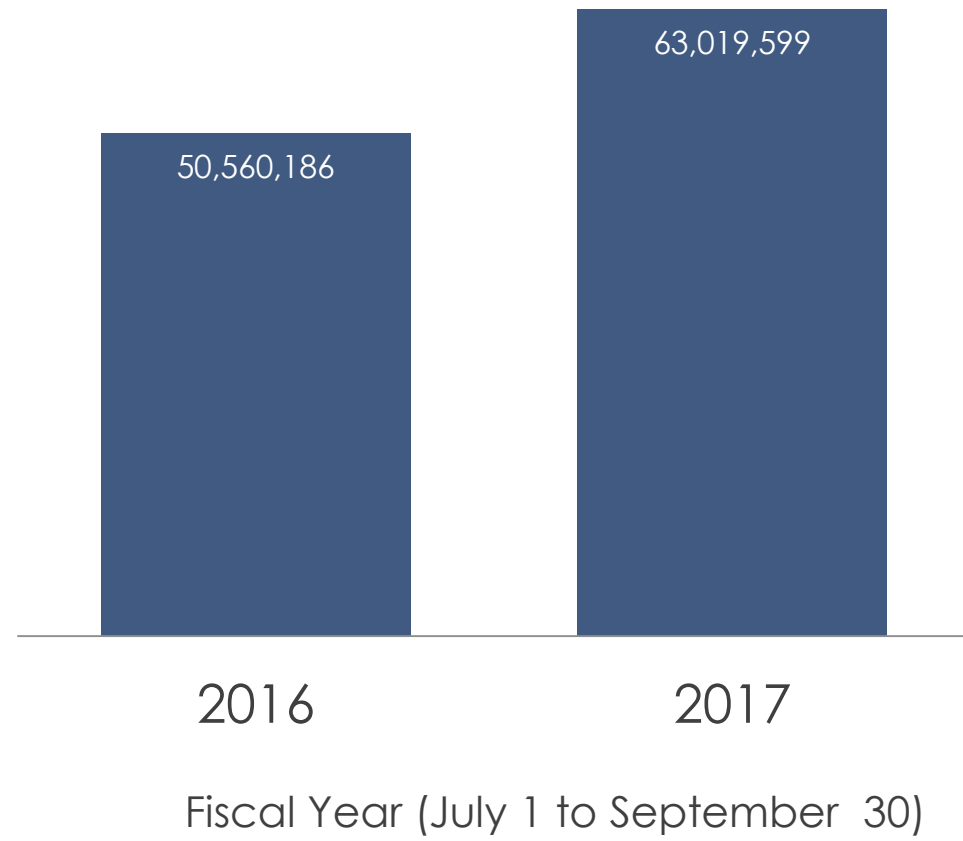
Donors



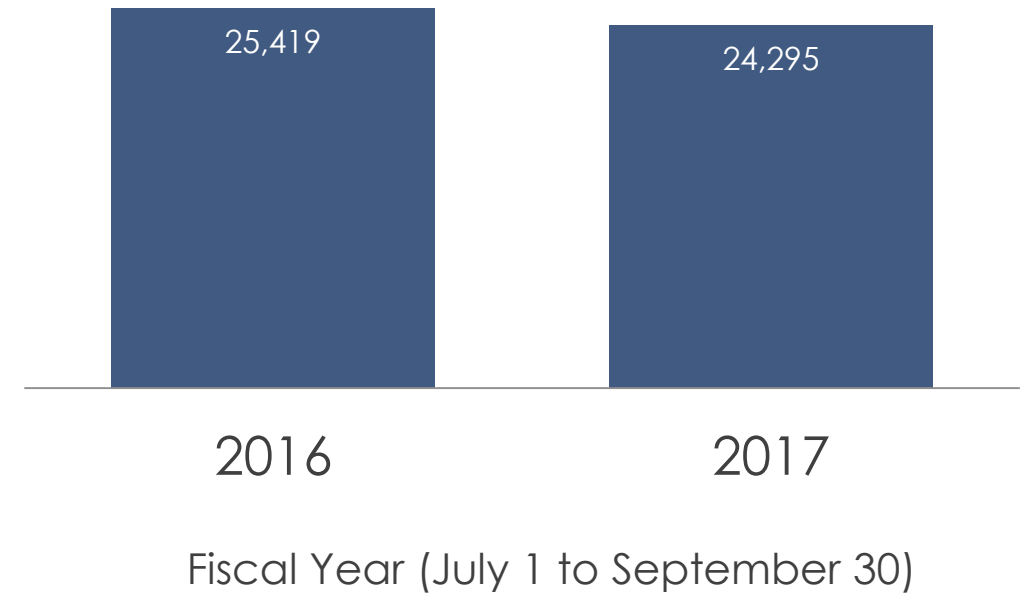
CASH FLOW

Fiscal Year to Date (Year over Year)

