

Board Meeting  
November 14, 2013

APPOINT VICE CHANCELLOR FOR DEVELOPMENT, CHICAGO, AND  
SENIOR VICE PRESIDENT, UNIVERSITY OF ILLINOIS FOUNDATION

**Action:** Appoint Vice Chancellor for Development, Chicago, and Senior Vice President, University of Illinois Foundation

**Funding:** State Appropriated Funds and University of Illinois Foundation Funds

The Chancellor, University of Illinois at Chicago, and Vice President, University of Illinois recommends the appointment of Jeff H. Nearhoof, presently Associate Dean for Development and Executive Director of the Feinberg Campaign, Feinberg School of Medicine, Northwestern University, Evanston, Illinois, as Vice Chancellor for Development, Chicago, and Senior Vice President, University of Illinois Foundation, non-tenured, on a twelve-month service basis, on 100 percent time, at an annual salary of \$310,000, beginning November 18, 2013. This appointment reports jointly to the Chancellor, University of Illinois at Chicago, and Vice President, University of Illinois, and the President, University of Illinois Foundation. Mr. Nearhoof was appointed to serve as Interim Vice Chancellor for Development, Chicago, and Senior Vice President, University of Illinois Foundation under the same conditions and salary arrangement beginning October 1, 2013.

This appointment includes a retention incentive agreement (RIA) providing for a \$50,000 one-time incentive-based compensation payment (exclusive of Mr. Nearhoof's base salary) to be paid on or before December 31, 2018, contingent upon favorable performance evaluations, based on specific criteria to be outlined in the RIA. The criteria shall, but will not be limited to: develop relationships with key internal and external stakeholders; develop relationships with key foundations and corporations; meet or exceed activity and fundraising goals for the Chicago campus; support and lead Roadmap strategic planning and implementation efforts; and support and lead campaign planning.

The Chancellor, University of Illinois at Chicago, Vice President, University of Illinois, and the President, University of Illinois Foundation, or their designee(s) will meet with Mr. Nearhoof prior to November 1 of each year of his employment to evaluate Mr. Nearhoof's performance and may recommend an adjustment to Mr. Nearhoof's annual salary, which will be processed in accordance with normal procedures for salary adjustment for academic professional employees of the University.

The Vice Chancellor for Development and Senior Vice President of the University of Illinois Foundation serves as the chief development officer for the University of Illinois at Chicago and heads a comprehensive program that includes seventeen schools and units, a central development office, and the Chicago campus' component of the University of Illinois philanthropy programs.

Mr. Nearhoof succeeds Edward F. Ewald, who served as Interim Vice Chancellor for Development, Chicago, and Interim Senior Vice President, University of Illinois Foundation, from June 3, 2013, through September 30, 2013.

The Board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois *Statutes, The General Rules Concerning University Organization and Procedures*, and the Board of Trustees policies and directives.

This recommendation is made with the advice of a search committee.<sup>1</sup>

The President of the University concurs.

## JEFF H. NEARHOOF

## Education

Bowling Green State University, Ohio, B.S. 1983

## Professional and Other Experience

United Way of Broome County, Vestal, New York, 1984-85, Assistant Campaign

Cleveland Ballet, Ohio, 1985-88, Associate Development Director

Lyric Opera, Cleveland, Ohio, 1988-92, Director of Development and Marketing

Cleveland Institute of Art, Ohio, 1992-98, Director of Development

Case Western Reserve University, Cleveland, Ohio, 1998-2001, Director of

Development, Individual Giving and External Affairs, Case School of Engineering

University of Michigan, Ann Arbor, 2001-05, Director of Development and External

Relations, School of Music

Northwestern University, Evanston, Illinois, 2005-07, Director of Individual Giving,

Feinberg School of Medicine; 2007-11 Assistant Dean for Development, Feinberg

School of Medicine; 2011-date, Associate Dean for Development/Executive

Director of the Feinberg Campaign, Feinberg School of Music

---

<sup>1</sup> Edward F. Ewald, Senior Vice President for Development Programs and Campaign Management, University of Illinois Foundation, *Co-Chair*; Mitra Dutta, Vice Chancellor for Research, Office of the Vice Chancellor for Research, and Professor of Electrical and Computer Engineering, College of Engineering, *Co-Chair*; Mary Case, University Librarian and Dean of Libraries, University Library; Lou Friedrich, Life Member, Board of Directors, University of Illinois Foundation; Bruce S. Graham, Professor of Dentistry and Dean, College of Dentistry; James Hammerschmidt, Executive Director, Office of International Services; Arlene Norsym, Vice President and Associate Chancellor for Alumni Relations; Kay Schwichtenberg, Board of Directors, University of Illinois Foundation; and D. Charles Van Hecke, Jr., Associate Vice Chancellor, Office of Development.