

Board Meeting
November 13, 2014

APPROVE RESOLUTION FOR THOMAS J. FARRELL

To: Thomas J. Farrell

You assumed the role as president and CEO of the University of Illinois Foundation on January 1, 2013, and spearheaded a dramatic transformation of the University's development program. Highlighting that transformation is the Roadmap Strategic Plan, a comprehensive effort that has resulted in the investment of significant new development program resources. Through the Roadmap, fundraising efforts by the Foundation and campuses, led by several new and outstanding leaders who constitute the senior team, are better coordinated and aligned with academic and institutional leadership and goals.

Emphasizing a metric-based, data-driven, transparent, strategic and accountable approach to fundraising, you have improved processes involving budget and investments, fiscal year planning, and goal setting. Campus and UIF development structures, principal gifts fundraising, professional development, and the Foundation's investment office all were enhanced under your leadership, and the University and Foundation established a University Leadership Development Committee. Due to your vision, major fundraising events in key geographic markets such as New York, California, Florida, and other states were brought to a greater number of constituents to

demonstrate the importance of and gratitude for private support and engagement at the University of Illinois.

You swiftly shepherded fundraising success at the University of Illinois. The University and UIF registered a record \$259.5 million in outright cash gifts, pledge payments, annuities/life income gifts, and estate distributions in fiscal year 2014. That total was 10.5 percent more than the amount generated in FY 2013. You also oversaw continued success in new business fundraising and exponential growth of the combined University and Foundation's active endowment, which stood at \$2.3 billion as of June 30, 2014.

A native of New York, you brought nearly 25 years of successful higher education fundraising at several top tier universities to the University of Illinois and the Foundation. You began your career at the University of Rochester, your alma mater, in 1990 and have returned there to serve as the Senior Vice President and James D. Thompson Chief Advancement Officer.

For your dedicated stewardship and leadership of the University of Illinois Foundation and the University of Illinois Development Program, the University of Illinois Board of Trustees and its officers hereby expresses its gratitude, offers its congratulations to you on your new appointment, and wishes you well.

The Board of Trustees directs that this resolution be incorporated in the minutes of today's meeting to become a part of the official public record, and that a suitable copy be given you as a permanent reminder of the Board's respect and affection.