Dollars



Donors



FY16 REPORT & HIGHLIGHTS

FISCAL YEAR 2016
JULY 1, 2015–JUNE 30, 2016

DONOR IMPACT



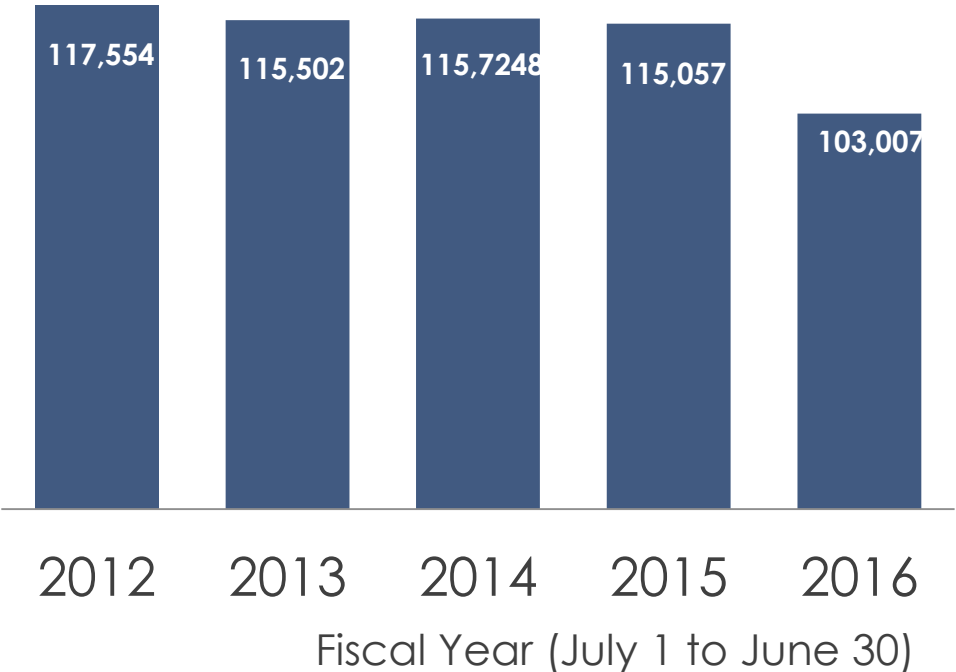
PRIVATE SUPPORT

- More than 100,000 alumni and friends made the University of Illinois a philanthropic priority in FY 2016.
- The tenth consecutive year that new business has surpassed the \$250 million mark.
- The fourth consecutive year that total cash flow surpassed the \$220 million mark.

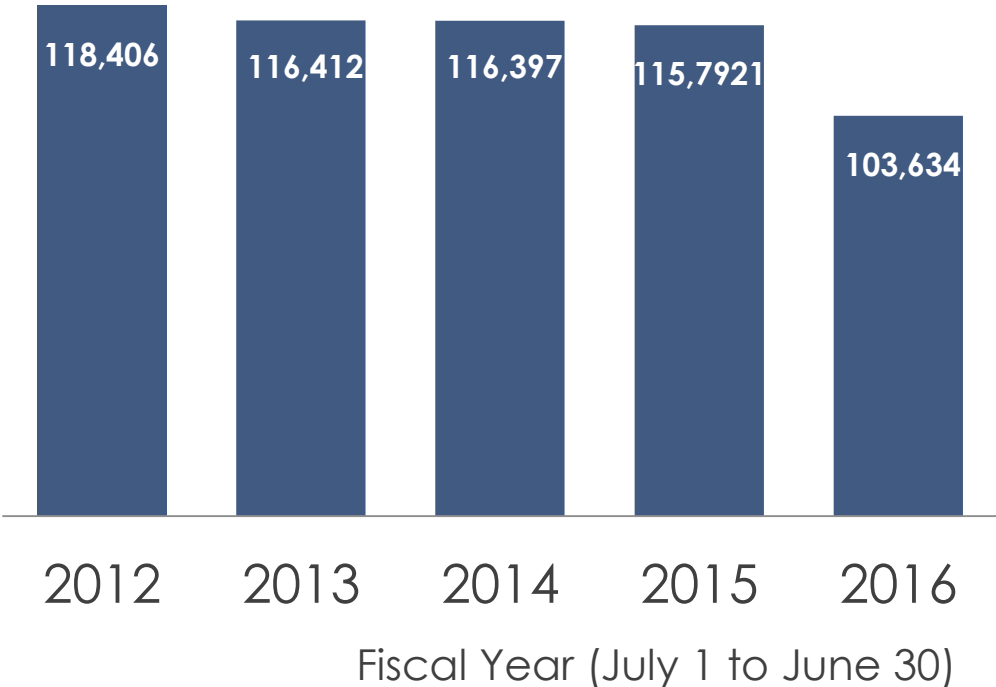
DONORS

FY 2012-2016

New Business

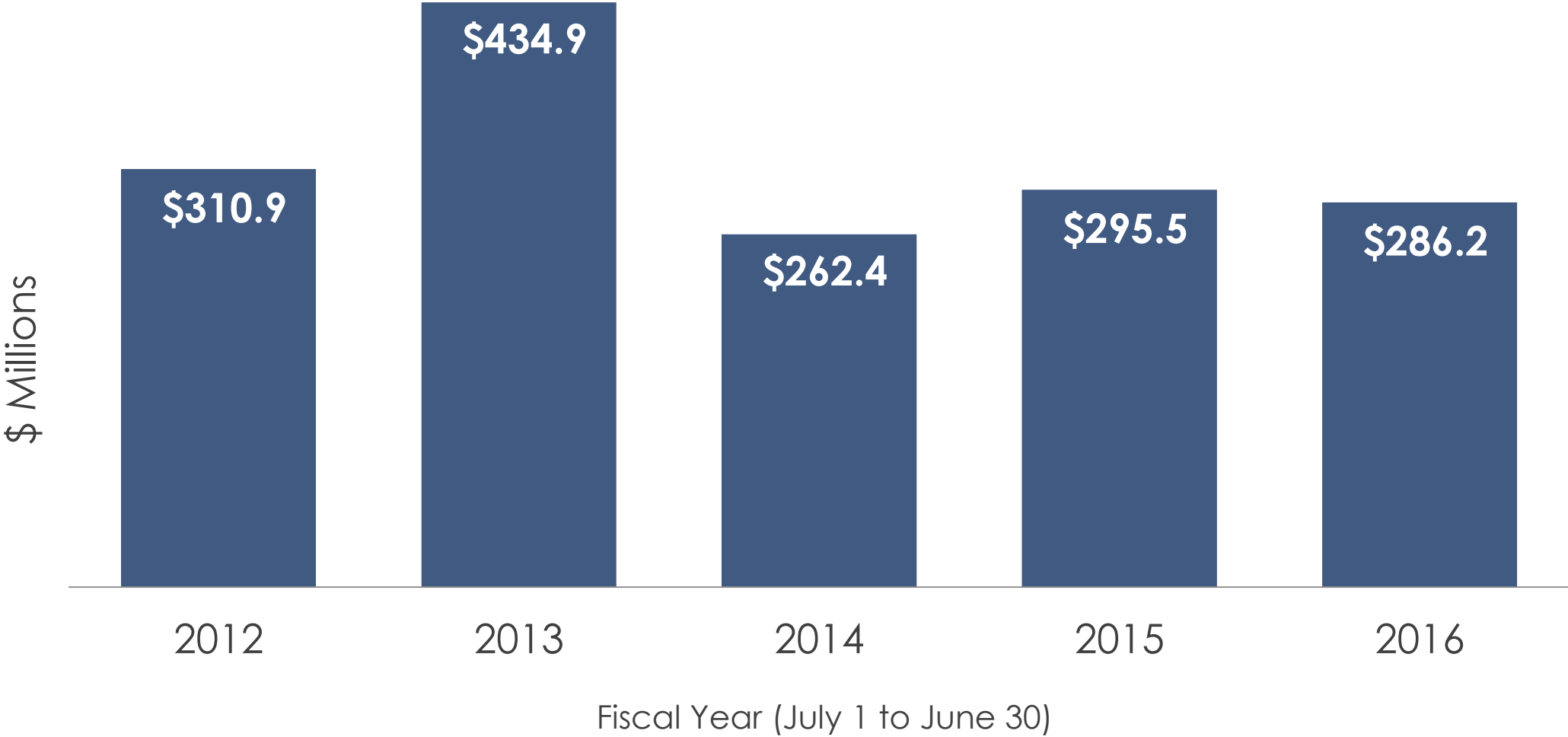


Cash



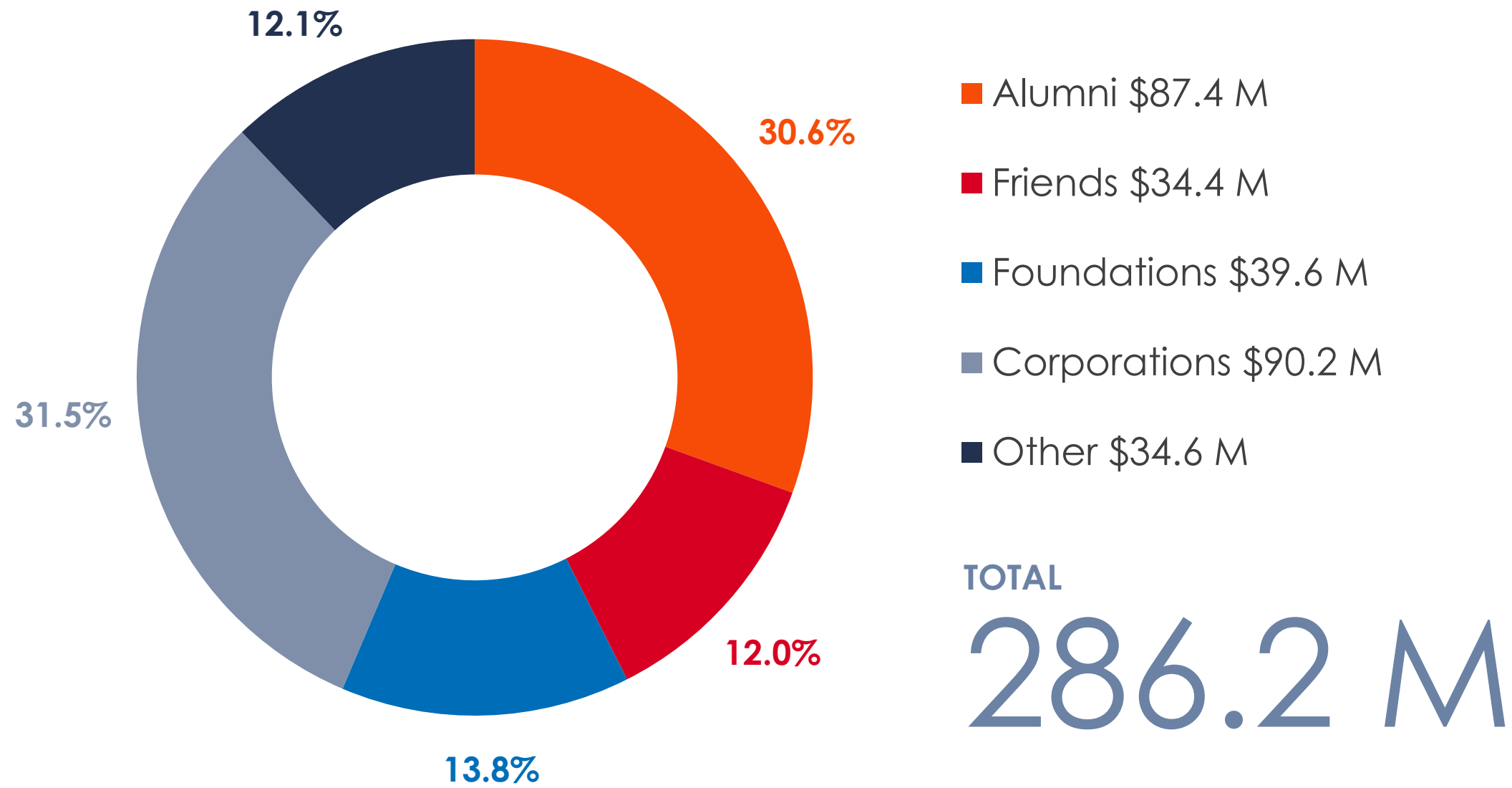
NEW BUSINESS

FY 2012–2016



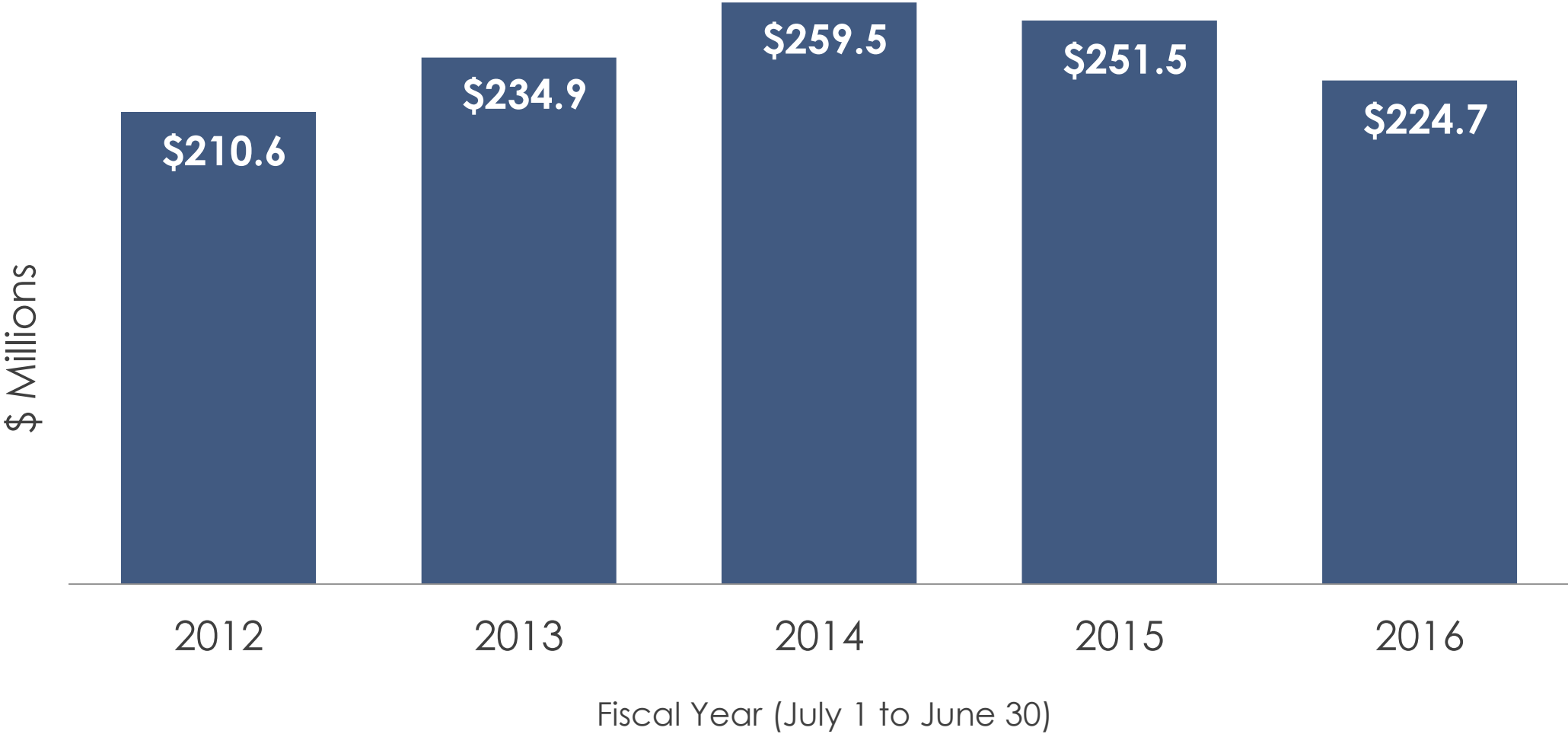
NEW BUSINESS BY SOURCE

FY 2016



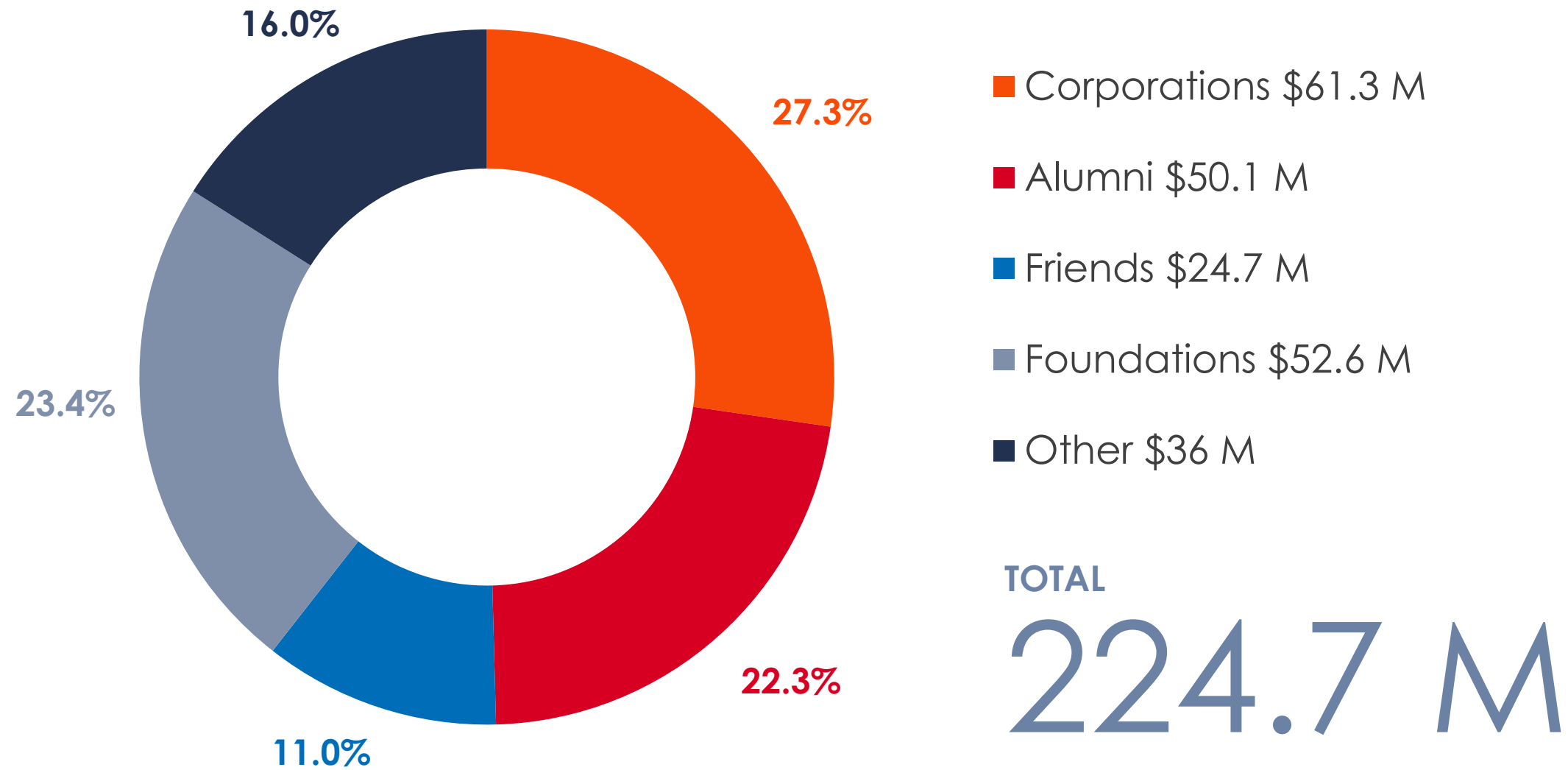
CASH FLOW

FY 2012–2016



CASH FLOW BY SOURCE

FY 2016

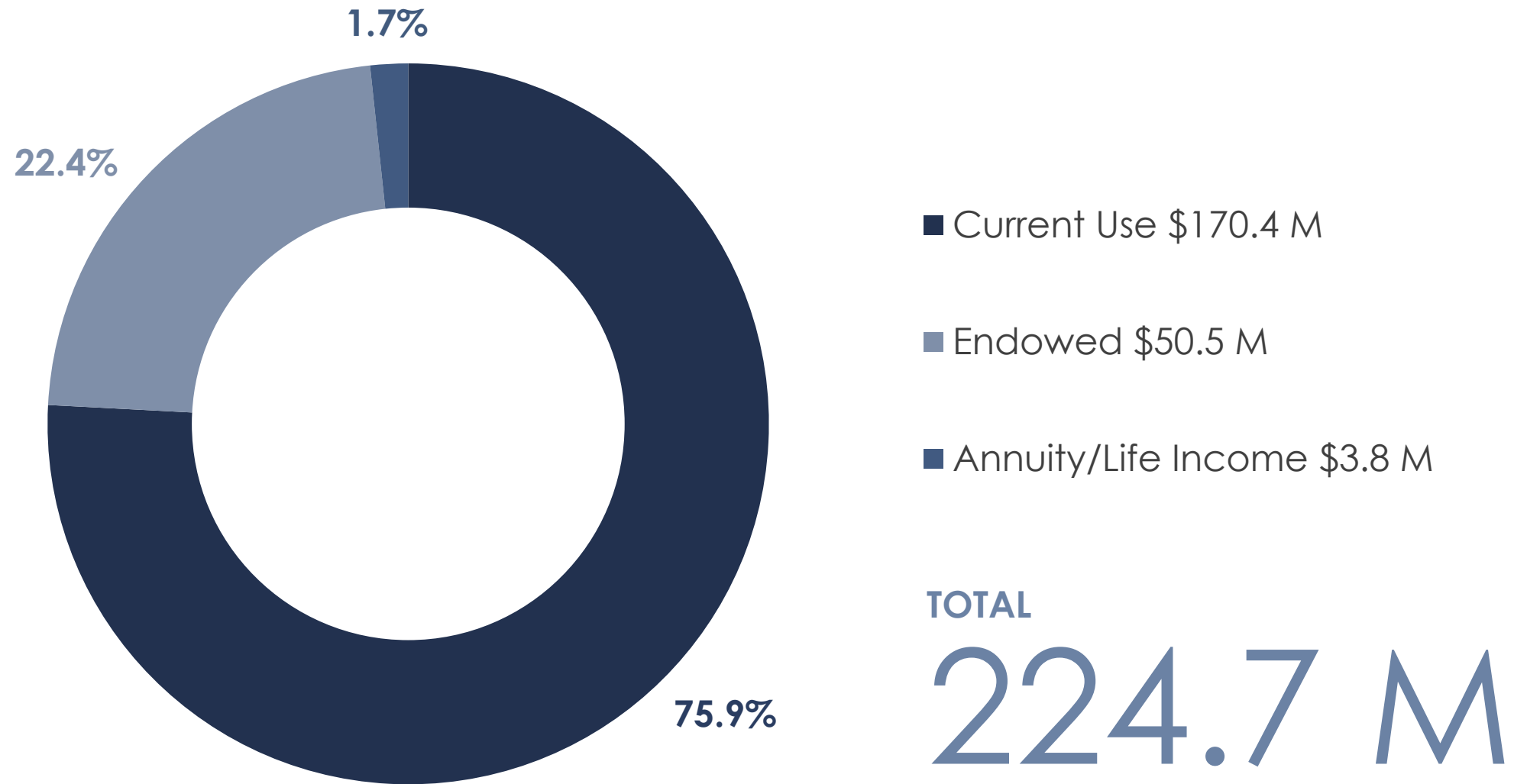


CASH FLOW ALLOCATION FY16 VS. FY15

Purpose Designated by Donor	2016 \$ in millions	2015 \$ in millions
Research	\$61.6	\$66.2
Academic Programs	\$32.4	\$44.7
Student Support	\$29.2	\$33.0
Facilities	\$19.9	\$23.2
Public Service	\$12.2	\$14.0
Faculty Support	\$5.2	\$8.8
Other	\$4.6	\$3.8
Unrestricted	\$59.6	\$57.8
Total	\$224.7	\$251.5

CASH FLOW GIFT FUND TYPES

FY 2016



THANK YOU

